QUINN EMANUEL URQUHART & SULLIVAN, LLP Gary E. Gans (Bar No. 89537) 1 garygans@quinnemanuel.com 2 Samuel B. Shepherd (Bar No. 163564) samshepherd@quinnemanuel.com Dawn Utsumi (Bar No. 247652) 3 CLERK, U.S. DISTRICT COURT dawnutsumi@quinnemanuel.com 865 South Figueroa Street, 10<sup>th</sup> Floor 4 Los Angeles, California 90017-2543 Telephone: (213) 443-3000 Facsimile: (213) 443-3100 5 6 Attorneys for Petitioner Icon Film Distribution Ltd. 8 UNITED STATES DISTRICT COURT 9 CENTRAL DISTRICT OF CALIFORNIA, WESTERN DIVISION 10 11 LAVE No. 10773 ICON FILM DISTRIBUTION LTD., a 12 United Kingdom limited liability company, 13 PETITIONER ICON FILM Petitioner, 14 DISTRIBUTION LTD.'S PETITION TO VACATE ARBITRATION AWARD 15 VS. COTTONWOOD PICTURES, LLC, a 16 California limited liability company, 17 Respondent. 18 19 20 21 22 23 24 25 26

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Pursuant to 9 U.S.C. § 10 (the "Federal Arbitration Act"), Petitioner Icon Film Distribution Ltd. ("Icon") petitions this Court to vacate the arbitration award (the "Award") of the International Film & Television Alliance ("IFTA") dated November 30, 2011 in an arbitration captioned Cottonwood Pictures, LLC v. Icon Film Distribution Ltd., Case No. 11-15 (the "Arbitration"), and alleges as follows:

# **PARTIES**

- 1. Icon is a United Kingdom limited liability company with its principal place of business in London, England. Icon was the respondent and counterclaimant in the Arbitration.
- 2. Respondent Cottonwood Pictures, LLC ("Cottonwood") is a California limited liability company with its principal place of business in Los Angeles, California. Cottonwood was the claimant and counter-respondent in the Arbitration.

# **JURISDICTION**

- 3. This Court has jurisdiction over the subject matter of this action pursuant to 28 U.S.C. § 1332. Icon is a citizen of the United Kingdom. Cottonwood is a citizen of the State of California. The amount in controversy exceeds \$75,000, exclusive of costs and interest.
- 4. This Court also has jurisdiction over the subject matter of this action pursuant to the Convention on the Recognition and Enforcement of Foreign Arbitral Awards (the "New York Convention"), which is codified at 9 U.S.C. § 203 and 28 U.S.C. § 1331.
- 5. The Federal Arbitration Act applies to this proceeding pursuant to Article III of the New York Convention, and pursuant to 9 U.S.C. § 10, because the arbitration arises out of an agreement evidencing transactions involving interstate commerce,

# **VENUE**

6. The Central District of California, Los Angeles Division, is the District and Division in which the Award was made. Therefore, this Court is the proper venue for this action pursuant to 9 U.S.C. §§ 9 and 204.

# THE ARBITRATION

- 7. As of May 16, 2008, Cottonwood, as lessor, and Icon, as lessee, entered into a Motion Picture Lease Agreement (the "Agreement") concerning the distribution rights for the motion picture *The Tree of Life* (the "Film") in the United Kingdom.
- 8. The Agreement contains an arbitration clause providing that any dispute or claim arising out of the Agreement be resolved by arbitration in Los Angeles, California, in accordance with the arbitration rules of IFTA, the global trade organization for the independent film industry.
- 9. On February 22, 2011, Cottonwood initiated the Arbitration against Icon by filing an Arbitration Demand with IFTA (the "Arbitration Demand"). A true and correct copy of the Arbitration Demand is attached hereto as Exhibit 1. Cottonwood alleged that Icon breached the Agreement and requested damages of at least \$1.8 million.
- 10. On April 19, 2011, Icon filed a Response and Counterclaim to the Arbitration Demand (the "Response and Counterclaim"). A true and correct copy of the Response and Counterclaim is attached hereto as Exhibit 2. In the Response and Counterclaim, Icon denied the material allegations of Cottonwood's Arbitration Demand, alleged that the Agreement had been terminated, and requested damages of \$450,000.
- 11. On May 12, 2011, Cottonwood filed a Response to Icon's counterclaim, denying the material allegations thereof. A true and correct copy of the Cottonwood's response is attached hereto as Exhibit 3.

- 12. On April 21, 2011, IFTA designated Jack Freedman as the arbitrator (the "Arbitrator") in the Arbitration.
- 13. The Arbitrator conducted a hearing on October 18, 19, 20, 21 and 26, 2011, in Los Angeles, California, at the offices of counsel for Cottonwood.
- 14. On November 30, 2011, the Arbitrator issued the Award. The Award provides that Cottonwood recover the amount of \$1,277,835 plus attorneys' fees and costs on its claims and that Icon's claims are denied. A true and correct copy of the Award is attached hereto as Exhibit 4.
- 15. This Petition is timely filed under 9 U.S.C. § 12 because the Award was issued less than three months ago.

# **BASIS FOR PETITION**

- 16. The Award should be vacated because the Arbitrator engaged in misconduct in violation of 9 U.S.C. § 10(a)(3). Specifically, the Arbitrator refused to hear material and pertinent evidence when he refused to make critical evidence available before or at the hearing. The Arbitrator further refused to hear material and pertinent evidence when he barred Icon's expert from testifying on critical issues. Icon's right to present a full and complete defense, and therefore obtain a fair and impartial hearing, was materially prejudiced by this misconduct and by the Arbitrator's reliance on the absence of the evidence he precluded in rendering the Award.
- 17. The Award also should be vacated because the Arbitrator demonstrated actual bias and evident partiality against Icon and its counsel in violation of 9 U.S.C. § 10(a)(2). Prior to the Arbitration, the Arbitrator had solicited the assistance of Icon's counsel, a partner at Quinn Emanuel Urquhart & Sullivan, LLP ("Quinn Emanuel"), to help his son get a summer associate position at Quinn Emanuel, but Quinn Emanuel declined to offer him a job. After he was appointed as the Arbitrator, the Arbitrator failed to disclose that he was unable to be impartial as a

- 18. The Award also should be vacated because the Arbitrator exceeded his powers in violation of 9 U.S.C. § 10(a)(4), and engaged in misbehavior which substantially prejudiced Icon's rights in violation of 9 U.S.C. § 10(a)(3). The Arbitrator exceeded his powers and engaged in misbehavior by disregarding a concededly unambiguous critical provision of the Agreement and, instead, applied his own irrational interpretation of the provision in rendering the Award. The Arbitrator also manifestly disregarded federal and California law concerning the exclusion of evidence that was not produced during discovery.
- 19. The Award also should be vacated because Icon was unable to present its case in violation of Article V(1)(b) of the New York Convention. The Arbitrator denied Icon the opportunity to present evidence regarding critical issues in the Arbitration. The Arbitrator also denied Icon the opportunity to meaningfully cross-examine Cottonwood's witnesses on these material issues. Icon was substantially prejudiced because the Arbitrator's conduct denied Icon the opportunity to be heard at a meaningful time and in a meaningful manner.
- 20. As a result of the Arbitrator's misconduct, including the refusal to hear material and pertinent evidence, acting with evident partiality, exceeding his powers, engaging in misbehavior in a manner that severely prejudiced Icon's rights, and denying Icon due process, Icon was not afforded a full, fair and impartial hearing.

PRAYER FOR RELIEF 1 2 Wherefore, Icon respectfully requests that: 3 (a) The Award be vacated in its entirety; 4 (b) The matter be remanded to IFTA for a new hearing with a new arbitrator; 5 Icon be awarded its reasonable attorney's fees and costs; and 6 (c) 7 (d) For other relief which the Court deems to be just and proper. 8 DATED: December 29, 2011 9 QUINN EMANUEL URQUHART & SULLIVAN, LLP 10 11 12 13 Attorneys for Petitioner Icon Film 14 Distribution Ltd. 15 16 17 18 19 20 21 22 23 24 25 26 27 28

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# EXHIBIT 1

03:49pm

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Main 310.282.2000 10100 Santa Monica Boulevard Suite 2200 Los Angeles, CA 90067-4120

## **FACSIMILE**

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Date:	February 22, 2011		Time:	3;23;29 PM	943
To:	Steven Comey Olswang LLP		Fax: Phone:	011 44 20 7067 399 011 44 20 7067 300	
From:	Michael Ander Personal ID: Client/Re:	son 10895 214146/10004	Fax: Phone:	310.510.6735 310.282.2303	
Pages	(including Cove	r): 81			
If transm	nission is not comp	lete, please call our operato	or at 310.282.2103.		
Re: Co	ttonwood Pictures,	LLC v. Icon Film Distributio	on Ltd.		

## MESSAGE TO ADDRESSEE:

Please see attached.

03:49pm

From-LOES & LOEB

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MICHAEL ANDERSON of Losb & Losb LLP

10100 Santa Monica Boulevard Suite 2200 Los Angélas, CA 90067∗4120 Direct 310,282,2303 Main 310,282,2000 Fax 310,510,6735 manderson@loeb.com

Via Facsimile and Mail

February 22, 2011

Steven Corney Olswang LLP 90 High Holborn London WC1V 6XX Fax No. 44-20-7067-3999

Re: Cottonwood Pictures, LLC v. Icon Film Distribution Ltd.

Dear Mr. Corney:

I received your February 18, 2011 letter. Attached is Cottonwood Pictures, LLC's Arbitration Demand filed with the Independent Film & Television Alliance Arbitration Tribunal today.

Thank you for your attention to this matter.

Sincerely,

Arm

Michael T. Anderson Loeb & Loeb LLP

Enclosure

LA2109601,1 214146-10004

02-22-11 03:50pm From-LOEB & LOEB 3102822200 P.003 F-441 LOEB & LOEB LLP 1 MICHAEL T. ANDERSON DONALD A. MILLER 10100 Santa Monica Boulevard, Suite 2200 Los Angeles, California 90067-4120 Telephone: 310-282-2000 Facsimile: 310-282-2200 Attorneys for Claimant COTTONWOOD PICTURES, LLC 6 7 INDEPENDENT FILM & TELEVISION ALLIANCE 8 9 10 Arbitration No. COTTONWOOD PICTURES, LLC, 11 Claimant, 12 ARBITRATION DEMAND 13 ICON FILM DISTRIBUTION LTD, 14 Respondent. 15 16 Claimant Cottonwood Pictures, LLC hereby alleges as follows: 17 Introduction. Claimant Cottonwood Pictures, LLC ("Cottonwood") 18 1. brings this IFTA Arbitration Demand to require distributor Icon Film Distribution Ltd. ("Icon") to honor the terms of a written distribution agreement for the motion 20 picture "The Tree of Life" (the "Picture"). Pursuant to a May 16, 2008 Motion 21 Picture Lease Agreement between Cottonwood and Icon (the "Lease Agreement"), 22 Icon was given certain rights to exploit the Picture in the United Kingdom for a term 23 of 15 years after the Picture's release. In return, Icon was to pay Cottonwood an 24 advance payment totaling \$2.25 million and certain percentages of the gross receipts arising from the exploitation of the Picture in the United Kingdom. Additionally, 26 Icon agreed to pay the remaining amount of its minimum guarantee to Cottonwood's 27 lender Union Bank N.A. ("Union Bank") pursuant to an October 19, 2009 Notice of 28 490) & dug. LA2102174.2 1 214146-10004

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Assignment. While Icon has paid to Cottonwood \$450,000 of the \$2.25 million advance payment, Icon has failed to pay the remaining \$1.8 million of the advance payment to either Cottonwood or Union Bank.

- Claimant Cottonwood Pictures, LLC. Claimant Cottonwood Pictures is a California limited liability company with its principal place of business located in Los Angeles, California. Cottonwood Pictures is an independent motion picture production company.
- Respondent Icon Film Distribution Ltd. Respondent Icon Film 3. Distribution Ltd. is a United Kingdom entity. Icon is a film distributor throughout the United Kingdom.
- Addresses of Claimant and Respondent. The following is the contact 4. 12 information for Claimant and Respondent:

13	Claimant:	Respondent:
14 15 16	Cottonwood Pictures, LLC Attn.: Mitch Horwits 2000 Avenue of the Stars, Suite 620-N Los Angeles, California 90067 phone: (310) 461-1491 fax: (310) 461-1490	Icon Film Distribution Ltd. Solar House 915 High Road London N12 8QJ England phone: (44) 20-8492-6300 fax: (44) 20-8492-6301
20 21	Claimant's Counsel: Michael T. Anderson Loeb & Loeb LLP 10100 Santa Monica Blvd., Suite 2200 Los Angeles, California 90067 phone: (310) 282-2303 fax: (310) 510-6735	Respondent's Counsel: Steven Corney Olswang LLP 90 High Holborn London WC1V 6XX phone: (44) 20-7067-3000 fax: (44) 20-7067-3999

The May 16, 2008, Agreement. On May 16, 2008, Cottonwood and 5. Icon entered into a Motion Picture Lease Agreement in connection with the distribution and exploitation of the Picture throughout the United Kingdom. Attached as Exhibit A is a true and accurate copy of the Lease Agreement. Pursuant to ¶E1 of the Agreement, in return for the right to distribute and exploit the Movie

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1 throughout the United Kingdom, Icon was to pay Cottonwood an "advance payment" of \$2.25 million: \$450,000 of the advance payment was to be paid within 14 days after the execution of the Agreement, and \$1.8 million of the advance payment was to be paid within 14 days after notice of delivery of the "Initial Physical Material" for the Movie. Icon paid Cottonwood the initial \$450,000 upon execution of Agreement. However, although Cottonwood, through its sales agent, Summit Entertainment, notified Icon that the initial physical materials were available for delivery, Icon has failed to pay Cottonwood or Union Bank the remainder of the advance payment in the amount of \$1.8 million.

- Notice of Assignment. On October 19, 2009, Cottonwood, Icon, and 6. Union Bank entered into a notice of assignment, pursuant to which Icon was to pay the remaining advance payment of \$1.8 million that Icon owed Cottonwood to Union Bank (the "Notice of Assignment"). Attached as Exhibit B is a true and accurate copy of the Assignment Agreement. Again, however, while Cottonwood notified fcon that the initial physical materials were available for delivery, Icon has failed to pay Union Bank the remainder of the advance payment in the amount of \$1.8 million.
- Assignment Agreement. On February 10, 2011, Union Bank and 7. Cottonwood entered into an Assignment Agreement, pursuant to which Union Bank has assigned to Cottonwood all of its rights pursuant to the Notice of Assignment, including its right to pursue any claims against Icon for non-payment of the advance payment. Attached as Exhibit C is a true and accurate copy of the Notice of Assignment. Cottonwood, therefore, has succeeded to all of the rights of Union Bank under the Notice of Assignment.
- Waiver of Defenses. Icon agreed to pay Union Bank the remaining amount of the advance payment, and agreed, pursuant to ¶¶ 1 (g) and (o) of the Notice of Assignment, that it waived any defense that any condition precedent exists

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(other than the acting services of Brad Pitt and Sean Penn) for the payment of the Minimum Guarantee Payment to Union Bank.

- Arbitration Clauses; Jurisdiction. Pursuant to ¶ 7c of Schedule C of the Lease Agreement, "any dispute or claim arising out of or relating to this Agreement (including any dispute regarding delivery or the quality of material delivered by [Cottonwood]) or the breach hereof may be resolved by arbitration in Los Angeles, California, in accordance with the rules and procedures of the Independent Film & Television Alliance[.]" In addition, pursuant to ¶ 5 of the Notice of Assignment, all claims arising out of the Notice of Assignment "shall be subject to and resolved by mandatory binding expedited arbitration conducted under the auspices of the Independent Film & Television Alliance and its rules in effect as of the date the request for arbitration is filed[.]"
- 10. No Counter-Claim Provision. Pursuant to ¶ 5(c) of the Notice of Assignment, "[i]f the issue of whether any of the Conditions Precedent [e.g., whether Cottonwood notified Icon that the initial physical materials were available for delivery] has been effected is the subject of any arbitration proceeding hereunder, then that issue (and only that issue) shall be determined in a separate arbitration proceeding before any other claim is heard. [Icon] may not assert in such proceeding any counter-claim or other offset, or any defense other than the defense of a failure to effect one or more of the Conditions Precedent to [Icon]."
- 11. Despite repeated requests for payment from Cottonwood, Icon has breached the Lease Agreement and the Notice of Assignment by failing to pay the remaining advance payment in the amount of \$1.8 million to either Cottonwood or Union Bank.

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# FIRST CAUSE OF ACTION

(for Beach of the Lease Agreement)

- Claimant incorporates paragraphs 1 through 11 by reference. 12.
- Claimant's Performance. Cottonwood has performed all of its 13. obligations under the Agreement. Specifically, Cottonwood, through its sales agent, Summit Entertainment, timely notified Icon that the initial physical materials were available for delivery.
- Respondent's Breach. Icon has breached the Lease Agreement by 14. failing to pay the remaining balance of the advance payment to Cottonwood or Union Bank.
- <u>Damages</u>. Cottonwood has suffered damages of at least \$1.8 million. 15. In addition to the advance payment, Icon was to pay Cottonwood certain percentages of gross receipts from the distribution and exploitation of the Movie.
- Attorney's Fees. Paragraph 7b of the Agreement provides that "[i]n the event of any action, suit or proceeding hereunder, the prevailing Party shall be entitled to recover reasonable outside attorney's fees and outside accountant's fees and travel expenses, in addition to the costs of the said action, suit or proceeding." Contonwood hereby requests reimbursement of its attorney's fees incurred in this action as well.

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# SECOND CAUSE OF ACTION

(for Breach of the Assignment)

- Claimant incorporates paragraphs 1 through 16 by reference. 17.
- Claimant's Performance. Cottonwood and Union Bank have performed 18. all of its obligations under the Notice of Assignment. Specifically, Cottonwood, through its sales agent, Summit Entertainment, timely notified Icon that the initial physical materials were available for delivery.

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- 19. Standing. Cottonwood has standing to prosecute the claims against Icon arising under the Notice of Assignment by virtue of the assignment of those claims to Cottonwood pursuant to the February 10, 2011 Assignment Agreement.
- Respondent's Breach. Icon has breached the Assignment by failing to 20. pay the remaining balance of the advance payment to either Cottonwood or Union Bank.
  - 21. <u>Damages</u>. Cottonwood has suffered damages of at least \$1.8 million.
- 22. Attorney's Fees. Paragraph 5(c) of the Assignment provides that "[t]he arbitration award shall also provide for payment by the losing party (i.e., the party or parties against whom an arbitration award is issued) of . . . the fees and costs incurred in connection with said arbitration, as well as the reasonable attorney's fees and costs incurred by the prevailing parties (i.e., all parties to the arbitration other than the losing party)[.]" Cottonwood also requests reimbursement of its attorney's fees and costs incurred in this matter.

NOW, THEREFORE, Cottonwood prays for the following relief:

- For an award of compensatory damages, in an amount to be proven at the arbitration hearing, of at least \$1.8 million against Icon;
- For an award of interest, as provided under the Lease Agreement, the 2. Notice of Assignment, and by law;
  - 3. For an award of attorney's fees and costs; and
  - For such other relief as the Arbitrator deems appropriate.

LOEB & LOEB LLP MICHAEL T. ANDERSON DONALD A. MILLER

Michael T. Anderson Attorneys for Claimant Cottonwood Pictures, LLC

LA3102174.2

Dated: February 22, 2011

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**EXHIBIT A** 

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#### MOTION PICTURE LEASE AGREEMENT

As of 16 May 2008

Cottonwood Pictures, LLC . 2000 Avenue of the Stars, Suite 620-N Los Angeles, California 90067 Telephone: (310) 461-1481 Facsimile: {310} 481-1490

("Lessar"), and

Icon Film Distribution Ltd. **Bolar House** 915 High Road London N12 8QJ ENGLAND Phone: (44) 20.8492.6300 Facsimile: (44) 20.8492,6301

enter into this agreement (the "Agreement") concerning Lessor's issee and license to Lessoe of certain Rights to Exploit certain tengible personal property embodying the Motion Picture as more perticularly described below. (Unless otherwise defined herein, defined terms are used as defined in the Standard Terms and Conditions attached hereto).

- Α. PICTURE:
- "THE TREE OF LIFE" with Brad Pitt credited on acreen as starring in the role of the father and Sean Penn credited on screen as starring in the role of adult "Jack"; shot on film, in colour with perfect synchronization of sound and picture; including all versions and/or cuts thereof, subject to paragraph G below (the "Picture").
- 8.
  - TERRITORY: UNITED KINGDOM (which includes Great Britain, Northern Ireland, Eire, the Channel islands, and the Isla of Man) for all Leasad Rights and MALTA and GIBRALTAR, including all embassies, ermed forces installations, oil rigs and marine tigs [this "Territory"].
- TERM: Ċ,

Commencing upon the execution of this Agreement by both parties and terminating fifteen (16) years after the earlier of: (i) the first Theatrical release, of the Picture in the Territory, or (ii) nine (9) months after Lessor's Notice of Delivery ("Term"). Notwithstanding the foregoing, the Term automatically extends for an additional three (3) years if Lessee has not recouped from one hundred percent (100%) of Gross Receipts for all Lassed Rights by the and of the unextended Form the sum of: (i) the Distribution Expenses for all Leased Rights; and (ii) the Advance. Solaly for purposes calculating any such extension to the Term, Home

Des: Terms: 88-8283 "The Tree of Live" - UX V: May 18, 2000

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Video Distribution Expenses shall be deemed to be thirty percent (30%) of HV Gross Receipts.

#### D, RIGHTS:

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Rights and Holdbacks: Upon signature of this Agreement and subject to full payment of the Advance in accordance with the terms of this Agreement, Lessor leases and licenses to Lesses only the exclusive right to exhibit, promote, advertise, market, perform, sub-distribute and Exploit the Rights indicated with a "Yes" below, and all incidental Rights perfaining thereto, for the Territory, during the Term and in the Language(s), subject to the exceptions, limitations, and restrictions set forth in this Agreement and the Standard Terms and Conditions attached hereto.

	Leasad	Resprved	Lessor's/Lessoo's	
<u> </u>	To Lessee	To Lesser	Holdback Pe	riod
Cinematic Rights:	•			٠.
Theatricul	Yes	No	•	
Non-Theatrical	Yas	No	•	
Public Video	Yes	No	•	
Commercial Video	Ÿes	No	***	
Home Video Rights:				
Home Video Rental	Yes	No	*** .	
Home Video Sell Through	Yes	No	***	
_Ancillary Rights;				
Altilne	Ng	Yes	••	
Ship	No	Yes	4.	
Hotel/Motel	Yes	Na .	***	
Pay TV Rights:		•		
Torrestrial	Yes	No	****	
Cable	Yes	No	****	
Satellite	Yes	No	****	
Free TV Rights:	•			
Terrestrial	Yes	_No	*****	
Cabia	Yes	No	****	
Satellite	Yes	No	40500	
Other Rights:	•			•
Pay-Per-Vlaw	Yes	No	* * * * * *	
Video-on-Demand	20Y	No	*****	
(including so-called "electronic	self-through")			
On-Line	Yes	No	*****	

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- Until the cartier of: (i) the first Theatrical release of the Picture in the United States, or (ii) nine (9) months after Lassor's Notice of Delivery, unless otherwise waived or shortened by Lessor by Notice (the "Availability Date").
- For sirlines and ships flying the flag of any country in the Territory, within the Territory, until one (1) month after the First Theatrical Release of the Picture in the Territory. For all other sirlines and ships, until the first Theatrical release of the Picture in the United States, unless otherwise waived or shortened by Lassor by Notice.
- Until the earlier of: (i) the first Video release of the Picture in the United States; or (ii) six (6) months after the Availability Date.
- "\*\*\* Until the earlier of: (i) twelve (12) months after the First Theatrical Release of the Picture in the Territory; or (ii) six (6) months after the First Video Release of the Picture in the Territory, unless otherwise waived or shortened by Lessor by Notice.
- \*\*\*\*\* Until the earlier of (i) twenty-one (21) months after the First Theatrical Release of the Ploture in the Territory; or (ii) fifteen (15) months after the First Video Release of the Ploture in the Territory, unless otherwise weived or shortened by Lessor by Notice.
- """"" Until sixty (80) days after the First Video Release of the Picture in the Yerritory, unless otherwise waived or shortened by Lessor by Notice.
- Lessee may only Exploit vie On-Line Rights using technologies which restrict access to the Picture to ultimate consumers located in the Territory. Furthermore Lessee may not Exploit via On-Line Rights: (i) until sixty (80) days after the First Video Release of the Picture in the Territory, unless otherwise weived or shortened by Lessor by Notice; and (ii) without first giving Lessor at least thirty (30) days prior written Notice of its intention to begin Exploiting via such Rights (such Notice to include a detailed description of the technologies being used to confine access to the Picture to ultimate consumers located in the Territory). Leasur shall not authorize Exploitation via On-Line Rights outside the Territory unless technologies are used which prevent access to the Picture from within the Tarritory. Furthermore, once Lessor authorizes a third party to Exploit via On-Line Rights outside the Territory, then Leases may Exploit via On-Line Rights in the Territory using the same technology(les). Notwithstanding the foregoing, and without limitation, Lesses may exploit the Pay TV, Free TV and Other Rights by any means (including, without limitetion, DSL or broadband) to closed-end users.
- 2. Reserved Rights: "Reserved Rights" means all rights which are not among the Leased Rights in the Langueges and the Territories and which Leasor hereby expressly retains, including, without limitation, all Underlying Material and intengible property relating to the Leased Rights and the Picture, including all tradamarks and copyrights. For

"The True of Life" - U V: May 19, 2000 avoidance of count, Lassor's Exploitation of the Reserved Rights shall not kinder or daragate from Lassoc's right to Exploit the Lassod Rights.

- 3. Other Rights: Lessee may Exploit clips of the Picture via the Internet for promotional and publicity purposes, provided such Exploitation does not contain more than three [3] minutes of the Picture and any music embodied in such olips has been cleared for such On-Line promotional use.
- 4. Wireless Devices: As used in this Agreement, a "Wireless Device" means a mobile/cellular telephone, a combination personal digital assistant-wireless telephone device and any mobile game device that is/are principally used for personal voice, text or image communication, or any other similar device now known or hereafter devised.

Ringtons Rights: As used in this Agreement, "Ringtone Rights" masns the right to Exploit any visual or suditory element of the Picture (including any Materials relating to the Picture) as games, ringtones, ringbacks, alarms, and other forms of suditory and visual elects, video clips, wellpapers, screensevers, short sodes, interactive standard and premium messaging applications (e.g. SMS and MMS), mobile greeting cards, and bundled products conclusing of some or all of the aforementioned categories on any Wireless Device.

Ringtone Rights are a Reserved Right. Notwithstanding anything to the contrary in this Agreement and provided that Lessee respects the territorial limitation of the Lessed Righte, Lessee may promote and advertise the Floture (without charge to the consumer) via Wireless Devices; provided, however, that such promotion and advertising does not interfere with Lesser's Reserved Rights (including, without limitation, the Ringtone Rights). For clarity, provided that Lessee's promotion or Exploitation of the Picture does not materially interfere with Lesser's Reserved Rights, it is not a breach of this Agreement if consumers in the Territory access the World Wide Web (including Lessee's website) from any Wireless Device and receive the Picture or excerpts and publicity materials of the Picture that are generally available over the internat.

- g, Subscription-Video-On-Demand: For clarity, Video-On-Demand includes so-called "subscription-video-on-demand".
- 6. Required Theatrical Release Date: The term "Required Theatrical Release Date" means nine (3) months after the later of: (i) the first permitted Theatrical release of the Plature in any territory, and (ii) Lessor's Notice of Delivery. Subject to any Theatrical Holdback, Lessee shall cause the Plature's First Theatrical Release in the Tarritory to occur by the Required Theatrical Release Date. Lessee's failure to Theatrical release the Plature by the Required Theatrical Release Date does not impelt Lessor's right to Exploit any Reserved Rights, and for purposes of determining any Holdbacks applicable to such Reserved Rights, the First Theatrical Release in the Territory is deemed to have occurred by the Required Theatrical Release Date if the Plature's actual First Theatrical Release has not occurred in the Territory by such date.

Doof Terre: 06-1233 "The Tree of Wife" - UI Vi May 18, 2048

- Lenguage(s): The original English language version of the Piuture (i) without subtities, and (ii) dubbed and/or subtitied in Wolsh, Gaelic, Matters and Hindi ("Language(s)").
- 8. Videogram Type/Format: Lessee shall not Exploit the Picture via any Interactive means, manner, or media, such as Video Games (notwithstanding the foregoing, Lessor acknowledges that DVD format is not interactive). Subject to the foregoing restriction, Lessee may Exploit the Home Video Rights via any Videogram type or format now known or hereafter devised or invented in the Territory during the Term, which permits viewing a Motion Picture in a linear manner consistent with Home Video Exploitation.

#### .9. Television Runs:

- a. Pay TV: Lessee may expirit the Pay TV Rights for an unlimited number of Runs.
- 'Free TV: Lessee may exploit the Free TV Rights for an unlimited number of Runs.

#### 6. ADVANCE PAYMENT:

Advance: In consideration for the Rights leased to Lesses by Lassor, Lesses shall pay
to Lessor the total Advance of TWO MILLION TWO HUNDRED FIFTY THOUSAND
DOLLARS (US\$2,250,000) payable in the following Installment amounts and by the
following payment method as defined hereinbelow:

Payment (US\$)	Method	Due Payment Date
US\$ 450,000	T/T	Within fourteen (14) days siter execution of this Agreement; and,
US\$ 1,800,000	T/T	Within fourteen (14) days after Notice of Delivery.

All amounts payable to Lesser under this Agreement including the Advance and any Overages will be subject to all laws and regulations applicable in the Territory requiring the deduction and/or withholding of monies for income, sales or other taxes assessable with respect to Grees Receipts. Should Lesses be required by the laws of any country in the Territory to deduct withholding tax from amounts due and payable to Lessor, Lesses will be entitled to withhold such taxes or recover such taxes from sume awad to Lessot in respect to amounts stready paid and remit such taxes to the relevant taxing authority in the Territory and will supply Lessor with certificates evidencing the payment of such taxes.

2. Payment: Lesses shall pay all payments indicated above as psychic by T/T, and shall pay all payments of Overages, by Telegraphic Transfer free of any transmission or conversion charges to the following account:

02-22-11 03:53pm From-LOEB & LOEB 3102022200

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Walls Pargo Bank 7th and Marguette Minneapolis, MN 55402 ABA Number: 091000019 Swift Code: WFBIUS6S Account Name: Cottonwood Pictures, LLC - collection account

Account Number: 3822280861

Reference: The Tree of Life

LESSOR'S SHARE OF GROSS RECEIPTS AND CROSS-COLLATERALIZATION: Lessor F. and Legase shall share the Gross Receipts arising from Lessee's Exploitation of the Picture, and from all applicable incidental Rights to the Picture, as follows:

- Theatrical, Public Video and Commercial Video Rights: Seventy percent (70%) of ٠ 1. Gross Receipts arising from Exploitation of the Theatrical, Public Video and Commercial Video Rights (the "Cinematic Gross Receipts") accruss to Lessor and thirty percent (30%) accrues to Lessee as a Distribution Fee until Lassee has recouped the recoupable Distribution Expenses that relate solely to the Theatrical, Public Video and Commercial Video Rights (the "Cinematic Distribution Expenses") and the Advence from Lessor's seventy percent (70%) share. Upon recoupment of the Cinematic Distribution Expenses and the Advance paid, if ever, Lessee shall retain fifty percent (50%) of subsequent Cinematic Gross Receipts as a continuing Distribution Fee and shall pay Lessor fifty percent (50%) of all such subsequent Cinematic Gross Receipts ea Overages.
  - Non-Theatrical and Hotel/Motel Rights: Fifty percent (50%) of all Gross Receipts srising from Exploitation of the Non-Theatrical and Hotel/Motel Rights ("NT/H/M Gross Receipts") accrues to Lessor and fifty percent (50%) accrues to Lessos as a Distribution Fee. In calculating Lesson's share of NT/H/M Gross Receipts, Lessoe shall not deduct for Distribution Expanses or other amounts relating to the Exploitation of the Non-Thestrical and Hotel/Motel Rights; such Distribution Expenses and amounts ere solely for Leesee's account. Lessee shall retain Lessor's share of NT/H/M Gross Receipts in order to recoup from Lessor's share of NT/H/M Gross Receipts any Advance and any recognition Cinematic Distribution Expenses remaining unrecouped from Cinematic Grose Receipts (such unreccuped Advance and Cinematic Distribution Expenses, if applicable, are subsequently referred to collectively as the "Cinematic Shortfell"). Lessee shall pay to Lossor as Overages the emount, if any, that Lessor's share of NT/H/M Gross Receipts exceeds any such remaining Cinematic Shortfall.
  - 3. Home Video Rights: The following percentages of Gross Receipts stising from Exploitation of the Home Video Rights (the "HV Gross Receipts") accrue to Lessor:

Home Video Rental Rights:

Twenty-five percent (25%)

Home Video Sell Through Rights: Twenty-five percent (25%); decreasing prospectively to fifteen percent (16%) upon

expiration of the Pay TV holdback Twelve and one-half percent (12.5%)

Mall Order Rights:

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In calculating Lessor's share of HV Gross Receipts, Lessoe shall not deduct any Distribution Expenses or other emounts each relating to the Exploitation of Home Video Rights; such Distribution Expenses and amounts are solely for Lessoe's account. Lessee may retain Lessor's share of HV Gross Receipts in order to recoup any Cinematic Shortfall remaining unrecouped from Lessor's share of HV Gross Receipts shall pay Lessor, as Overages, the amount, if any, that Lessor's chare of HV Gross Receipts exceeds any Cinematic Shortfall. Notwithstanding the foregoing, for a period of one (1) year after the date upon which the Picture is first released on Home Video Sell-Through, Lessee may retain from HV Gross Receipts an amount equal to fifteen percent (15%) of Gross Receipts derived from Exploitation of the Home Video Sell-Through Rights (the "Raturns Reserve"), against which Lessee shall charge returns, fany. At the end of such one-year period, Lessee chall eccount to Lessor for any returns charged and credit back to HV Gross Receipts the belience of the Returns Reserve, if any.

- Pay TV and Free TV Righte: Seventy percent (70%) of all Gross Receipts erising from Exploitation of the Pay TV and Free TV Rights ("TV Gross Receipts") accrues to Lessor and thirty percent (30%) accrues to Lesses as a Distribution Fee. In calculating Lesser's share of TV Gross Receipts, Lesses shall not deduct for Distribution Expenses or other amounts relating to the Exploitation of the Pay TV and Free TV Rights; such Distribution Expenses and amounts are solely for Lesses's account, Lesses shall retain Lesser's share of TV Gross Receipts in order to recoup any Cinematic Shortfall remaining unrecouped under paragraphs F.1, F.2 and F.3 above from Lessor's share of TV Gross Receipts. Lesses shall pay to Lessor as Overages the amount, if eny, that Lessor's share of TV Gross Receipts exceeds any such remaining Cinematic Shortfall.
- 5. Pay-Per-View. Video-On-Demand and On-Line Rights: Sixty percent (60%) of all Gross Receipts arising from Exploitation of the Pay-Per-View, Video-On-Demand and On-Line Rights ("PPV/VOD/OL Gross Receipts") accrues to Lesser and forty percent (40%) accrues to Lesses as a Distribution Fee. In calculating Lesser's share of PPV/VOD/OL Gross Receipts, Lesses shall not deduct for Distribution Expenses or other amounts relating to the Exploitation of the Pay-Per-View, Video-On-Demand and On-Line Rights; such Distribution Expenses and amounts are solely for Lessee's account. Lesses shall retain Lessor's share of PPV/VOD/OL Gross Receipts in order to recoup any Cinematic Shortfell remaining unrecouped under paragraphs F.1, F.2, F.3 and F.4 above from Lessor's share of PPV/VOD/OL Gross Receipts. Lesses shall pay to Lessor as Overages the amount, if any, that Lessor's phare of PPV/VOD/OL Gross Receipts exceeds any such remaining Cinematic Shortfelf.
- G. DELIVERY: As used in this Agreement, the term "Notice of Delivery" means delivery to Lessee of written notification that, upon receipt of payment for the initial Physicol Materials and any other sums then due and/or due thereon, Lessor is able to manufacture and deliver the initial Physical Materials. Lessor shall not deliver the initial Physical Materials, as defined in the Delivery Schedule attached hereto as Schedule B, to Lessee until: (I) Lesser has received the Advance in full; and (ii) Lessee has paid for the cost of the Physical Materials actually ordered by, and available for delivery to,

THE TREE OF LIFE\* - US VI May 10, 2008 Lessee. Lessee shall take delivery of the initial Physical Materials within thirty (30) days after receipt of Notice of Delivery. Notwithstanding the foregoing, Lessor shall provide marketing and publicity materials to Lessee as soon as such materials are available. Lessee shall have access to all versions of the Picture and such access by Lessee shall be free to the extent Lessor has free access, provided, however, Lessor is not obligated to create more than one (1) version of the Picture. Subject to Lessor's receipt of the Advance and cost of materials as sat forth in this paragraph G, Lessor shall provide Lessee with access, if available, to the U.S. Theatrical version/cut. Lessor shall use best offerts to make the Video Maeters described in section B of Schedule B attached hereto available for delivery to Lessee within thirty (30) days after the first Theatrical release of the Picture in the United States. Lessor shall not deliver the Video Maeters until Lessee has paid for the cost of manufacturing and shipping such materials.

- Method Of Delivery: All materials to be delivered to Lessee are at Lessee's sole cost and expense, including all freight and shipping costs, and will be delivered by either direct shipment to Lessee or by Lessor's Issuence of a Print Order Authorization to a laboratory designated by Lessor.
- Materials Payment Instructions: Unless otherwise instructed by Lessor, Lesses shall
  make all payments for Physical Materials by whe trensfer in advance of shipment to:

Comerica Bank
2000 Avenue of the Stars, Suite 210
Los Angelea, CA 90067 USA
Account #: 1894003522
Account Name: CMAFBO Summit Enterteinment LLC Company Collection Account
ABA# 121137822

Swift Code: MNBDU933

- 3. Materials Shipping Instructions: To be determined.
- 4. Technical Quality: Lessee is deemed to have accepted the technical quality of initial Physical Materials if Lessee does not give Lessor Notice of any defects within twenty (20) days of delivery of such materials (such Notice to be accompanied by applicable laboratory inspection report(s)) ("First Defect Notice"). Lessor will replace any defective materials at its cost. If Lessor delivers replacement materials, such replacement materials will be deamed to be accepted by Lessee if Lessee does not give Lessor Notice of any defects with respect to such replacement materials within fourteen (14) days of their delivery to Lesses ("Second Defect Notice"). In the event a dispute us to the existence or extent of any alleged technical defect(s) remains between the Parties fallowing Lessor's receipt of a Second Defect Notice, the Farties shall promptly submit the disputed material to Technicolor or Daluxa London. The Parties shall instruct the laboratory to review the meterials which are submitted and to prepare a written report within fourteen (14) business days as to whether such materials are of commercially reasonable quality. The decision of the laboratory, once rendered, is final, conclusive, and binding as between the Parties, and the Party whose position was not endorsed by the laboratory shall pay the coats of such inspection and report.

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#### H. ADDITIONAL TERMS:

- 1. Condition Precedent to Vesting of Rights: As an express condition precedent to the obligations of Lessor to grant any rights in the Picture under this Agreement and as an express condition precedent to the vesting of any such rights granted, Lessee shell:
  - a. . pay the Advance for the Ploture In full; and,
  - b. execute any required documents pursuant to paragraph H.3 below.
- Noticest Lessee shall send all Notices directly to Lessor with copies to Summit Entertainment, LLC, attn: Legal Affairs; 1630 Stewart Street, Suite 120, Sante Monica, California 90404, telephone: (810) 305-8400, faceimile; (810) 828-4132 or by electronic mail to legal@summit-ent.com.
- Financing: Lesses hereby agrees to execute customary essignment letters in the
  future, to be negotiated in good feith, should Lessor elect to assign the benefit of this
  Agreement to a bank or other entity or financial institution in order to secure financing
  relating to the Picture.
- 4. Third Party Logos: If Lessee scaulres used prints of the Picture srising from its Theatrical release in the United States, Canada, the United Kingdom or other English speaking countries, then unless otherwise requested by Lessor, Lessee shall immediately remove the logo of the applicable Theatrical distributor in such countries from such used prints. In the event that any other materials supplied by Lessor inadvertantly contain the logo(s) of the United States distributor of the Picture, then Lessee shall remove such logo(s) from said materials prior to Lessee's Exploitation of such materials.
- 5. Pre-Approval of Lesses's Subdistributor: Lessor hereby pre-approves; (i) Warner Home Video as subdistributor for the Exploitation of the Video Rights; (ii) Filmbank Distributors Limited as subdistributor for the Exploitation of Non-Theatrios). Commercial and Public Video Rights; (iii) Filmflex, Front Row, British Sky Broadcasting, Arts Alliance Madia, British Telecommunications pic and/or Video Networks Limited as subdistributors for the Exploitation of Pay-Per-View and Video-On-Demand Rights; (iv) British Sky Broadcasting Limited, the Soi-Fi Channel Limited, Malita Cable PLC and/or Redio Telefis Elreann as sub-distributors for the Exploitation of Pay TV Rights; and the British Broadcasting Corporation, Channel 4 and/or Redio Telefis Elreann as subdistributors for the Exploitation of Pres TV Rights. The appointment of any other subdistributor for any of the Rights hareln shall be subject to consultation between Lessor and Lesses.
- 6. Expected and Outside Delivery Date: In the event that Lessor is unable to make available to Lassae the Initial Physical Materials for the Picture by 31 July 2010, Lessor shall give Lessee Notice of the date that the Picture is expected to be evailable for delivery ("Extended Outside Delivery Date"). Lessee then may, by Notice to Lessor.

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within twenty-one (21) days from Lesses's receipt of Lesser's Notice, either accept the Extended Outside Delivery Oate, or terminate this Agreement, in which event:

- this Agreement shall be deemed to be outled and of no further effect and the Rights lessed herein for the Picture immediately revert to Lessor;
- Lessee and its Affiliates shall cause this Agreement and any other agreements
  for the Picture that arise herefrom to be deregistered with all applicable
  governmental authorities in the Territory, if necessary, and shall execute such
  documentation that may be necessary to affectuate such deregistration and
  termination;
- Lessor shall refund to Lessee any and all amounts received by Lessor to such
  data for the Advance; and,
- Lessor shall be free to immediately enter into agreements with third party(ies) for the Rights to the Picture in the Territory.

if Lesses does not give Notice that it wishes to terminate this Agreement during the aforessid twenty-one (21) day period, then the Extended Outside Delivery Date is deamed disapproved by Lesses.

7. Attached Documents: This Agreement includes and incorporates the Standard Terms and Conditions and the following schedule(s) that are attached hereto, all of which are incorporated herein by this reference.

Schedula A: Specimen Laboratory Access Letter

Schedule B: Delivery Schedule

Schedule C: Standard Terms and Conditions .

In the event that any provisions of this Motion Picture Lease Agreement contradict or conflict with any of the attached schedule(s) or any pert of the Standard Terms and Conditions, the provisions of this Motion Picture Lease Agreement prevail, in the event that any provisions of the ettached schedule(s) contradict or conflict with any part of the Standard Terms and Conditions, the provisions of the schedule(s) prevail.

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IN WITNESS HEREOF, the Perties hereto have entered into this Agreement and agree to be bound by its terms and conditions as of the date first written above by plecing their hands and seal below.

COTTONWOOD PICTURES, LLC

ICON FILM DISTRIBUTION LTD.

its;

its;

this agreement shall not be effective or emding upon the parties hereto until it is signed by Both Parties and Delivereo.

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#### SCHEDULE A

#### SPECIMEN LABORATORY ACCESS LETTER

#### Date:

Osiuxe Italia Holding SRL Via Dalle Molette, 251 S. Lucia Di Mantana 00013 Rome Italy

· Ret "THE TREE OF LIFE" (the "Ploture") - United Kingdom

#### Gentlemen:

You acknowledge that there are now on deposit with you the following preprint materials for the above-entitled motion picture (collectively the "Materials"):

- One (1) Interpositive of the feature and, if available, trailer of the Picture;
- One (1) 35mm internegative of the feature and, if evallable, trailer of the Picture; and,
- One (1) 35mm optical soundtrack of the English language version of the feature and, if available, trailer of the Picture.

You are hereby instructed and directed that all Materials in your possession shall be hold by you in the name, and for the account of, Cottonwood Pictures, LLC ("Lessor"), subject to paragraph 2 below. You are hereby advised that Lessor has granted certain rights to distribute and exhibit the Picture to loon Film Distribution Ltd. ("Lessaz"). Accordingly, you are hereby irrevocably authorized and instructed to honor, subject to your customery terms such as estiafactory great arrangements, all orders of Lessac for as many 35mm color release prints of the Picture feature thereof, as Lessac may require. This authorization will remain valid for a period of fifteen (15) years and nine (9) months after notification that the Materials are available for delivery to Lessac [as may be extended) upon the following terms:

- 1. Lessor shall, at all times, have complete and free access to all the Materials, including the right to remove any or all of the Materials without any further approval by Lesses; provided, however, if Lessor removes the Materials then Lessor shall immediately provide Lesses with a new laboratory access latter to the Materials.
- All laboratory services and materials ordered by either Losson or Lessee shall be at the sole cost and expense of the party ordering the same.

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- 3. You will not assert against Lessor or Lessee any lien at common lew or under any applicable statute against any Materials relating to the Picture by reason of any unpaid charges incurred by any other party, and You will not refuse to honor any orders of either party bacause of unpaid charges incurred by the other party.
- 4. The Materials mantioned above shall not be removed from your Laboratory without the prior written consent of Lessor. The instructions contained herein are inevocable without the written consent of Lessor and may not be altered or modified except in writing signed by Lessor.

Please confirm your agreement to the foregoing by signing below where indicated,

Very truly yo	μ <b>τ</b> 8, ·
Cottonwood	Pictures, LLC
-	
	• •
By:	· · ·
lts:	•
**************************************	<del></del>

AGREED TO AND ACCEPTED BY:

Deluxe Itelis Holding SRL

By:\_\_\_\_\_

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#### SCHEDULE B

#### DELIVERY SCHEDULE FOR ENGLISH LANGUAGE FILM.

For the purpose of this Delivery Schedule, "access" means free access clear of any origination costs. Items marked with an asterisk (\*) shall be provided if and when available.

- A. INITIAL PHYSICAL MATERIALS: The Initial Physical Materials are defined as:
  - 1. Internegative Feature

Access to 1 (one) x 35mm Internegative of Feature. To be produced from the interpositive of Feature, fully cut with main and end titles, edited, scored and assembled and in synchronisation in all respects with the composite Answer Print, Original Negative of Feature and Optical Sound Track Negative Feature. The Internegatives shell be of commercially acceptable quality and contain no applices, if the Feature is in any other Language than English, all appropriate English subtitles should be contained within this Facility. If the Internegative is from a Digital source i.e. a Digital Shoot, then it should be a Dne light facility containing no Light changes and should be on PolyEster Film.

2. Interpositive Feature

Access to 1 (one) interpositive of Feature, conformed for International, fully out with main and end titles, edited, scored and assembled and in synchronisation in all respects with the composite Answer Print, Original Negative of Feature and Optical Sound Track Negative Feature. The interpositive shall be of commercially acceptable quality, on PolyEster Film and contain no eplices.

- Optical Sound Track Negative of Feature
- Access to 1 (one) x Dolby SRD/Dolby SR (SDDS/DTS if applicable) 35mm Optical Sound Track Nagative of Feature. In perfect synchronisation with the photographic action. The Optical Sound Track Negative shall be of commercially acceptable quality and centain no applicas.
- Magneto Optical Disk of Feature
   Delivery of 1 (one) MO Disk of Feature containing the 6 track SAD and 2 track SA mix.
- 5. Interpositive Trailer
  Access to 1 (one) x 35mm interpositive of the Trailer.
- 6. Internegative Trailer
  Access to 1 (one) x 35mm internegative of the Trailer,
- 7. 35mm Ralease Prints of Feature Delivery of 2 (two) release prints of the Feature.

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8. S5mm Release Prints of Trailer Delivery of 2 (two) release prints of the Trailer.

8. Combined Action Continuity/Dislogue Spotting List of Feature
Delivery of 1 (one) copy of a typed detailed Combined Action Continuity/Dislogue
Spotting List of the completed Film through Summit Entertainment's web download
system, with the respective footage and frame counts listed, conformed in all respects
to the action and dislogue contained in the completed Film, in form and condition
suitable for submission to various consortable boards with respective footage and frame
counts listed for each action cut, including scene descriptions, music lyrics, if any,
music stops and starts in relation to the author or dislogue and translations of all
dislogue spoken in any language other than English.

B. ADDITIONAL MATERIALS; The Additional Materials are defined as;

#### VIDEO MASTERS - Feature

Delivery of 1 (one) x Dig: Bets direct telecine master of Feature with continuous Timecode and on 1(one) tape two part masters will not be accepted, in each of the following formet/ratios.

- I) PAL Full Frame 4x3 (Pan + Scan)
- ii) PAL 16x3 original aspect ratio
- lii) High Definition HD Cam SR, 16x8 1.78, 1080/24p, 4x3 Full Frame and 16x8 original aspect ratio
  - with full sterso sudia mix on tracks 1 & 2 and music and effects on tracks 3 & 4

Each tape must have passed a 100% full quality control check before final delivery. The Quality of the grading, pan and scen, framing ato must be approved by the Director / Director of Photography / Producer before delivery.

The Quality of the grading, pan and scan, framing etc must be approved by the Director / Director of Photography / Producer before delivery.

Textless main and and titles plus all inserts shall be included in the appropriate ratio at the end of each tape, beginning one minute after the end of the final credits. The Masters shall be slated and labelled accordingly. Textless elements may be on as separate tape only if the duration of the feature film is over 120 minutes.

In the event the feature should contain subtities and/or captions that are not part of the main and end titles, then a separate spot ree! should be provided on all formats and on all applicable ratios that contain all the texted sections with each completed scene also included.

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Audio Channels 1 & 2 are to contain a Dolby matrixed Stereo Left and Right mix of the original language sound and Channels 3 & 4 are to contain a Dolby matrixed Stereo Left and Right mix of the 100% filled Music and effects tracks. All audio channels must be checked before delivery with a 100% quality control report.

#### Music

Delivery of CD Rem of Music, if available.

#### D-Cinema Master:

Access to D-Cinome Master, if and when available.

#### 5.1 DA88 Delivery

DABS of the original mix (5.1) meeter conformed to the 1 (one) part 16:9 Original sepect ratio PAL Digital Betacam needs to be delivered to the following specification

#### MAE

Delivery of the 6 track feature M&Es.

#### DASS Specification:-

8.1 Master Film Speed 25 FPS

Sample Rate 48KHz Dolby - No Dolby encoding Timecode SBU Reference Level -- 20 dbfs

Track Layout

Channel 1 - Left
Channel 2 - Centre
Channel 3 - Right
Channel 4 - Left surround
Channel 6 - Right surround
Channel 6 - Boom
Channel 7 - Left Total
Channel 8 - Right Total

## PICTURE - Trailer

- Combined Approved Check Print \*
   1 (one) x 95mm Combined Approved Check Print of Trailer.
- Delivery of Trailer Digital data file containing the Flat texted and textless Trailer. Icon is to order the digital file within 21 (twenty-one) days after notice of its availability.\*

SOUND - Trailer

1. Printmaster Trailer DABB \*

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1 (one) x DA88 Timecode @ 25fps. Film Speed 24fps Sample Rate: 48 kHz six track (AKA 5.1) plus 2 track SVA mix original language fully mixed digital varsion of sound track of Trailor. Containing the following track specification: 1 = Left. 2 = Centre. 3 = Right. 4 = Left Surround. 5 = Right Surround. 5 = Sub Woofer. 7 = SVA Left Total. 8 = SVA Right Total.

- 2. Full Mix
  - Dalivery of 1 (one) Dolby SR-D MO Disk.
- 3. DM&E: DA88, 48khz, 16-bit sample rate, film speed 24fps.
- 4. M&E of Traffer: DA88

#### POST PRODUCTION DOCUMENTS

#### 1. . Music Cus Sheet

Delivery of 1 (one) typed copy of Music Cue Sheet of the Film, setting forth (1) the title of the musical compositions and sound recordings, if applicable; (2) names of the composers and their performing rights society affiliation; (3) names of recording artists; (4) the nature, extent and timing of the uses made of each musical composition in the Film; (5) the name of the owner of the copyright of each musical composition and sound recording; (5) the name of the publisher and company which controls the sound recording.

#### Colour Piptures

Not less than 50 (fifty) different, good and approved colour photos on CD ROM (tiff files at 300 dpi, if available) thereof depicting scenes from the Film, the cast, director or locations plus captions for each picture. Only approved photos will be delivered.

## 3. Credit Requirements

A statement showing the leyout of contractual advertising credits including percentage billings when such have been granted to anyone participating as an actor or in a technical capsoity in the making of the Film together with copies of the applicable contracts. Plus PMT's of the appropriate logos needed for paid advertising as well as a mock-up of the credit block and above title billing for paid advertising, with percentage sizes indicated.

## 4. Restrictions and Approvals, if requested.

A statement giving artwork, biography, still, non-photographic likeness, behind the scenes, dubbing or subtitling restrictions and other approvals necessary.

#### 6. Production Notes

Synopsis of the Film, biographies and interviews with the principal cast and production staff, cast and technical personnel list, production stories and any useful background information to the Film; all with applicable approvals given. Copies of any press ellippings of Film during production and such publicity material as may be available to ensure adequate publicity for the Film. Copy of the main and end titles list.

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#### 6. Certificate of Origin

One original Certificate of Origin specifying the country of the origin of the Film.

#### 7. E&O Insuránce

Cartificate of insurance evidencing Producer's Errors and Omissions coverage as follows:

- (i) loon, its subsidiaries and affiliated companies, and the officers, directors, amployees and agents of each of them, will be included as additional insureds free of charge.
- (iii) Ouring the term of Producer's coverage, Producer's coverage will be primary, and any insurance coverage provided by loon will apply solely to the benefit of loon as excess insurance over and above Producer's coverage.
- (iii) Producer's insurance may not be modified, revised, or cancelled without (30) days prior written notice thereof to icon.
- (iv) Producer's limits of coverage will not be less than US\$1,000,000 for each claim and US\$3,000,000 aggregate for all claims.
- (v) A policy deductible (in all cases payable by Producer) of US\$25,000 or higher amount acceptable to Icon.

It is agreed that loon's sublicances and/or subdistributors shall promptly be added to the polloy as additional named insureds free of charge as and when requested by icon

#### 8. Key Art \*

Delivery of CD (with Photoshop layered files) as Quark document with all fonte and font names.

## 9. DVD Sareener

1 (one) DVD screener (not a packaged DVD) of the Film, when evailable

## FURTHER MATERIALS

### 1. EPK \*

Delivery of PAL Digital Betacam master of the EPK, if available.

## 2. TV Spots.+

Delivery of PAL digital Betacent mester with separate audio (dialogue/ narration/ music/ effects).

#### 3. Radio Spots \*

Delivery of audia CD with separate audio (dialogue/narration/ music/effects)

4. DVD Materials \* (If available, at no extre cost to producer)
All DVD bonus materials, if available and cleared for international use: featurette, audio commentariae, subtitles etc. For clarity, Lesses shall have free access to all DVD bonus materials created by the U.S. distributor, if available, and to the U.S. theatrical campaign materials created by the U.S. distributor.

Plus sample of completed DVD and packaging artwork on CD (as layered files) (If available, at no extra cost to producer)

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The Lassor shall provide free access to Lesses advertising and promotional materials, artwork, and all other materials to which Lesser has free access and which are cleared for worldwide use.

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SCHEDULE C

STANDARD TERMS AND CONDITIONS

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# STANDARD TERMS AND CONDITIONS

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### STANDARD TERMS AND CONDITIONS

The following terms and conditions supplement any agreement or instrument into which they are incorporated as an integral part thereof as if fully set forth therein and, except as may be superseded by such agreement or instrument, have the same force and effect as any other provisions thereof. The following terms and conditions are subsequently referred to as "Standard Terms and Conditions" or "Standard Terms".

1. DEFINITIONS:

As used in this document:

- a. Definitions Rights:
- L. Ginematic Rights:

"Cinematic" means all forms of Theatrical, Non Theatrical, Public Video and Commercial Video Exploitation of a Motion Picture Copy.

"Theatrical" means exploitation of a Motion Picture Copy on whatever format or digitally transferred by direct exhibition in conventional or drive-in theaters that are open to the general public on a regularly scheduled basis and charge an admission fee to view a Motion Picture.

"Non-Theatrical" means exploitation of a Motion Picture Copy by direct exhibition before an audience at facilities or organizations not primarily engaged in the business of exhibiting Motion Pictures including, but not limited to, educational organizations, churches, restaurants, bars, clubs, trains, buses, libraries, prisons, industrial installations, Red Cross facilities, oil rigs, embassies, military bases, military vessels or any other governmental facilities flying the flag of countries within the Territory. Non-Theatrical does not include Public Video, Commercial Video, Airlins, Ship and Hotel/Motel.

"Public Video" means exploitation of a Motion Picture Copy embodied in a Videogram by direct exhibition before an audience in a "mini-theater", an "MTV theater" or like establishment which charges an admission to use the viewing facility or to view the Videogram and which is not licensed as a theater for the purposes of exhibiting Motion Pictures in a Theatrical manner.

"Commercial Video" means exploitation of a Motion Ploture Copy embodied in a Videogram by direct exhibition before an audience at facilities or organizations not primarily engaged in the business of exhibiting Motion Plotures including, but not limited to, aducational organizations, churches, restaurants, bars, clubs, trains, buses, libraries, prisons, industrial installations, fied Cross facilities, oil rigs, embassies, military bases and military vessels. Commercial Video does not include Non-Theatrical, Public Video, Airline, Ship and Hotel/Motel.

# i. Home Video Rights:

"Video" or "Home Video" means the manufacture, distribution, rental, lease or sale of Videograms (restricted to the Videogram type(s) and format(s) authorized in the Deal Terms), which anable a Motion Picture to be perceived visually on viewing devices (including televisions) when displayed through or as part of an electronic appeatus (such as a television-type playback system) for private hon-commercial use. Home Video is restricted solely to the Videogram type(s) and format(s) that are leased to Lesses in the Deal Terms. For avoidance of doubt, Home Video does not include any form of On-Line or Video-On-Demend.

"Home Video Rentel" means Video and Home Video other than Home Video Sell Through.

"Home Video Sell Through" means the manufacture and distribution of Videograms (restricted to the Videogram typa(s) and format(s) authorized in the Deal Terms) for purposes of sale to the public for private non-commercial use where: (i) ownership of and Videograms transfers to such ultimate purchasing members of the public who use the Videograms for private non-commercial use; and (ii) if a Maximum Not Sell Through Price is specified in the Deal Terms, the price per Videogram unit that is derived by Lessee or its subdistributors and Affiliates, not of

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discounts and rebates, is less than such any Maximum Net Sell Through Price defined in the Deal Terms.

# iil. Ancillary Rightst

"Ancillary" means all forms of Airline, Ship and Hotel/Motel Exploitation of a Motion Picture Copy.

"Airline" means exploitation by direct exhibition of a Motion Picture Copy in airplanes, wherever located, which are operated by companies flying the flag of any country within the Territory, but excluding similanes which are customarily licensed from a location outside of the Territory, or which are only serviced in but do not fly the flag of any country in the Territory.

"Ship" means explaitation by direct exhibition of a Motion Picture Copy in ocean going vessels, wherever located, which fly the flag of any country in the Territory and are serviced from a country in the Territory, but excluding ships serviced from a location outside of the Territory.

"Hotel/Motel" means the exploitation by direct exhibition of a Motion Picture Copy in temporary or permanent living accommodations such as hotels, motels, spartment complexes, cooperatives or condominum projects where the exhibition is by means of diosed-circuit television systems which originate within or in the immediate vicinity of such living accommodations. For avoidance of doubt, Hotel/Motel does not include Pay-Per-View, On-Line or Video-On-Demand.

# iv, Television Rights:

"Television" meens all forms of Free TV and Pay TV exploitation of a Motion Picture Copy.

\*Free TV\*-means all forms of Terrostrial Free TV, Cable Free TV and Satellite Free TV exploitation of a Motion Ploture.

"Terrestrial Free TV" means broadcast by Terrestrial Transmission of a Motion Picture Copy that is intended for essentially simultaneous reception and display, either essentially simultaneously or after some datay by storage on a lawful storage device, on viewing devices (including televisions) by ultimate consumers of such transmissions in venues other than Chematic venues ("Terrestrial Broadcast") without a charge being made to the viewer for the privilege of viewing the Motion Picture so broadcast. For purposes of this definition, neither governmental television receiver assessments nor taxes are a charge to the viewer.

"Cable Free TV" means broadcast by Cable Transmission by a broadcaster authorized to broadcast by such means by the appropriate governmental authority of a Motion Picture Copy that is intended for essentially simultaneous reception and display, other assantially simultaneously or after some delay by storage on a lawful storage device, on viewing devices (including televisions) by ultimate consumers of such broadcasts in venues other than Cinematio venues ("Cable Broadcast") without a charge being made to the viewer for the privilege of viewing a Motion Picture so broadcast. For purposes of this definition, neither governmental television receiver assessments or taxes, nor regular periodic basic cable service charges (other than subscriptions paid for the right to receive specific programming channel(s) or amounts paid for the right to receive specific programs on a fee-per-exhibition basis) paid by a subscriber to a cable television system are a charge to the

"Satellite Free TV" means broadcest by Satellite Transmission that is intended for essentially simultaneous reception and display, either essentially simultaneously or after some delay by etorage on a lawful storage device, on viewing devices (including televisions) by ultimate consumers of such broadcests in venues other than Chematic venues ("Satellite Broadcest") without a charge being made to the viewer for the privilege of viewing a Motion Picture. For purposes of this definition, neither governmental television receiver assessments or taxes, nor regular periodic basic satellite service charges (other than subscriptions paid for the right to receive specific programming channel(s) or amounts paid for the right to receive specific programs on a fee-per-exhibition basis) are a charge to the viewer.

2

"Pay TV" means all forms of Terrestrial Pay TV, Cable Pay TV, and Setellite Pay TV exploitation of a Motion Picture Copy. Pay TV Rights do not include any form of Hotel/Motel, Pay-View or Video-Cn-Demand Rights.

"Terrestrial Pay TV" means encrypted Terrestrial Broadcast where a charge is made: (i) to the viewer for the right to use the decryption device and/or for the privilege of viewing the decrypted Motion Picture Copy (along with other programming on an ongoing basis); or (ii) to the operator of an apertment complex, co-operative, condominium project or similar multiple-family dwalling place located distant from the place where such broadcast signal originated for the right to use the decryption device to receive and retransmit the programming on such channel throughout such place.

"Cable Pay TV" means encrypted and/or encoded Cable Broadcast where charge is made; (I) to the viewer for the right to use the decoding and/or decryption device and/or for the privilege of viewing the decrypted or decoded Motion Picture Copy (along with other programming on an ongoing basis); or (II) to the operator of an apartment complax, oc-operative, condominium project or similar multiple-family dwelling place located distant from the place where such broadcast signal originated for the right to use the decoding device to receive and retransmit the programming on such channel throughout such place.

"Satellite Pay TV" means encrypted and/or encoded Satellite Broadcast where a charge is made: (I) to the viewer for the right to use the decoding and/or decryption device and/or for the privilege of viewing the decrypted or decoded Motion Picture Copy (along with other programming on an ongoing basis); or (II) to the operator of an apartment complex, co-operative, condominium project or similar multiple-family dwelling place located distant from the place where such broadcast signed originated for the right to use the decoding device to faceive and retransmit the programming on such channel throughout such place.

#### Other Rights

"incidental" means, subject to restrictions contained in the Agreement: (f) dubbing or subtiting the Picture and trailers thereof pursuant to paragraph 3.2 of these Standard Terms; (ii) the application for consorship and edit of the Picture pursuant to paragraphs 3.2 and 3.8 of these Standard Terms; (iii) edvertising and publicizing the Picture pursuant to paragraphs 3.6 and 3.7 of these Standard Terms; (iv) the application for copyright protection in Lessor's name and pursuit of copyright infringements pursuant to paragraphs 3.10 and 3.17 of these Standard Terms.

"Merchandising" means the manufacture and distribution for profit of items of merchandise, other than books and records, featuring or embodying the title of the Picture, or any jogos identifiable with the Picture, or the name or likeness of any characters, animals or objects identifiable with a Motion Picture.

"Music Publishing" means the administration of the copyright(s) in musical compositions appearing in the Picture's soundtrack, to the extent the same are owned/or controlled by Lesson.

"Novelization" means the authorization of, or act of, writing (by translation or otherwise) and exploitation of the Picture or screenplay thereof as a book, novel, or other printed (electronic or otherwise) or published medium (electronic or otherwise).

"On-Line" means (i) Internet Downloading, (ii) Internet Streaming, (iii) Network Downloading, and (iv) Network Streaming.

"Pay-Per-View" means Terrestrial, Cable, and/or Satallite Transmission by means of an encrypted signal to view the transmission of a Motion Ficture at a time designated by the broadcaster for each viewing and where a charge is made to the viewer for such viewing. For avoidance of doubt, Pay-Per-View Rights do not include any form of Hotel/Motel, Pay TV. On-Line, or Vidao-On-Demand Rights.

"Souvenir Program" means the preparation and exploitation of souvenir booklets or programs, not to exceed thirty (30) pages in length, featuring photographs and explanatory text relating to the Picture.

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"Soundtrack Record" means the manufacture and exploitation of recordings in any form embodying all or any part of the soundtrack of the Picture or any re-recording of all or any part of the soundtrack of the Picture (packaged and isballed in such a way as to be identifiable with the Picture) in lieu of the actual soundtrack thereof.

"Video Game" meens the manufacture, distribution, and sale, leass, or rental of video game(s) for platforms such as Sega Ganesis, Nintendo SNES, 3DD multiplayer system or any similar or new platform formats where the user is given interactive control over "virtual" actors and surroundings and/or angages in contests of dexterity and that: (i) are developed from the Picture or its Underlying Materia; (whether or not such video game(s) use footage from the Picture); and/or (ii) are packaged and labeled in such a way as to be identifiable with the Picture.

"Video-On-Demand" means the making available of a Motion Picture Copy on demand which means Terrestrial, Cable, or Satellite Transmission of firect, addressable date to the ultimate consumer of a Motion Picture Copy that are not a common general date accessible by multiple consumers at either a transmission or viewing time and to a place selected by the consumer and intended for assantially simultaneous reception and display, either essentially simultaneously or after some delay by storage on a lawful etcrage device, on viewing devices (including televisions) by ultimate consumers of such transmissions in vanues other than Chematic vanues, for which a charge is made to such consumer either per viewing, monthly, or by subscription, Video-On-Demand does not include Airline, Ship Hotel/Motel, Pay TV, On-Line, or Pay-Par-View.

#### b. Definitions - Other:

"Accounting Period" means starting from first release each quarter ending March 31, June 30, September 30 and December 31 for the two (2) years and then semi-ennually throughout the raminder of the Term. If the Picture is not released Theatrically by Lesses, or its subdistributors and Affiliates, "Accounting Period" means each calendar quarter.

"Additional Materials" means those items, if any, expressly set forth as such in the Deal Terms.

"Advence" means the non-refundable sums due as an advance payment as set forth and more particularly described in the Deal Terms.

"Advertising Materials" means any materials available for use in advertising and promoting the Picture, including trailers, teasers, key artwork, advertising accessories, lithographs and ad alicks.

"Affiliate" means any Person linducting any officer, director, employee or partner of any Person) owned or controlled by, controlling or under common control with Lessee as the case may be, including, but not limited to, parent companies and subsidiaries. For purposes of this Agreement, ownership directly or indirectly of ten percent (10%) or more of the voting stock and/or other voting equity security of a Person is deemed "control". Where the exploitation of some or all of the Lessed Rights is parformed by Affiliates, the obligations of Lessee hereunder apply to such Affiliate and Lessee is fully liable to Lessor for any breaches of this Agreement by such Affiliate(a).

"Agreement", means the instrument or agreement to which these Standard Terms and Conditions are attached, including these Standard Terms and Conditions, and any schedules. All references to "herain", "heraunder" or "hereof" refer to the entire Agreement.

"Approval" means prior written Notice of approval of, or assent to, a particular metter or element, or permission to singage in a particular action or course of action. In order for any Approval to be effective, (i) the Party seeking approval must provide the Party from which Approval is sought written Notice containing a clear statement of the request of Approval reasonably in advance of the event or the initiation of the action or course of action for which approval is sough to permit a meaningful response, but not less than fifteen (15) days; (ii) the Party from which approval is sought, if it approves the request, must do so in writing by Notice to the Party seeking approval. Unless otherwise provided for in this Agreement or subsequently approved by Lessor in writing, any request for which Approval is not given within ten (10) business days from Notice requesting Approval is received is deemed cleapproved; however, the Party seeking Approval may transmit, within twenty-four (24) hours of such deemed cleapproval, a second Notice advising that

Sunders Turks Ions - Notifield Rights Lease V: Ann 28, 2008 auch ten (10) business days have slapsed without response and resubmitting the same request. If the Perty from which Approvel is sought falls to respond to such second request within the two (2) business days, Approvel is deemed given.

\*Availability Date" means the first day after the and of any Holdback Period for a Right as may be set forth in the Deal Terms.

"Cable Transmission" means analog or digital transmission of data by means of electromagnetic waves (including if, infrared, laser, visible light- and accustic energy) through means other than over-the-sir (e.g. telephone cable coexial cable fiberoptic cable) regardless of the form of data transfer.

"Claim" has the meening set forth in peregraph 6,1 of these Standard Terms.

"Consult" or "Consultation" means prior Notice of a particular matter, issue, element, Exploitation, or course of section ("Matter") reasonably in advance of the event or initiation of the course of solion to permit a meaningfu! exchange of ideas, comments, and suggestions regarding the same. Lessee acknowledges and agrees that, where in this Agreement Lessee is required to consult with Lessor, the Matter is subject to Third Party Approval, if any.

"Copyright and Similar Laws" has the meaning set forth in paregraph 3.10 of these Standard Terms.

"Computer Network" means any herdware end/or software combination that connects two or more computers together and that ellows the computers to share and/or transfer data between them bessed on a transfer protocol that can apacifically identify and securely transfer such data to one or more unique addresses. While the internet is a Computer Network, the term Computer Network excludes the internet.

"Computer Network Transmission" means the transmission of digital data via a Computer Network other than the internet to one or more devices on such Computer Network.

"Deal Terms" means the terms and conditions of a Motion Picture Lease Agreement, if any, into which these Stendard Terms are incorporated.

"Delivery Date" of the Picture means the date of delivery of the initial Physical Materials of the Picture in accordance with the terms hareof.

"Distribution Expenses" has the meaning set forth in paragraph 4.2 of these Standard Terms.

"Distribution Fee" and "Distribution Fees" mean the percentage or percentages of Gross Receipts or Net Receipts, if any, indicated in the Deal Terms which Lassee may retain as profit.

"Dofter" means, unless otherwise specified, a monetary value in the currency of the United States of America.

"Expanted Delivery Date" means the date by which Laszor shell effect delivery of the initial Physical Materials.

"Exploit" or "Exploitation" means the manufacture, exhibition, broadcast, transmission, dissemination, reproduction, distribution, sale, performance, publication, display, license, use, or exploitation by the means, and in the manners and media authorized by this Agreement.

"Extended Outside Delivery Data" has the meaning set forth in peragraph 2.9 of these Standard Terms.

"Financial Records" has the meaning set forth in paragraph 4.8 of these Standard Terms.

"First Theatricel Release" has the meaning set forth in paragraph 3.4(d) of these Standard Terms.

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"First Vidao Rejease" has the meaning set forth in paragraph 3.4(a) of these Standard Terms.

"Gross Receipts" has the meening set forth in paragraph 4.1 of these Standard Terms.

"Holdback" or "Holdback Period" means the period, if any, specified in the Deal Terms during which a specific Right must not be Exploited by the Perty to which such Right is lessed or by which such Right is Reserved. Lesser and Lesses, however, may enter into agreements at any time which permit exploitation of such Reserved Rights or Rights subject to Holdback after the expiration of the applicable Holdback Period, if eny. (See paragraphs 3,4/b) and (c) below.)

"initial Advartising and Promotional Materials" means those items expressly set forth as such in the Deal Terms.

"Initial Materials" means the Initial Physical Materials and the Initial Advertising and Promotional Materials.

"initial Physical Meterials" means those items expressly set forth as such in the Deal Terms.

"Internet" means any Computer Network used to communicate digital data to unique addresses, including without limitation (i) any Computer Network that uses or supports the use of the Transmission Control Protocol/Internet Protocol ("TCP/IP") selts, and/or any successor protocols thereto (whether now known or hereafter devised) and/or (ii) the open, world-wide, cross-platform Computer Network commonly known as the World Wide Wab ("WWW") and/or any successor Network thereto (whether now known or hereafter devised) or any part thereof which may be accessed by the Hyper Text Transport Protocol ("HTT)"P") suits and or any successor protocol thereto (whether now known or hereafter devised).

"Internat Downloading" means the Internet Transmission of audio and visual elements of the Picture which permits individual viswars to download (receive and store) a digital copy of a Motion Picture onto a device (whether a computer, set-top box, or otherwise) for viewing upon demand [either immediately or at a later date regardless whether the viewer has an active internet connection) in return for license, viewing or any other such similar fees.

"Internet Streaming" means the Internet Transmission of audic and visual elements of the Picture in a continuous stream in its complete linear form only (i.e. the Picture can be accessed online only where the viewer has an active internet connection and neither the Picture nor any part thereof can be downloaded onto the individual viewer's viewing device (whether a computer or otherwise) or saved by the viewer for viewing at a later date of forwarding to another viewer and no Picture accessed can be held in "cache") for which a license, viewing, or other such similar fee may be charged.

"Internet Transmission" means the transmission of digital date via the internet based on a unique user's internet protocol address only (i.e. Lesses can identify and securely deliver content directly to a unique computer's location). Internet Transmission may be by any means comprising the Internet, including Cable, Terrestrial, and Satellite Transmission, including the wireless application protocol ("WAP").

"Language" means the language(s) which are leased to Lessee in the in the Deal Terms to which the Exploitation of the Rights is thereby restricted.

"Leased Rights" means the Rights which are leased from Lessor to Lessee for the Territory, in the Language, for the Term as set forth in the Deal Terms. For evoldance of doubt, Lessee's Exploitation of the Lessed Rights shall not hinder Lesser's right to Exploit the Reserved Rights, provided that Lesser's Exploitation of the Reserved Rights does not materially interfere with Lesses's or Lessee's subdistributor's Exploitation of the Lessed Rights hereunder.

"Letter of Credit" or "L/C" means an irrevocable documentary letter of credit which is issued in a form, and by a financial institution subject to Lessor's Approval.

Standard Yerns Inna - Mulipin Rights Latte Ve April 28, 2000 "Meterials" means the Physical Materials and all materials created by or for Lasses, including without limitation, all 35mm prints, internegatives, neutral backgrounds, alternative language tracks, dubbed or subtitled versions, videomesters, promotional and advertising Materials, web-sites and Videograms.

"Master" means a master video copy of the Ploture to be used for either duplicating Videograms therefrom or for making television broadcasts or other transmissions of the Picture.

"Maximum Net Sell Through Price" means the price per Videogram derived by Lessee or its Affiliates, not of discounts and rebates, at or above which Lessee shall pay Lessor the percentage of Gross Receipts set forth in the Deal Terms for the Exploitation of Home Video Rental Rights.

"Motion Ploture" means any audiovisual work consisting of a series of related images that, when shown in succession, impart an impression of motion, with accompanying sounds, if any,

"Motion Picture Copy" means the embodiment of a Motion Picture in any physical form, including film, tape, cassette, disc, digital, analog or calluioid. Where a specific medium is limited to exploitation by a specific physical form, for example, the exploitation of Videograms, then Motion Picture Copy with respect to such medium is limited to such physical form.

"Net Receipts" means Gross Receipts less Distribution Face (but not subdistribution face) and approved Distribution Expenses.

"Network Downloading" means the Computer Network Transmission of audio and visual elements of the Ficture which permits individual viewers to download (receive and store) a digital copy of a Motion Ficture onto a device (whether a computer, set-top fox, or otherwise) for viewing upon demand (either immediately or at a later data regardless of whether the viewer has an active Computer Network connection) in return for license, viewing or any other such similar fees.

"Network Streeming" means the Computer Network Transmission of sudio and visual elements of the Picture in a continuous greem in its complete linear form only (i.e. the Picture can be accessed online only where the viswer has an active Computer Network connection and neither the Picture nor any part themost can be downloaded onto the individual viswer's viewing device (whether a computer or otherwise) or caved by the viswer for viewing at a later date of forwarding to another viswer and no Picture accessed can be held in "cache") for which a license, viewing, or other such similar fee may be charged.

"Notice" means a notice given in accordance with the terms of paragraph 8.1 of these Standard Terms and Conditions.

"Notice Of Delivery" means Lessor's first Notice to Lesses that it can promptly deliver the initial Physical Materials for the Picture,

"Gutside Delivery Date" has the meaning set forth in paregraph 2.10 of these Standard Terms.

"Overages" means the amounts, if any, that become payable to Lessor in excess of the Advance from Lessor's share of Gross Receipts hersunder.

"Parties" meens Lessor and Lesses.

"Party" means either Lessor or Lessee, as applicable.

"Person" means any netural person or legal entity.

"Physical Materials" means the initial Materials and the Additional Materials.

"Picture" or "Pictures" means only the complete Motion Picture or Motion Pictures set forth and described more particularly by working title(s) in the Deal Terms. (If the Rights to more than one Picture are leased to Leasee haraunder than the provisions of this Agreement apply to each such Picture.)

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"Principal Photography" means the actual photographing of a Motion Picture, excluding second-unit photography or special effects photography, requiring the participation of the director and the uncommerc participation of a featured member of the principal cast.

"Release Date" means the first date the Picture is commercially exhibited before paying audiences in a country within the Territory or if the Agreement is for video distribution only or if the Picture is not released Theatricelly or Non-Theatricelly, the first date that the videocessatte or disca are available for sale, lease or renting by any Person.

"Remake" means a new Motion Picture derived from an existing Motion Picture or its Underlying Material in which substantially the same characters and events as shown in the existing Motion Picture are depicted.

"Rentals" means Lessor's share of Gross Receipts as set forth in the Deal Terms.

"Reserved Rights" means all rights which ere not among the Leased Rights in the Languages and the Territorias and which Lessor hereby expressly retains, including, without limitation, all Underlying Material and intengible property relating to the Leased Rights and the Picture, including all trademarks and copyrights. For evoidence of doubt, Lessor's Exploitation of the Reserved Rights shall not hinder, materially interfere with Leased's right to Exploit the Leased Rights.

"Rights" means the right to Exploit the Picture and all rights incidents to such Exploitation, When preceded by a defined term denoting a particular means, manner, or medium of exploitation, (i.e., Free TV Rights), Rights is limited in meaning the right to exploit the Picture in the means, menner, and medium comprising the defined term.

"Bun" means the telecast of the Picture as defined in paragraph 3.16(c) of these Standard Terms.

"Satalite Transmission" means analog or digital transmission of date by means of alcotromagnatic uplink to a satalite and its corresponding downlink broadcast transmission to a terrestrial satalite reception dish regardless of the form of data transfer.

"Schedule" means a schedule, exhibit, or attachment to this Agreement.

"Sequel" means a new Motion Picture derived from an existing Motion Picture or its Underlying Material in which a character, event or locale depicted in the existing Motion Picture or its Underlying Material is shown angaged in or as the subject of substantially new or different events than those depicted in the existing Motion Picture.

"Shorts" has the meaning set forth in paragraph 3.13(e)(v) of these Standard Terms.

"Telegraphic Transfer" (abbreviated as "T/T") means an electronic transfer, of unencumbered and unconditional funds, free of any transmission or conversion charges, to the account, if any, specified in the Deal Terms or otherwise advised by Lessor.

"Terrestrial Transmission" means analog or digital transmission of data by wireless (e.g. over-the-sir) terrestrial means (including electromagnetic waves, if, infrared, lease, visible light- and accustic energy) regardless of the form of data transfer.

"Term" means the period during which this Agreement is effective between the Parties hereto as set forth and more particularly described in the Deal Terms.

"Third Party Approval" masse the right of approval, it any, over a particular metter (e.g., the subject of any required Consultation hereunder) held by directors, talent, or any other third party with whom or which Lessor or its Affiliates have contracted in connection with the Picturela! I"Third Party Approvals"). Lessor shall deliver a statement detailing such Third Party Approvals to Lessoe as an Additional Material as soon as available and shall use reasonable efforts to obtain such Approvals on Lessoe's bahalf.

"Underlying Material" means the literary and other material from which a Motion Picture is derived or on which it is based, including all versions of the screenplay, all notes, memos, 8

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directions, comments, ideas, stage business and other material incorporated in any version of a Motion Picture and, to the extent necessary rights and licenses have been obtained, all existing novels, stories, plays, songs, events, characters, ideas or other works from which any version of a Motion Picture is derived or on which it is based.

"Videocassette" means a VHS or Bets cassatte or comparable magnetic storage device in the format(s) identified as being leased to Lesses in the Deal Terms which is designed to be used for storing a Motion Picture Copy on a permanent basis and is used in conjunction with a reproduction apparatus to cause a Motion Picture to be visible on the screen of a television receiver. A Videocassette does not include any type of Video Disc.

"Video Disc" means any laser or capacitance disc or comparable optical or mechanical storage device in the format(s) identified as being leased to Leases in the Deal Terms which is designed to be used for storing a Motion Picture Copy on a permanent basis and is used in conjunction with a reproduction apparatus to cause a Motion Picture to be visible on the screen of a television receiver. A Video Disc does not include any type of Videocassette.

"Videogram" means any type of Videocassette or Video Disc, but only to the extent the specific type of electronic storage device and its format is identified as being leased to Lessee in the Dael Terms.

# . 2. DELIVERY OF FICTURE:

### a. Delivery of initial Materials:

Within elxity(50) days of Lessor's Notice of Delivery, Lesses shall notify Lessor of the number of prints, aveilable advertising and promotional materials and accessories, trailers and other evallable initial Materials relating to the Picture which it requires, all of which are subject to Lessor's Approval. Lessor shall then send Lessoe a pro forms invoice setting forth the cost "Freight On Board" for delivery of the approved initial Materials. Lessoe shall immediately pay for such initial Materials in accordance with the instructions specified in the Deal Terms, and Lessor shall then deliver such initial Materials to Lessoe as specified below. In any case, Lessoe must take delivery of all approved initial Materials within sixty (50) days of Lessor's Notice of Delivery.

# b. Delivery of Physical Materials:

Where possible, and unless otherwise specified in the Deal Terms or mutually agreed between the Parties, all Physical Materials shall be delivered by courier or airfeight. Lessor shall affect delivery of the Physical Materials by one of the methods listed in the Deal Terms, as selected by Lessor for sach Itam, as follows:

- i. Physical Delivery: Where "Physical Delivery" is indicated, Lessor shall deliver to the delivery location specified by Lessoe the Physical Materials in the manner listed in the Deel Terms.
- i). Print Order Authorization: Where "Print Order Authorization" is indicated, Lessor shall send instructions to the laboratory by facsimile with a copy to Lessee, authorizing the laboratory to fill Lessee's print orderfel upon the laboratory's receipt of Lessee's payment for the materials ordered.
- ill. Laboratory Access: Where "Laboratory Access" is Indicated, Lessor shall provide Losses with free laboratory access to those Physical Materials specified in the Dasi Terms for purposes of manufacturing necessary exploitation materials. Such access will be pursuent to the terms of any Laboratory Access Letter attached as a schedule to the Dasi Terms or, if no such Laboratory Access Letter is attached hereto, by a Laboratory Access Letter that is in a format conventionally used by Lessor. The applicable Physical Materials will be held in a racognized laboratory or facility in Lessor's name and be subject to the requirements of the Laboratory Access Letter. Lesses shall order prints and other exploitation materials for the Picture to be manufactured from such Physical Materials at Lesses's sole expense.
- iv. Loan of Materials: Where "Loan Of Materials" or "On Loan" is indicated, Lessor shall deliver on loan, to the delivery location specified by Lessee, the applicable Physical

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Materials listed in the Deal Terms. The Physical Materials so loaned to Leasee shall be haid in a laboratory or facility subject to Leaser's reasonable approval, and Leasee shall return the same to Leaser within the time specified in the Deal Terms, or in the absence of any such provision in the Deal Terms, within a reasonable time designated by Lessor.

v. Satallite Dalivery: Where "Satallite Dalivery" is indicated, Leasor may deliver the Physical Materials to Leasoe by satallite transmission commensurate with available materials and Leasee's equipment. Leasor is responsible for all "uplinking" transmission costs, and Leasee is responsible for all satellite reception and for all "downlinking" reception costs. Leasee's failure to make suitable "downlinking" reception arrangements, or failure to receive any Picture due to technical "downlink" or reception failure will not affect Leasee's obligations under this Agreement. If Leasee experiences as technical failure of transmission or reception, Leasor, upon receive at timely highly about a transmission or reception. receipt of timely Notice, shall attempt, at Lessee's sole cost, to essist Lessee, to receive a retransmission.

### Evaluation of Physical Materials:

Each Item comprising the Physical Materials are considered technically satisfactory for the manufacture of first-class praprint and exploitation materials if Lessas does not give Lessor notice of any defects in such meterials within twenty (20) days after Lessor's delivery of said Physical Materials which specifies the exact nature of the defects and where they occur and which is ecompanied by applicable laboratory reports confirming such defects. If Lessas so notifies Lessar, then Lessas shell, if Lessor slepts, immediately return to Lessor any Physical Materials which Lessas claims are defective. If, upon Lessor's independent raview, the Physical Materials are found to be defective, then Lessor shall: (i) if requested by Lessas, provide copies of applicable laboratory reports, (ii) correct any defects or deliver new Physical Materials at Lessor's cost; and (iii) relimburse Lessas for the cost of returning such defective Physical Materials to Lessor. raimburse Lessee for the cost of returning such defective Physical Materials to Lassor.

### Delivery of Advertising and Promotional Materials:

Leasor shall also provide, at Leasee's request and expense, available stills, advertising materials and other initial Advertising and Promotional Materials, and, if requested and agreed, Additional Advertising and Promotional Materials, as specified in the Deal Terms. If Leasee does not use said Advertising and Promotional Materials, then Leasee shall obtain Leasor's prior Approval before using any other advertising or promotional material not provided by Leasor, such pproval not to be unreasonably withheld or delayed but subject always to any Third Party Approvals,

# Holding of Materials:

This to all Materials remains with Lessor, subject to the rights of Lessee hereunder. Except only for purposes of exploiting the Lessed Rights in the Territory or as otherwise expressly provided herein, Lessee shall not make or permit others to make any reproductions of the Picture or Materials relating thereto or to permit any such reproductions or Materials to be removed from the Territory without Lessor's Approval, such Approval not to be unreasonably withheld or delayed. Lessee shall exercise due care in sefe-guarding all Materials, will assume all risk for thost or damage while they are in Lessee's possession and shall maintain appropriate insurance to cover their destruction or loss. If requested by Lessor, Lessee shall supply to Lessor insurance certificate(s) evidencing such insurance.

# Materials Payment Instructions:

Unless otherwise stated in the Deal Terms, Lasses shall pay for the cost of the Materials that are delivered by Lassor, such amounts to be involced by Lassor at Lassor's cost for such Materials. All costs arising from delivery of the Physical Materials and their return to Lassor including shipping charges, shipping insurance, import fees, duties, brokerage fees, storage charges and related charges) are Leesee's sole responsibility.

# Lassee Created Materials:

Lessor, or any third parties authorized by Lessor, may at any time access, and Lessee shall ensure that auch access is unimpeded and free, to all alternate language tracks, dubbed

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versions, subtitling meterials, masters, advartising and promotional materials, artwork, and all other Materials created by Lesses pursuant to this Agreement; provided that Lessor shall pay for any license fees that may be legally required to be paid to the creator(s) of such materials for the Exploitation of such materials outside the Tantiory. Within twenty-one (21) days of completion of any dubbed or subtitled versions of the Picture, Lesses shall promptly notify Lessor of each person responsible for preparing any dubbed or subtitled tracks and of each laboratory or facility where such dubbed or subtitled tracks are located; and, upon tessor's request, Lesses shall provide Lessor with immediate unrestricted free access to such versions and tracks and subtitling meterials by means of laboratory access letter(s) mutually acceptable to Lesses and Lessor. To the extant possible, Lesses hereby grants a non-exclusive free ilcense (subject to Lessor's payment of any applicable ilcense fees as aforesaid or any rights payments or any other payments necessary for the Exploitation of such materials cutside of the Territory) to Lessor to Exploit all Materials worldwide in perpetuity without restriction.

#### n. Return of Materials:

Upon termination of this Agreement for each Picture, Lesses shall at Lessor's election either: (i) return all Materials to Lessor at Lessor's expense; or (ii) destroy all Materials and provide Lessor with a customary contificate of destruction.

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#### i. Outside Delivery Dates:

In the event that Lessor shall not be able to deliver the initial Physical Materials for the Picture by the latest date specified in the Deal Terms, if any, ("Outside Delivery Date") Lessor shall notify Lesses not later than thirty (30) days prior to each Outside Delivery Date specifying a new delivery date and the Outside Delivery Date shall entomatically extend to the date contained in such Notice; provided, that the Outside Delivery Date shall not be extended for more than the total period of all event(s) of Force Mejeure, as provided in paragraph 8.5, or six (6) months from the original Outside Delivery Date, whichever is the later [the "Extended Outside Delivery Date"), if original Outside Delivery Date, whichever is the later (the "Extended Outside Delivery Date"). If Lesser fells to deliver the Picture, or notify Lessee that the Picture is available for delivery, by the Extended Outside Delivery Date, then Lessee may give written Notice to Lessor demanding delivery of the Picture. If Lessor fells or is unable to deliver the Initial Physical Meterials for the Picture within thirty (30) days efter receiving such written Notice, either Party has the right within the next thirty (30) days after receiving such written Notice, either Party which is the sole remady for Lessor's fallure to make the Picture available for delivery. In the event of such rescission, neither Party has any further obligation to the other, except that Lessor shall return any Advance ectually paid by Lesses plus interest on such amount calculated at LiBOR + 2% for the period of from the original Outside Delivery Date until the Extended Outside Delivery Date and received by Lessor in connection with this Agreement, net of withholding taxes and bank fees, and Lesses shell immediately return any and all Meterials relating to the Picture. If neither Party exercises such right of receission, this Agreement shall remain in full force and effect, and Lessor's later delivery is deemed excused.

#### **EXPLOITATION OF RIGHTS:** 3.

- Leased Rights and Reserved Rights; · þ.
- i. Grant of Lesse: Subject to the terms of this Agreement, and any conditions precedent set forth in the Deal Terms, Lesser lesses to Lesses the Lessed Rights in the Picture. The Lessed Rights are lessed to Lesses on an exclusive basis except as otherwise provided for in this Agreement. In exercising any Lessed Right, Lessee may only exploit the Picture: (i) in the Language(s) in a dubbed or subtitled varsion as specified in the Deal Terms; (ii) by means of the authorized Video type(s) and format(s) specified in the Deal Terms; and, (iii) for the authorized Run(s) or playdate(s) specified in the Deal Terms. All Rights not expressly lessed to Lessee are Reserved Rights (including the right to exploit the Picture using other Video type(s) and format(s) not authorized hersunder and the right to exploit the Picture in other than the Languages), even if such Reserved Rights are not expressly identified as being retained by Lessor in the Deal Terms.
- ii. Yarminology: The inclusion of provisions in this Agreement for any rights not specifically leased to Lesses in the Deal Terms is for ease of drafting only. Their inclusion does not grent to Lesses explicitly or by implication any rights not specifically leased to Lesses in the Deal Terms.
- Reservation: Lessor reserves all the specific Reserved Righte listed in the Doe! Terms and all other Rights not expressly leased to Lessas. Lessor may expicit such Rights as Lessor sees fit without restriction, except as otherwise expressly provided in this Agreement.
  - Dubbing, Subtitling and Editing:
- Lessor's Requirements: Lessor shall timely provide Lesses in writing with any dubbing, subtiting or editing requirements or restrictions applicable to the Picture or its trellers.

  Lesses shall comply with all these requirements in creating an authorized dubbed, subtitled or edited version of the Picture or its trailers. Except as expressly provided in this Agreement, each Picture and its trailers as supplied by Lessor must be exhibited in their original continuity, without alteration, interpolation, cut or elimination,
- Lessee's Rights: Subject to Lessor's requirements and the provisions of this a. Lessee a rights: Subject to Lessor's requirements and the provious of the Agreement, Lessee will have the non-exclusive right at its sole expense and after consultation with Lessor to: (i) dub or subtitle the Picture but only in the Language(s) and only if expressly so authorized in the Deal Terms; and (ii) edit the Picture but only if necessary to meet consorable requirements or broadcast standards or to abridge and segment the Picture for television broadcast or broadcaster's time requirements and then only in accordance with paragraph 3.8 (if applicable)

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and any restrictions or requirements contained in the Deal Terms. Notwithstanding the foregoing, and subject to paid ad obligations, Lesses will have the right at its sole expense to interrupt the Picture with advertising epots for television broadcast as so prescribed by a television station.

- lii. Limitations: In exercising the Leased Rights Lesses may not: (i) siter or delete any credit, logo, copyright notice or trademark notice appearing on the Picture; (ii) Include any advertisements or other material in the Picture, without Lesson's Approval, other than the name, credit tredemark or logo of Lesses as chacribed in paragraph 3.6(b) or an approved anti-piracy werning as provided in paragraph 3.17 or commercials for the Picture's exploitation on Free TV as provided in paragraph 3.18(e).
- W. Liebility: Leasee shell indemnify and hold Leaser and its Affiliates, employees, shereholders, officers, directors, and agents hemnless from and against any loss, expense or damage arising out of Leasee's failure to comply with the provisions of this paragraph

### g. Territory

- ). General: The Territory means only those countries or territories listed in the Deal Terms as their political borders exist on the date of this Agreement.
- II. Exclusion: The Territory excludes, unless otherwise specified in the Desi Terms: [i) foreign countries' embassies, military, and governmental installations, oil rigs and marine installations, sirlings-in-flight end ships-at-sea located within the Territory; and (ii) contiguous territories, colonies, ex-colonies and protectorates of any country within the Territory.
- ill. Inclusion: In exploiting any Non-Theatrical and Commercial Video Rights, the Territory shall include the countries' military and governmental installations, oil rigs and making installations and ambassles wherever fucated, but only to the extent that they may be exploited in accordance with such Lessed Rights.
- ly. Broadcast Overspill: Lessor acknowledges that broadcasts of the Picture (whether Terrestrial or Satellite Broadcasts or other forms of broadcast) which originate within the Territory may be capable of reception outside the Territory, and that such reception outside the Territory shall not be deemed a breach of this Agreement by Lesses provided that such broadcasts are: (!) intended for primary reception within the Territory, (!!) of the authorized language version of the Picture, and (iii) capable of reception by no more than an insubstantial number of households cutside the Territory. Lesses acknowledges that broadcasts of the Picture (whether Terrestrial or Satellite Broadcasts or other forms of broadcast) which originate outside the Territory may be capable of reception within the Territory, and that such reception within the Territory shall not be deemed a breach of this Agreement by Lessor provided that such broadcasts are intended for primary reception outside the Territory are capable of reception by no more than an insubstantial number of households within the Territory.

# d. Exploitation Periode:

- ]. Term: The Term starts and ends on the dates set forth in the Deal Terms except for: (I) any early termination pursuant to paragraph 7 of these Standard Terms; (ii) any early termination of Television Rights upon the broadcast of the last Run authorized in the Deal Terms for such Right(s) pursuant to paragraph 3.18(g) of these Standard Terms; and (II) solely for the purposes of audit, the additional period as set forth in paragraph 4.7 of these Standard Terms. Lesses shell not exploit or authorize the exploitation of any Lessed Right after the end of the Term.
- ii. Lessoe Heldbacke: If the Deal Terme Indicate a Holdback or Heldback Period on any Right leased to Lesses, then during the applicable Holdback Period, Lessee may not exercise or authorize the exercise in the Territory of such Leased Right. However, Lessee may enter into agreements at any time authorizing the exercise of such Leased Right after the expiration of the applicable Holdback Period.
- iii. Lossor Holdbacks: If the Deal Terms Indicate a Holdback or Holdback Period on any of Lessor's Reserved flights, then during such applicable Holdback Period, Lessor may not exercise or authorize the exercise in the Territory of such fleedived flight. However, Lessor may

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enter into agreements at any time authorizing the exercise of each such Reserved Right after the expiration of the applicable Holdback Period.

iv. First Theatrical Release: The "First Theatrical Release" shall mean the earlier of: (i) the date on which the Picture is first exhibited in theaters within the Territory to the paying public, including screanings to qualify for awards presentations; (ii) the earliest date on which Lesses must cause release of the Picture to occur as set forth in the Deal Terms; or (iii) the time period after Lessor's Notice of Delivery, if any, that is specified in the Deal Terms.

v. First Video Release: The "First Video Release" shall mean the earlier of: {{\}} the date on which Videograms embodying the Picture are first sold or rented to members of the paying public within the Territory for Home Video use; (ii) the expiration of any Holdback Period relating to the Home Video Rights specified in the Deal Terms; or, (iii) if no Holdback Period is specified, aix (6) months after the First Theotrical Rejease of the Picture.

### e. Reasonable Efforts:

Lessee accepts the grant of all Rights and agrees to use all reasonable efforts consistent with sound business judgement to Exploit the Rights under the terms hereof and to endeavor to obtain the maximum possible Gross Receipts and Net Receipts from the exercise of the Rights in the Territory during the Term.

# . Advertising and Billing:

- i. Lessor's Requirements: Lessor shall timely provide Lessee with a list of all required screen credits (if not siready contained in the Picture), peid evertising, publicity and promotional requirements, and Videogram packaging requirements (if needed). Lessee shall comply with these requirements at all times efter Lesses's receipt thereof. If requested by Lessor, Lessee shall submit all Advertising Materials to be used by Lessee in the exercise of any Lessed Rights for Approval by Lessor, such Approval not to be unreasonably withheld or delayed, but subject always to any Third Party Approvals: Lessor has the right from time to time by written Notice to Lessee to change the title or titles of the Picture as Lessor shall elect in its sole discretion, after which Lessee shall only use in the exercise of the Rights only the applicable changed title or titles designated by Lessor unless otherwise agreed by Lessor in writing. Upon receipt by Lesser of such Notice, Lessee shall eneure that any required Letter of Credit under the Agreement shall be automatically amended to reflect the changed title of the Picture.
- II. Lessee's Rights: Subject to Lessor's requirements and the provisions of this Agroement, Lessee will have the exclusive right in the Territory, except as relates to any Reserved Rights in connection with the Ploture, at its sole expense to: (i) advertise, publicize and promote the Picture; (ii) include in all such advertising, promotion or publicity the name, voice or likeness of any person who has rendered services on the Ploture but not as an endorsement for any product or service other than the Picture, subject to Lessor's Approval; and (iii) include in the beginning or end of the Picture (including trailers, TV spots or other publicity materials) the credit or logo of Lessee. Notwithstanding the foregoing, Lessor may advertise the Picture in the Territory subject to Lessee's Approval, not to be unreasonably withheld.
- lit. Limitations: In exploiting the Leased Rights, Lessee may not; (i) change the title of the Picture without Approval by Lesser; (ii) after or delete the relative eize, order and prominence of type of any credit, logo, copyright notice or trademerk notice appearing on the Picture; (iii) include any advertisements or other material in the Picture without Approval by Lessor other than Lessee's logo as described in paragraph 3.6(b) or an approved anti-piracy warning as described in paragraph 3.17 or commercials for the Picture's exploitation on Free TV as provided in paragraph 3.16(a),
- iv. Inadvertent Falture: Leeses shall, on a prespective basis, cure any falture to comply with the provisions of paragraph 3.6(a).. However, an inadvertent falture by Lesses to comply with any of the requirements of paragraph 3.6(c) will not be deemed a breach of this Agreement.
  - g. Endorsements:

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As part of an authorized publicity tie-in promotion, Leases shall not, without Leaser's Approval, make or permit to be made, in any advertising, publicity or otherwise, any statement, directly or indirectly, expressly or by implication, which:

May be understood as constituting an endorsement by (a) Lessor or any Affiliate of Lessor, (b) any Person employed or engaged by Lessor or any Affiliate of Lessor, or (c) any other Person with whom Lessor has any agreement, express or implied with respect to the Picture, of any article, product or service other than the Picture.

Associates or relates the Picture and any Advertising Materials, titles, characters, atory or other sepects of the Picture to the sale or exploitation of any product, erticle or service other than the Picture.

Indicates that any of the Persons referred to in this paragraph are connected or associated with, or employed or angaged by, Lesses.

Lesses shall indemnify and hold Lessor harmless from and against any loss, expense or demage erising out of Lesses's fallure to comply with the provisions of this paragraph 3.7.

# Censorehip:

Promptly upon delivery to Lesses of the Initial Physical Meterials, Lesses shall apply for cansorable ilicensing and approval of the Picture to all required and competent agencies and organizations in each country within the Territory. If any editing changes are required in the Picture by reason of any censorable objections, Lesses shall promptly notify Lessor in writing, identifying the specific changes required and must request Approval by Lessor of all changes made by Lesses. Subject to the foragoing and any rights held by the Picture's director or other third parties, and subject to Lessor's Approval, Lesses may make such changes at Lesses's expense, but only to the extent required to meet the specific censorable bisections. Notwithstanding the previous sentence, Lessor has the right to designate a representative to make such changes or to supervise Lessor in the making of such changes. Lesses understands, acknowledges and agrees that begon makes and the making of such changes. Lesses understands, asknowledges and egrees that begger makes no warranties, assurances or representations concerning censorship. Lessor is not liable for any warranties, assurances or representations concerning censorship. Lessor is not obligated demages to Lesses if censorship approvel or liconsing cannot be secured and Lessor is not obligated to refund any sume paid by Lesses. Lesses shall use its best efforts to secure censorship liconsing and approval, including promptly applying for reheatings or appeals and undertaking all other available remades in the event of any refusel of license or approval.

All agreements between or among Lesses and its Affiliates with respect to the Picture, (including edvertising and publicity thereof and the duplication of Videograms) shall be on an arma-length basis on terms; (i) customary in the Territory, (ii) which are as favorable to Lessor as the terms normally obtained by major Motion Picture distributors in the Territory for other Motion Pictures of comparable commercial quality, and (iii) no less favorable to Lessor than comparable agreements between Lesses or its Affiliates and unrelated Persons for other Motion Pictures.

# Copyright Protection:

Lessee shall take all necessary or appropriate actions in the name of Lessor to secure protection for the Picture and all materials relating thereto used by Lessas in the exercise of the Rights under the copyright or other similar laws under which Motion Pictures, other intellectual property, trademarks, ideas, characters, titles and names are accorded legal protection in the Territory ("Copyright and Similar Laws") and to renew, extend and maintain protection for the Picture and all materials relating thereto under Copyright and Similar Laws of the Territory throughout the Term. Lessee shall promptly notify Lessor in writing of any infringement ("Infringement") in the Territory of any flights in and to the Picture under the Copyright and Similar Laws of the Territory, whether by any unauthorized or Illagal exploitation of any Rights or by a failure to comply with the terms of any agreement under which any Rights have been granted, of which Lesses is aware. Lessee shell not bring or institute any logal action or proceeding with respect to any infringement ("Action") without consulting with Lessor and only after Lessor and Lessee have agreed on their respective shares of any such recovery in that Action ("Recovery"). Should Lessor and Lessee fall to agree in writing concerning the Litigation Costs and Recovery

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within fifteen (15) business days after Lessor has approved commencement of any Action, then Lessor has the sole right to institute or bring the applicable Action and may retain all Recoveries pursuant thereto. Otherwise, all Litigation Costs are repaid to Lessor and Lessee as their interests may appear solely from any Recovery in the applicable Action; and any Recovery shall not be deemed Gross Receipts but are divided as agreed in writing between Lessor and Lessee.

#### k. Roversion:

The grant of all Rights and incidental Rights shall terminate and immediately revert to Lessor upon expiration or termination of the Tarm, free and clear of any cleim, ilen, encumbrance or charge in favor of Lessee, or any Person deriving rights through Lessee. Lesses shall not at any time enter into any agreement with any Person for the exercise of any Rights or incidental Rights for periods which continue after the expiration of the Tarm. Lessor may at any time enter into any agreement for the exercise of any Rights or incidental Rights for periods that are after expiration or termination of the Tarm.

# Music and Performance Royalties:

- i. Synchronization Royalties: Lessor is solely responsible for acquiring all rights necessary to synchronize the music contained in the Picture on all copies exploited by Lessee throughout the Territory for the Term, Lessor is solely responsible for paying all royalties or charges incurred in obtaining and maintaining such rights for the Term and shall indemnify and hold Lessee hernless from any payments in this regard.
- II. Performance Royaltles: Lessor represents and warrants to Lessee that the non-dromatic ("small") performing rights in each musical composition contained in the Picture are sither: (i) in the public domain in the Territory; (ii) controlled by Lessor to the degree sufficient to allow Lessee to exploit the Lessed Rights for no further payments by Lesses whatsoever; or (iii) available by license from local music performing rights society(les) in the Territory including those societies effiliated with the International Confederation of Authors and Composers Societies (CISAC) as of the date hereof such as American Scolety of Composers, Authors and Publishers (ASCAP), Broedcest Music, Inc. (BMI), SESAC, Inc. (SESAC) or SACEM. With regard to the music in category (iii) only, Lessee is solely responsible for obtaining licenses to exploit such performance rights from the local music performing rights society(les) (in which Lessor shall cooperate in good faith) and for paying all amounts arising therefrom.
- iii. Mechanical Royalties: Lessar shall buy-out eli custemary mechanical royalties for the Territory as part of its worldwide synchronization licensels). Lessor will be solely responsible for paying all royalties or charges necessary to obtain and control such mechanical rights for the Term, and Lessor will hold Lessee hambess from any payments in this regard, provided that if levy, charge, or royalty that is not austomarily bought-out worldwide as part of a customary synchronization license is assessed in the Territory, or if a mechanical or author's rights society in the Territory refuses to honor the authorization obtained by Lessor in the country of origin of the Picture, then Lessee will be solely responsible for such royalties or charges.
- iv. Publishing Royalties: As between Lessor and Lesses, Lessor is solely emitted to collect and retain the publisher's share of any music royalties arising from Lesses's exploitation of the Picture.
- v. Other Royalties: The Parties acknowledge that additional amounts (which are not payable currently) may become payable to collection societies or other entities during the Term from the Exploitation of the Lessed Rights, including, without limitation, amounts that may be payable under directives and regulations issued by the governing body of the European Economic Community for ac called "rental" and "lending" rights. Lesses is solely liable for any such amounts that become payable from the Exploitation of the Lesses Rights. The Parties acknowledge that a mechanical, performing or author's right society in the Territory may attempt to collect royalties attributable to the manufacture, asia or rental of Videograms or materials embodying the Picture. Such royalties may be called "mechanical," "performance", or "synchronization" royalties, or some similar designation. To the extent that such royalties are territory-specific or to the extent that Lessor is not able, after using its best efforts, to buy-out such royalties as part of a worldwide license(s), then Lesses is solely responsible for such royalties or charges. Lessor shall supply Lesses with all information necessary for Lesses to affect payment of such royalties, including the

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local rights societylies), the royalties owed by Lessee and the bank account(s) to which Lessee shall direct payments. All payments made by Lessee pursuant to this paragraph 3.12(e) are recoupable Distribution Expanses for the applicable Right.

#### Theatrical Exploitation Obligations: m.

i. General: In exploiting any Theatrical Rights leaded to Lessee, Lossee shall comply with the provisions of this paragraph 3.13 in addition to any other exploitation requirements set forth in this Agreement.

ii. Consultation: Lesses shall Consult with Lessor in a timely manner regarding all eighticent aspects of the distribution of the Ploture in the Territory, including the initial release campsign, distribution policy, minimum and maximum grint orders, print duplication prices, the total amount and specific items of the advertising and publicity budget, the advertising and marketing campsign, total Theatrical Distribution Expenses, the release detect, the release pattern, the theatres in key cities, marketing strategy, short subject allocations, double feature allocations and any modifications or amendments to them.

### Release Obligations: In releasing the Picture, Lesses shall:

- Place the Picture in general Theatrical release throughout the Territory in no less than the number of cities and theaters determined pursuant solely to the reasonable business judgment of Lessee; Expend monies pursuant to the advertising budget and otherwise conform with the advertising and merketing campaign for the Picture; Give Lessor reasonable advance notice of all premieres of the Picture letter.

- In the Techtory;

  Not discriminate against the Picture or use the Picture to secure more advantageous terms for any other picture, product or service;

  Not enter the Picture in any festivals, charitable screenings or the like or screen the Picture for entry into any festivals without Lessor's

prior Approval.

No. Release Notices: Leases shall submit to Leaser in writing, for each country within the Territory by ten (10) days prior to the Picture's First Theatrice! Release in that country details of all significant aspects of the Theatrical release in said country including; (i) the publicity budget detailed between media advertising sind other publicity costs; (ii) the print cost budget detailed between print duplication costs, costs of authorized internegatives, dubbing, subtiting and other print costs; (iii) the number of 35mm and 70mm prints being duplicated; (iv) the print shortstory being used for any print duplications and the net price per meter or foot contracted for such print duplications efter discounts and rebates; (v) the chemas in which the Picture will be released in the key cities within the Territory and the release date in each such key city; (vi) the film rental terms contracted with exhibitors in the key cities; (vii) confirmation of any sublesses(s) being used; (viii) details of any print or other subsidies being received; (ix) confirmation of whether the Picture will be exhibited with Shorts or as part of double feature engagements and the beals upon which income from double features will be allocated; and (x) details of any publicity tie-ins and any other matters which may be relevant to the distribution of the Picture. In addition, Lesses shall submit to Lessor in writing any additional information reasonably requested by Lessor and any emendments made to the print and publicity budget and other trams outlined in (i) to (x) above, in the event that the Picture qualifies for any print or other subsidies after the First Thestical Release has occurred then Lesses shall give Lessor Notice of such subsidies. Lesses shall also submit to Lessor reports showing weakly and cumulative box office results earned by the Picture in the Picture is exhibited in the key cities within the Territory, whichever is the longer.

Exhibition Obligations: In erranging for the exhibition of the Picture, Lesses

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ensure that all exhibition agreements for the Picture are made separate and independent from exhibition agreements for any other Motion Ficture, product or service;

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at Lesson's request, after consultation with Lessee, sudit any exhibition engagements for the Picture, consistent with the practices of first-class Motion Picture distributors in the Territory, for purposes of determining the accuracy of box office results reported by exhibitors:

exhibitore; do all things reasonably necessary to maximize collections from exhibitore as quickly as possible and shall secure from exhibitors the maximum film rental terms that are consistent with those normally figured by first class Motion Picture distributors in the Territory, or country within the Territory, for Motion Pictures of comperable commercial quality. Lesses shall not require exhibitors to pay for any costs that are not normally paid by exhibitors in the Territory in exchange for reduced film rental terms.

not surhorize or allow the Picture during its first run to be exhibited on a first license or 4-wall basis, or as hard of if a multiple feature.

not suthorize or allow the Ploture during its first run to be exhibited on a flat license or 4-well basis, or se part of if a multiple feature engagement, unless all relevant terms of such proposed exhibition, including the proposed allocation to the Picture of box office receipts, permitted advertising costs, license face and film rentals have met with Lessor's Approval. Notwithstanding the above, all allocations of film rentals from double or multiple feature engagements between the Picture and other Motion Pictures shall be reasonable and shall reflect the relative commercial success and age of each film, not authorize or allow the Picture to be exhibited with any other short feature or short subject ("Shorts"), provided that, if required to do so by law, then Lesses shall only allocate to Shorts for each related exhibition run the lesser of: (a) one percent (1%) of the total film rentals for the entire exhibition run at that cinema; or (b) the equivalent of five hundred Dollars (\$600) in the currency of the Territory. Notwithstanding the above, the total film rentals allocated to all Shorts that are exhibited with the Picture throughout the Territory shell not exceed five thousand Dollars (\$6,000).

vi. Controlled Theaters: A "Controlled Theater" is one in which Lessee, its Affiliates or any officer, director, partner, owner or shereholder owning more than 10% of the outstanding evidence of equity ownership of any of them, has any interest, direct or indirect, in the ownership or operation of such theater, Lessee shall not license any Picture to a Controlled Theater except on terms and conditions consistent with arm's-length transactions between such Controlled Theater and unaffillated major Motion Picture distributors in the Tamtory for Motion Pictures of comparable commercial quality. If requested by Lessor, Lessee shall promptly provide Lessor with copies, certified to be accurate, of all agreements with controlled theaters for exhibition of the Picture.

- vii. Export Of Materials: Lessee shall not sail or export 16mm, 35mm and 70mm gauge prints and trailers or other Materials to countries outside of the Territory Without Lessor's Approvet. Prices charged by Lessee to third parties for such authorized exported Materials shall be reasonable, shall not include service fees, overhead or allocations of dubbing costs or other Distribution Expenses and are subject to Approval by Lessor.
  - vill. Re-Release/Sequels and Remakes: Intentionally deteted.
- n. Non-Theatricel, Commercial Video, Public Video and Anoillary Exploitation Obligations:
- ). General: In exploiting any Non-Theatrical, Commercial Video, Public Video or Ancillary Rights leased to Lessee, Lessee shall; (i) not enthorize the exploitation of each such Leased Right before the end of any Holdback Period specified in the Deal Terms for such Right; and, (ii) not discriminate against the Picture or use the Picture to secure more advantageous terms for any other Motion Picture, product or service.
- ii. \_\_Consultation; Lessee shall consult with Lesser on a timely besis regarding all material terms of each agreement for exploitation of the Non-Theatrical or Ancillary Rights Into

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which tessee desires to enter. If requested by Lessor, Lesses shall immediately submit copies of all such agreements to Lessor.

- p. Home Video Exploitation Obligations:
- i, General: In exploiting any Home Video Rights leased to Lossee, Lessee shall comply with the provisions of this paragraph 3.15 in addition to any other exploitation requirements set forth in this Agreement.
- it. Limit On Means and Media of Exploitation: Lesses shall only exploit Videograms of the Picture using the types and formats set forth in the Deal Terms.
- III. Limits on Early Exploitation: Lesses shall not begin exploiting Home Video Rights in the Picture until the end of the applicable Holdback Period specified in the Deal Terms, if any, Lesses shall not authorize or begin advertising the forthcoming availability of Videograms of the Picture to the public until two (2) months before the end of the applicable Holdback Period.
- iv. Best Efforts/Quelity: Lessae shall use best efforts and skill in the manufacture, distribution and exploitation of the Videograms and shall ensure that the Videograms manufactured by Lessee meet quality standards at least comparable to other Videograms commercially available through legitimate outlets in the Territory for comparable Motion Pictures.
- Catalogue Availability: Unlass otherwise requested by Lessor, Lessoe shall, from the end of the applicable Holdback Period until the end of the Term, make Videograms of the Picture available in the Territory through its catalogue, and shall not allow Videograms of the Picture to leave normal channels of distribution for a commercially unreasonable period of time, without Approval by Lessor.
- vi. Consultation On Ad Campeign: Leases shall Consult with Lessor on an ongoing besis regarding the advertising and marketing materials used for the exploitation of the Home Video Rights in the Picture. If requested by Leaser, Leases shall promptly submit all proposed advertising and artwork to Lessor for Lessor's information and any Third Party Approvals.
- vii. Review Of Peckaging: If requested by Lessor, Lesses shall provide Lessor for review by Lessor and any Third Party Approvals, one (1) prototype copy of each suthorized format of the Videogram and its packaging for each Picture promptly after their manufacture and before their sale or disposition. If requested by Lessor, Lesses shall provide Lessor with a reasonable number (not exceeding five (5)) free copies of each authorized format of Videogram and its packaging, subject only to applicable duties.
  - viii. Consultation/Approval Regarding Video Rejeaso:
- [1] Upon Lesser's request, Lessee shall provide to Lesser, for Lessor's information, datalis of all eignificant aspects of the Home Video Rental and Home Video Sall Through releases including, to the extent such information is available to Lessee in accordance with industry practice; (i) the advertising and marketing materials used for the exploitation of the Home Video Rights in the Picture; (ii) for each authorized formet of Videogram for each Picture promptly after their manufacture and before their sale or disposition the Videogram and the packaging; (iii) the release detes; (iv) the list of wholesels and suggested retail selling prices; (v) the discounts and rebates offered; (vi) any lessing or rantal arrangements; and (vii) the estimated Gross Receipts, unit cales and the number of Videograms being duplicated. If Lessee sells or otherwise packages the Picture with other Motion Pictures, such transportions must be at arms length and on terms commensurate with other Motion Pictures of similar commercial quality.
- (2) If the Daal Terms provide for Home Video Distribution Expenses, or a portion thereof, to be deducted from Grose Receipts, or from Lessor's share of Grose Receipts, then: (i) Lesses shall Consult with Lessor regarding such Home Video Distribution Expenses; (ii) Lesses shall include in the pre-release Notice described above the publicity budget and the Video Distribution Expenses (Video Distribution Expenses and Inlays and other costs); and (III) recharged Home Video Distribution Expenses shall not exceed the amount pre-approved by Lessor.

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bt. Limits on included Material: With exception of trailers of other Motion Pictures (but not pornographic Motion Pictures), Lessos shall not authorize or allow any advertising, or other material to be included on any Videogram embadying the Picture without bessor's Approval.

- x. Minimum Retail Price: Where a Minimum Retail Price is contained in the Deal Terms, Lessee, to the extent permitted hereunder by applicable laws, shall not exploit or authorize the asie of Videograms to the consumer at a price less than such Minimum Retail Price. In any case, for purposes of calculating Gross Receipte and all amounts due Lasser, all Videograms are deemed sold at retail for not less than any Minimum Retail Price set forth in the Deal Terms.
- xi. Minimum Wholesale Price: Where a Minimum Wholesale Price is contained in the Deal Terms, teases, shell not expicit or euthorize the sale of Videograms at a price less than such Minimum Wholesale Price. In any case, for purposes of calculating Gross Receipts and all amounts due Lessor, all Videograms are desimed sold at the greater of either: (i) their actual wholesale selling price; or (ii) the Minimum Wholesale Price set forth in the Deal Terms.
- xil. Free Goods: Lesses shall not dispose of more than five parcent (5%) of each type of Videograms units produced for the Picture as promotional, discount, or free samples (\*Free Goods") without Lessor's Approval. Unless authorized by Lessor, any additional Free Goods disposed of beyond such five percent (5%) lavel will be considered as if sold at a price not less than the average not wholesale price per Videogram liquidated by Lesses or its Affiliates and subdistributors during the first three (3) months of the Home Video Rental release (or if there is no Home Video Rental release, during the first three (3) months of the Home Video Sall Through release), not of discounts and rebates, for purposes of computing any such smounts due Lessor.
- xill. Sell-off Period: During the last six (6) months of the Term, Lessee shall not manufacture Videograms in excess of those reasonably anticipated to meet normal customer requirements during the remainder of the Term. At the end of the Term, Lassee shall destroy all remaining Videograms and provide Lesser with a customary cartificate of destruction. There is no so-called "sell-off" period and Lessee shall not be entitled to sell only remaining Videograms after expiration of the Term.

expiration or the Term.

Import/Export Restrictione: Unless Approved by Lessor, Lesses shell not import or authorize importation of Videograms embodying the Picture into the Territory other than the Physical Materials provided by Lessor. At no time may Lesses export or authorize exportation of Videograms embodying the Picture from the Territory, Lesses shall not knowingly sell Videograms to wholeselers, subdistributors or retailers who are in the business of resalling Videograms to countries outside of the Territory. The foregoing are material terms of this Agreement and fellure to comply with the above provisions is deemed a material breach of this Agreement.

- p. Television, Pay-Per-Viow and Video-On-Demand Exploitation Obligations:
- i. General: In exploiting the any Television, Pay-Per-View and Video-On-Demand Rights lessed to Lesses, Lesses shall abide by the following exploitation requirements in addition to any of the exploitation requirements in this Agreement.
- fi. Release Obligations: In releasing the Picture on Television, Pay-Per-View and Video-On-Demend, Lesses shall:

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Not authorize any telecesting or other exploitation of the Pay TV, Free TV, Pay-Per-View and Video-On-Demand Rights before the end of the Holdback Period epecified in the Deal Terms with respect to each such Right, unless otherwise Approved by Lessor; Not discriminate against the Picture of use the Picture to secure more advantageous terms for any other Motion Picture, product or service; Obtein for the Picture prices and terms that are at least comparable to those prices and terms normally obtained by first class Motion Picture distributors for other Motion Pictures in the Territory of comparable commercial quality and for a similar number of Rune; Notify Lessor in advance of the time and place of each of the expected first Pay TV, Free TV, Pay-Per-View and Video-On-Demand telecasts of the Picture in the Territory;

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Not authorize the Picture to be telecast by any form of Pay TV or Free TV from or within the Territory for more than the number of authorized Bunis) as specified for each such Television Right in the Deal Terms;

Not authorize the Picture to be telegast by any form of Pay TV, Free TV, Pay-Per-View and Video-On-Demend in a dubbed or subtitled version, unless specifically authorized in the Deal Terms, and, if

authorized, only in the Language(s); Not authorize the Picture to be telegast by any form of Pay TV, Free TV, Pay-Pay-View and Video-On-Domand by any means not leased to

Lessee in the Deal Terms;

Lesses in the Dear Terms;
Not sutherize the Picture to be transmitted by any form of Pay TV,
Pay-Par-View and Video-On-Demand from or within the Territory in
any form other their en encoded or encrypted form; and
Not authorize the Picture to be telecast by any form of Pay TV, Free
TV, Pay-Par-View of Video-On-Demand transmission, whether or not
encoded, from or within Territory which is intended for primary
reception certains the Territory and which is expeble of reception,
whether are not be meane of retransmission or depositing devices. whether or not by means of ratransmission or decoding davices, by more than an insubstantial number of home television receivers outside the Territory, without Approval by Lessor.

In the Exploitation of Pay TV, Pay-Per-View, and Video-On-Demand. Lesses shall use an encoding system authorized in the Territory that provides sufficient protection to ensure decoding occurs only by authorized recipients in the Territory and Language. Furthermore, if the encoding system fails to encode, Lesses shall ensure that all transmissions or proadcasts are terminated and suspended until a secure encoding system has been reestablished.

ili, "Run" Defined: A "Run" means, with respect to all forms of Pay TV Rights and Free TV Rights leased to Lessee, one (1) telecast of the Picture during a twenty-four (24) hour period over the non-overlapping telecast facilities of each authorized broadcaster, cable system or satellite service within the Territory such that the Pictura is not capable of reception on television receivers within the broadcast reception zone of each such broadcaster, cable system, or satellite more than once during such period. By way of illustration, if a broadcaster within the Territory is capable of simultaneously transmitting the Picture over the facilities of several interconnected local broadcast stations (i.e. over a "natwork"), than one (1) broadcast of the Picture in a twenty-four (24) hour period on such natwork would be one (1) "Run"; alternatively, if such local stations were not interconnected and the reception area of their signals did not overlap, then one (1) broadcast of the Picture in a twenty-four (24) hour period on each local station would constitute one (1) "Run" in such local broadcast area, even though the broadcasts occurred on different days in different local areas.

iv. Usage Reports: Upon Lessor's reasonable request and to the extent reasonably available, Lessos shall notify Lessor regarding the time and place of each telecast of the Picture since the last notice to Lessor.

v. Commercials: If Free TV Rights are leased to Lessee, then Leases may inpart and permit others to heart commercial announcements within the Picture at those points reasonably required for such purpose but solely with respect to such Free TV Exploitation. Leases shall require each broadcaster to televise all credits, trademarks, copyright notices, trademarks and other symbols of the Picture appearing on the materials furnished by Leason, including but not limited to Lessor's logo.

vi. Approval Obligations: Lessor has the right of approval of Lessee's Pay TV, Free TV, Pay-Per-View, Video-On-Demand and On-Line sublicance agreement(s). If Lessor disapprovae a Pay TV, Free TV, Pay-Per-View, Video-On-Demand and/or On-Line license proposed by Lessee, then Lessor shall have two (2) weeks from receipt of Lessee's Notice containing the terms of such proposed license to negotiate an agreement with another party for such Rights. If Lessor is able to secure a more favorable deal than the license Lesses was proposing, then Lesses will have three (3) business days to match the terms of Lessor's proposed license (i.e., in which event Lessee shall include in Gross Receipts the amount of Lessor's proposed license on the dete such sums would have been payable pursuant to Lessor's proposed license); otherwise Lessee shall

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license such rights according to the terms of Lessor's proposed license. For clarity, such license agraement shall be entered into between the Lessos and the TV broadcaster,

vii. Conclusion of Runis); The Term of this Agreement with respect to each Television Right leased to Lesses shall expire at the earlier of: (I) the end of the Term; or, (ii) the conclusion of the last authorized flun for such Television Right. By way of illustration, if Lessor has authorized four (4) Runs for the ell Pay TV Rights, then the Term with respect to all Pay TV Rights, then the Term with respect to all Pay TV Rights that are lessed to Lesses, in no event will the Term be extended because Lesses failed to take all authorized Run(s) with respect to any Television Right during the Term.

# q. Anti-Piracy Provisions:

- I. Notice Requirements: Lessee shall include in each copy of the Picture distributed under its authority the copyright notice and anti-piracy warning supplied by Lessor. A "copy" of a Picture includes: (I) authorized negatives, pre-print materials and release prints of the Picture; (ii) all mesters, tepes, disco or Videograms embodying the Picture and their packaging; and (iii) all negative, masters, prints, cassettes, tapes or discs of the Picture delivered to telecasters.
- li. Copyright Notice: Unless otherwise indicated by Lessor, the copyright notice on each copy of each Picture shall read exactly as follows:

  Copyright [year date of first release] [Lessor's name].

  All Rights Reserved
- lii. Basic Anti-Piracy Warning: The anti-piracy warning on each copy of each Picture shell read substantially as follows:

# WARNING THIS MOTION PICTURE IS PROTECTED BY LAW

Any unauthorized copying, hiring, lending, distribution, exporting, importing, dissemination, exhibition or public performance is prohibited by law. Violators will be subject to investigation by the FBI, interpol and other police agencies and to criminal prosecution, civil penalties, or both.

iv. Videogram Warning: Videograms embodying the Picture and their packaging shall contain this additional warning:

Upensed only for use in (insert all countries in Territory)

And, where such Videograms are exploited for Home Video use, such Videogram and its packaging shall also include the following additional phrase:

# Authorized For Private Home Use Only

- v. Enforcement: Lessee shell take all reasonable steps necessary to protect the copyright in each Picture to prevent phacy, including bringing enforcement actions consistent with paragraph 3.10.
- vi. New Technology: If, during the Term, new technology in use in the Territory inhibits the unsutherized duplication of copies of a plature, interferes with the reception of television signals without use of an authorized decoding device, or otherwise provides protection against the unsutherized duplication, distribution, or public performsnoe of copies of a plature, then Lessee shell apply such technology to all copies of the Plature manufactured, distributed or publicly performed under its authority. Lessee may deduct the cost of so doing as a Distribution Expense, to the extent that Distribution Expenses are recoupable under the Deal Terms.
- vii. No Warranty Against Piracy: Lessor and Lessos acknowledge that it is in their mutual best interest to prevent piracy of the Ploture in the Territory. Lessor has informed 22

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Lessee of any substantial set of pirecy of the Picture in the Territory of which Lasser is aware, and such information has been considered in determining the Advance. Lessee has also taken all necessary steps to inform itself of any piracy of the Picture, whether occurring before or after the execution of this Agreement. No piracy of the Picture will allow Lessee to terminate this Agreement or reduce any amounts due Lessor. However, Lesser shall cooperate with Lessee in seeking to prevent or remedy any such set of piracy.

# PINANCIAL CLAUSES, STATEMENTS AND PAYMENTS

#### ø, Gross Receipts:

- I. Gress Receipts Defined: "Gress Receipts" means all gross monles and/or other consideration received by, available to, used by and/or credited to Lessea, its subdistributors and Affiliates, from any Exploitation of the Lessed Rights, including the incidental Rights, without any deductions or diminutions of whetever kind or character except as specifically provided for in paragraph 4.1(b) or as required by law. For avoidance of doubt, Gross Receipts includes, without lmitation, the following:
  - All gross monies or other consideration of any kind from any dealings in trailers, stills and other advertising meterials; income from any suthorized advertisements embodied in the

  - Vidaograma;
  - viologisms; Guarantees, security deposits and advances received from exhibitors and other parties excluding only guarantees or advances from subdistributors if the treatment of such subdistributor guarantees or advances are provided for separately in the Deal Tarms; and, Any monies pold by Lescor for the repurchase of any Rights lessed to Lasses under this Agreement.

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- If payments to Lessee or its subdistributors and Affiliates, are reduced by Distribution Expenses incurred by the paying party, such as occoperative advertising costs, than the Gross Receipts shall reflect the amounts received or samed prior to those deductions, and such deductions are treated as Distribution Expenses becomed.
- (3) Reported Gross Receipts must not be not of each, prompt payment or similar discounts given by Lessee, or its subdistributors and Affiliates, and such discounts are for Lessee's account.
- Cost Recoveries: If received by or credited to Lessee, or its subdistributors or Affiliates, Lesses shell deduct from Distribution Expenses and shall not report as Gross Receipts:
  (I) print and publicity subsidies received from industry or governmental institutions; (iii) income from publicity tie-in agreements; (iii) freight, print, trailer, advertising and other costs recovered from axhibitors, subdistributors or other parties; and (Iv) income from authorized seles of prints, trailers and other materials to Persons outside of the Territory.
- iii. Subdistribution of Righte: No fees or other charges made by Lessee's aubdistributors or Affiliates may be deducted from Gross Receipts reported to Lessor, in Instances where Lessee, or it's Affiliates, subject to Lessor's Approvel, sells, lesses, or otherwise transfers one or more of the Lessed Rights to subdistributors or other Affiliates for amounts, not of discounts and relates, that are below the amounts received by that party from their Exploitation of the Rights, Gross Receipts reported to Lessor shall reflect the prices received by such subdistributor or Affiliate, unless otherwise Approved by Lessor; it being the intention of this Agreement that Gross Receipts shall not be reduced by subdistribution fees effectively paid by way of such reduced prices. The Parties agree and acknowledge that this subparagraph (c) applies without limitation to sales made to video wholesalars where such video wholesalars where such video wholesalars distribution channel for any geographical region within the Territory.
- Royalty Income: All amounts which are collected by authors' rights organizations, performing rights societies or governmental agencies which are payable to authors, producers or distributors and which area from royalties, compulsory licenses, cable retransmission

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Income, tax rebates, exhibition surcharges, so-called "rental and lending rights" and the like, will as between Lesser and Lesses be the sole property of Lesser and will not be included in, or credited to, any Gross Receipts. By way of litestration but not limitation, this subparagraph will apply to such amounts arising from any tax or royalty payable with regards to blank sucio or Videograms, or the sale or rental of VCfis or other hardware, whether collected by SACD or any similar organization, from royalties collected by AGICOA or any similar organization from coble retrainsmissions of television programs, and from collections by music performing or mechanical rights societies. Lesser has the sole right to apply for and collect all these amounts. If any such monles are paid to Lessee, then Lessee shall immediately remit them to Lesser with an appropriate statement identifying the payment. раутелт.

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Distribution Expenses:
Distribution Expenses • Defined: "Distribution Expenses" means all ı. necessary and reasonable out-of-pocket expenses which are directly related to the Picture, net of cost recoveries as provided for in peragraph 4.1(b), capeble of being substantiated on sudit, and which are actually paid by Lasses to third parties in arm's-length transactions, not of all discounts, oredits, rebates or other silowances, whether received in cash or in kind, for:

The manufacture of prints, trailers, Videograms, Internegatives, preprint materials, masters and advertising materials and other copies of the Picture, not of the costs of any Videograms that are reused for any other Motion Pictures or programs;
Advertising, promotion and publicity costs of the Picture, including but not limited to, TV, radio and press advertising, the preparation and Expicitation of poeters, lithographs and other permitted advertising accessories relating to the Expiditation of the Picture, test screening poeter, EDI tracking, PR and co-promotional constitutions feet, and internet site ockins;
Costs of subtiting and dubbing the Picture into the Language(s);
Costs of packaging the Videograms embodying the Picture;
Costs of packaging the Videograms embodying the Picture;

Costs of packaging the Videograms embodying the Picture; Customs duties, import texes and permit charges necessary to secure entry of the Picture into the Territory; Notarization, translation, registration and similar fees and costs relating to the obtaining and securing of copyright registration, title registration, import clearances or similar activities for importation, exploitation or protection of the Picture in the Territory; Canadrahip fees and adjting costs incurred in meeting censorship requirements; according to the censorship provisions of this Agreement:

- Agreement;
  Freight, customs clearance, shipping and insurance charges relating to the delivery of materials to Lessee, as well as, freight costs incurred in shipping materials within the Tamitory but excluding any costs of returning materials to Lessor.

  Actual costs directly associated with the physical storage of prints;

  Actual and normal expenses incurred in recovering debts from

Actual and normal expenses incurred in recovering debta from defaulting third parties;
Sales, use, submission and turnover taxes and related charges assessable against any Gross Receipts or Net Receipts realized from the exploitation of the Rights, but not including comporate income taxes for taxes recoupable therefrom), or franchise or windfall profit taxes or value added and similar taxes and net of any applicable tax refunds or rebates;

Outside logist costs and charges paid to obtain recoveries for infringement by third parties of the Rights; and.
Theater checking costs for varifying the accuracy of box office results reported by exhibitors, provided that such costs shall not exceed one percent (1%) of Theatrical Gross Receipts without Lessor's Approval, such Approval not to be unreasonably withheld or

In no case may any cost be charged more than once. All costs not expressly covered by the above are Lessee's sole responsibility.

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(ii) Distribution Expenses shall not include: (i) general or administrative expenses including salarias, cales commissions, rent and other overheads; (ii) amounts paid to third parties for general or administrative services and other charges made by outside backrooms and warehouses; (iii) costs incurred in attending film or Television markets such as AFM, Cennes, Mitad, Mip-TV, or Mipcom; (iv) legal or other expenses relating to this Agreement; (v) membership fees or other levies charged by local industry associations; (vi) interest costs and bank fees incurred on amounts betrowed to cover payment of the Advance or Distribution Costs, costs of establishing any L/Cs as required hereunder; (vii) increased prices peid to laboratories, advertising agencies and other parties in exchange for extended credit periods given to Lesses, or its subdistributors and Affiliates; (viii) any distribution or service fees charged by subdistributors and Affiliates; and, (ix) general or corporate promotion and advertising expenses including costs incurred at eales conventions and costs incurred in entertaining staff members, subdistributors, suppliers, and publicists, it being the corporate promotion and adventioning expenses including coats incurred at teams conventioning staff mambers, subdistributors, suppliers, and publicists, it being the intention of this Agreement that recharged travel and entertaining expenses are restricted to costs directly incurred in publicizing the Ficture to the public, such as costs incurred during promotional tours by actors and directors and costs of entertaining journalists.

- II. Third Party Costs: Where any of Lessee's Affiliates or approved subdistributors incurs any cost which would be a Distribution Expense if incurred by Lessee, then such expense may be treated as a Distribution Expense. Except for this exception, no costs of any third party may be recouped as a Distribution Expense hereunder.
- ill. Limitations: Distribution Expenses are calculated only as incurred with respect to the exploitation of each flight leased to Lessee and are recouped only as specified in the respect to the exploitation of seek right leased to Lesses sile all is except only as specified in the Deal Terms. Distribution Expenses incurred with respect to the exploitation of any one Leased Right, may not be recoursed from Gross Receipts derived from the exploitation of any other Leased Right, except only to the extent specifically authorized in the Deal Terms, if at all. Nothing in this Agreement shall give Leasee the right to recoup amounts that do not constitute Distribution Expenses under the provisions of this paragraph 4.2.

# Limita On Cross-Colleteralization:

The Picture leased pursuent to this Agreement is treated separate and apart from any other Motion Picture leased pursuent to this Agreement or otherwise. Unless specifically authorized in the Deal Terms, Gross Receipts and Distribution Expendes may not be cross-colleterelized among the Picture and any other Motion Picture, and the payments applicable to the Picture under this Agreement are treated as apparate and apart from payments due to Lessor by Lesses under any other agreements between Lessor and Lesses for any other Motion Pictures. Therefore, the payments due under this Agreement for this Picture are not to be cross-colleterelized or otherwise set off against any payments due to Lessor under any other agreements for any other Motion Pictures. Further, no claims made by Lesses in relation to any other agreements it may have with Lessor are to be set off or cross-colleterelized with any payments due to Lessor under this Agreement. Agradment.

#### ď, Allocations:

If the Picture is exploited or advertised with any other Motion Picture(s) then, in addition to Lessee's other obligations under this Agreement, all allocations between the Picture and such Motion Picture(s) shall be reasonable, in good feith, and at arms-length and shall reflect the relative commercial success of each Motion Picture (in the case of Gross Receipts) or the relative prominence, space or use (in the case of Distribution Expenses).

# Distribution Reports:

Within thirty (30) days of the end of each applicable Accounting Period, Lesses shall Within thirty (30) days of the end of each applicable Accounting Period, Lesses shall deliver to Lesser written statements in English detailing the distribution results of the Picture for all Lessed Rights and Lessor's share of Gross Receipts, Lessee shall ensure that all statements are based, and Gross Receipts and Net Receipts are calculated under generally accepted accounting principles on a billings or scorual basis, with exception of Gross Receipts from Television Rights which Lessee may calculate upon the cash received or otherwise credited. Lessee shall include in each statement a detailed report of Gross Receipts, Distribution Expenses, Distribution Fass and Lesser's share of Gross Receipts by Lesser and also shall include in each statement the following:

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The Thestrical and Video release dates; Gross Receipte reported separately for each Leased Right; A concise textual description of the allowable Distribution Expenses paid or incurred for each Lessed Right, detailed between print and duplication, mastering, dubbing, subtitling, media advertising, other publicity costs and other miscellaneous costs;

publicity costs and other macessareous costs; Distribution Fees and Lessor's shere of Gross Receipts calculated saparately for each Lessod Right; and, Any Advence and Overages previously paid, withholding or remittance taxes deducted and actually paid and any Overages due

(f) Statements incorporating Video distribution results shall also include the following additional information with respect to each form of Videogram type sold, leased or rented:

The number of units produced;
The number of units edid, leased or rented; and
The list wholesale price prior to any discounts or rebates,
and, if available, the list suggested retail soiling price.

Lessee shall ensure that all statements show both the activity for the . applicable Accounting Period and the cumulative results to the and of that period. If the Territory includes more than one country, then all Gross Receipts, Distribution Expanses, Distribution Fees and Lessor's share of Gross Receipts must be reported separately for each such country and each Lessor Right in addition to being consolidated for the entire Territory.

(iii) Lesses shall ensure that each statement is accompanied by payment of all monies due to Lessor. Failure to submit such statements and/or to remit Overages when due is deemed a metarial breach of this Agreement, if Notice is given and such default is not cured during the cure period provided for in paragraph 7.1.

(iv) Lessee may not withhold any Gross Receipts as a reserve against returned or defective Videograms for more than one (1) year and the amount withheld may not exceed fifteen percent (1894) for rebates and returns of Gross Receipts for Video Rights for the one (1) year period for which the reserve is retained.

# Financial Records:

Lesse and its Affiliates shall maintain complete and accurate records in the currency of the Tarritory of all financial transactions regarding the Picture throughout the Term and for one (1) year thereafter as well as for any additional time thereafter that a dispute remains outstanding between Lesser and Lesses. The records will include, without limitation, all Gross Receipts derived, all Distribution Expenses paid, all allowed discounts or rebates received or given and all cash collected or gredite received. Where any Video Rights are Licensed, such records shall also include, to the extent such information is available to Lesses, all Videograms manufactured, sold, lessed or rented and Videograms returned, present and received or destroyed. For evoldance of doubt, Lesses shall keep complete and accurate copies of all available statements from subdistributors and other third parties, box office raturns from exhibitors, sales records including contracts with exhibitors, print movement records including the booking book or similar records, print shipping instructions and print vault cards or other werehouse and backroom records, contracts including subdistribution agreements and Television, Poy-Per-View and Video-On-Demand licenses and statements from the applicable broadcester(s) showing the broadceste purchased and the revenues arising therefrom, vouchars, receipts, sudit reports, box office results published by government or industry associations, publicity budgets, media advartising huying schedules, rate cards, broadcest affidavits, newspaper and magazine advartisements or tear sheets, and all correspondence or other writings from all Persons partaining to the Picture, including subdistributors. The foregoing are daffied as the "Rinancial Records" for the purposes of this Agreement. At Lessor's request, Lessee shell furnish to Lessor, at a place and time designated by Lessor, photocopies of any required portion of the Financial Records that Lessor deems necessary in its reasonable disorction.

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#### g. Audit Rights:

Continuing for one (1) year after the Term and for any time thereefter that a dispute remains outstanding between Lescor and Lessee, Lescor has the right through its accountants and representatives, upon thirty (30) days advance Notice, at all times during regular business hours, to have free and full access to all Financial Records and to make copies therefrom. Lessor may not audit Lessee's Financial Records more than once per calendar year. Lessor or its representatives shall also have the right to require Lessee's exacutives, amployees, subdistributors, and agents to enswer questions which are considered by Lessor or its representatives to be relevent to the distribution of the Picture or necessary for understanding the Financial Records. Lessor's access to the Financial Records abeli specifically include, but not be limited to, the right to examine Lessee's cash and banking records relating to the Picture only to acceptain the actual payments made and the actual cash received by Lessee or its Affillates, the right to examine any subdistribution egreements, and the right to examine the full agreement(s) for any Television sales, including multiple sales made between the Picture and other Motion Pictures contained in those agreements. All inspections are at Lessor's expense unless it is determined that the Lessor's share of Gross Receipts for the Accounting Periods to which the inspection relates have been under reported by Lessee by more than five percent 16%) or ten thousand Dollars (US\$10,000), whichever is the greater, in which case Lessee shall pay the full cost of the audit on demand. At Lessee's request, Lessor shall provide a copy of any completed audit report.

#### h. Payments:

Lessee shall make all payments of the Advance, Lessor's shere of Gross Receipts, or other sums due to Lessor hereunder (whether directly or by payment under any letter of credit) by Telegraphic Transfer to the address end/or finencial institution and socount specified in the Deal Terms or as advised by Lessor. Any means of payment other than Telegraphic Transfer or payment to an eccount other than that specified in the Deal Terms is not deemed payment and does not satisfy Lessee's obligations to make such payments. Lessee shall use diligent efforts to timely obtain all governmental and other permits necessary to make all payments to Lessor. No payment is complete until Lessor has immediate and unencumbered use of the funds in the required ourrency for the full amount due. Timely payment is of the sessence of this Agreement and is an express condition to Lessee's continued exercise of all flights leased to Lessea in the Picture, if Lessor does not receive any payments by the due date, then all payments are due immediately, and in addition to any other right or remady, Lessor may assess an interest charge or amounts overdue calculated at the rate of two percent (2%) per annum above the prime rate quoted by the Bank of America compounded monthly until paid in full. The Advance and Lessor's shere of Gross Receipts shall be paid in Dollars or other such freely transmittable currency as Lessor may designate. All costs of currency conversion, bank fees, permit fees end transmittal costs shall be paid by Lesses and are for Lessee's account. Lessee shall not offset or otherwise withhold any amounts due to Lessor hereunder because of any amounts due to Lessor in the affilietes.

# I. Blocked Funds:

If Lesses is prohibited or restricted from making payment of any monies at the time when due and payable to Lessor hereunder by reason of the laws or currency regulations within the Territory ("Blocked Funds"), Lesses agrees, upon Lessor's request, to either (i) deposit any Blocked Funds to the credit of Lessor in a bank or banks designated by Lessor; or (ii) pay such Blocked Finds to such Persons as Lessor may designate in writing. If monies are deposited into local bank account(s) for the credit of Lessor, Lesses shall not make any withdrawais from such secount(s) without Lessor's written suthorization, except for purposes of remitting such amounts to Lessor. Lesses shall also forward monthly bank attements of such account(s) to Lessor and all interest samed from such account(s) shall belong (vily to Lessor, Lesses shall use diligent efforts to assist Lessor in remitting monies contained in such bank account(s) to Lessor.

J. Remittence Taxes:

Any remittence or withholding taxes required to be withhold or paid upon any payments to Lessor heraundar may only be deducted from related payments to Lessor if and to the extent that such deductions are specifically silowed under the Deal Terms and so long es: (i) a certificate of deduction and withholding shall accompany the statement or other payment rendered

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to Lessor, and, (ii) upon payment of such taxes, there is sent to Lessor a photostatic copy of the governmental receipt establishing payment thereof. Texas in fact withheld in accordance with the terms hereof shall not be a Distribution Expense hereunder, and Lesses shall remit immediately any refunds or rebates of such taxes to Lessor.

# Exchange Rates:

i. Recoupment: All calculations of Lesson's share of Gross Receipts are made in the currency of the Territory, or, if applicable, in the currency of the major country within the Territory. All payments made in other currencies are converted to the currency of the Territory at the actual exchange rate paid by Lessee or, its subdistributors and Affiliates, subject to paragraph 4.11(b) below. If Lessee paye any Advance or Distribution Expenses in foreign currencies from funds that they are holding in foreign currencies, than those payments are converted to the currency of the Territory at the official exchange rates existing on the dates that those payments were made or due, whichever is more favorable to Losson. Revenues arising from any authorized sales to other countries and Gross Receipts and Distribution Expenses of any Affiliates or subdistributors operating in other countries within the Territory are converted to the currency of the major country within the Territory at the exchange rate(s) prevailing on the last business day of the applicable month in which each related transaction occurred. Unless otherwise specified in the Deal Terms in a currency that is other than the currency of the Territory, including break points, are converted to the currency of the Territory at the official exchange rate prevailing on the date of the Picture's first release in the Territory by Lessee.

II. Exchange Rates, Late Payments: If Lesses makes late payment(s) of the Advance or of any charges from Lesser for prints and other materials, then such payment(s) are converted to the currency of the Territory, for purposes of calculating amounts that Lesses may retain from Gross Receipts, at the official exchange rates prevailing on the date payment is due or the date payment is made, whichever is more favorable to Lesser. If Lesses makes a late payment of Overages, then Lesses shall pay Lessor any losses incurred by Lesser from exchange rate fluctuations between the date that payment is due and the date payment is made. Any such additional payments are at Lesses's sale cost and shall not be deducted from subsequent calculations of Overages.

# ASSIGNMENT AND SUBLICENSING:

# Lessee's Limitations:

This Agreement is personal to Lessee. Except as provided in paragraph 5.2, Lessee This Agreement is personal to Lessee. Except as provided in paragraph 0.2, Lessee may not easign or transfer this Agreement, or sublicense or use an agent to exploit any of the Rights granted to Lesses, whether voluntarily or involuntarily, without the Approval of Lessor in Lesser's sole discretion. An assignment of transfer of a controlling interest in Lessee's capital stock or other evidence of ownership is deemed an assignment, transfer or sublicense for which Lessor's consent must be first obtained. Any assignment, transfer or sublicense of this Agreement will: (i) be binding on such authorized assignee, transferse, subdistributor or agent; and (ii) not release Lessee of any of its obligations hersunder. Lesses warrants and represents that all of its subdistributors, sublicensees or agents shall comply with any and all of the terms, conditions and obligations of Lesses betrunder. Lesses héreunder.

# Exception:

Leases may transfer or seeign this Agreement to any wholly owned subsidiary or to any Affiliate which is wholly owned by any company which wholly owne Lease without Approval by Lessor. In that case, all references to Lessee in this Agreement will include such subsidiary or affiliated company and Lessee remains liable to Lessor for all obligations of such assignee hereunder.

# Lessor's Right Of Approval:

Lessee shall submit to Lessor in writing for Approval by Lessor all material terms of each proposed license or subdistribution agreement for exploitation of any flights into which Lessee

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desires to enter. Lessee shall submit to Lessor copies of all fully executed license, agency and subdistribution agreements within ten (10) days of Lessor's request for such agreement. If such agreements are in a language other than English, Lessee shall submit to Lessor cartified English language translations of such agreements at Lessee's cost (which are treated as Distribution Expanses hereunder to be recouped in accordance with the Deal Terms).

#### Assignment:

Lessor may freely assign, transfer or sublicense any of its rights under this Agreement, but no such assignment, transfer or sublicense will relieve Lessor of its obligations hereunder, unless it is to an entity which sequires all or substantially all of Lessor's assets.

### Lessor's Assignment For Financing Purposes:

if Lessor piedges this Agreement or assigns its right to receive any payment to a lender, completion guaranter or other Person as accurity for or in connection with any loan or other obligation, then Lessos shell promptly on request execute a reasonable and customary notice and acknowledgement of assignment and charge or similar document as necessary to perfect the Person's Interest or secure its rights. Lessos agrees to abide by consistent written instructions from Lessor and such Person. Lessos agrees not to assert any offset rights against such Person or to assert any rights it may have against Lessor to delay, diminish or excuse the payment of any sums piedged or excipied to such Person. Instead Lessos shall only treat such offsets or other rights as a matter solaly between Lessor and Lessos shall only treat such offsets or other rights as a matter solely between Lessor and Lesses.

# WARRANTIES AND INDEMNITIES:

#### Lessor's Warranties and Indemnities: ā.

Lessor warrants, represents and agrees that; (i) it has the legal right to enter into this Agreement and to great the Lessed Rights and incidental Rights for the Territory during the Term, which with the exception of any production financing and/or Guild lists, for which Lessor is solely responsible and which Lessor hereby coverants to satisfy, are free and clear of any claims, lists, charges or encumbrances which would impair or affect any Lessed Right or incidental Right for the Territory during the Term; and, (ii) it has not granted and will not grant to any other Person any of the Lessor Rights. Lessor agrees to (indemnify and hold Lesses (including its officers, directors, pertners, shareholders, employees and agents) hermless from all claims and expenses (including resconable outside attorneys' fees) arising out of breach by Lessor of such warrantee. Should any claim or demend be made against Lessee as to which Lessee may be emitted to indemnity hereunder ("Claim"), Lesses shall give prompt Notice thereof to Lessor, and Lessor may, in its sole discretion, determined of its choice on such terms and in such menter as Lessor may, in its sole discretion, determined. Lessor has the right to terminets the Term (exercisable by Notice to Lesses effective immediately) should any Claim be made that Lessoe's Exploitation of the Rights in the Territory Infringes or would infringe any copyright or other similar rights. In the event of any such termination of the Term, Lessor shall fully refund all portions of the Advance actually received from Lessee and any unrecouped distribution expense solutily paid by Lessee to the extent that they have not yet resouped by Lessee from the exercise of the Rights to that date, but Lessor shall in no event be liable to Lesses for any consequential demeges or lost profits. Lessor does not make and hereby expressly disclaims any warranty, representation, agreement or indemnity not expressly set forth in this Agreement. warranty, representation, agreement or indemnity not expressly set forth in this Agreement.

Lessee's Warrantles and Indemnities:

b. Lesses's Warrantles and Informatiles:

Lesses warrants, represents and agrees that: (i) it has full authority to enter into and complately perform this Agreement; (ii) it has and will not undertake any action which might impair Lessor's rights under this Agreement; (iii) there are no existing or threatened claims or litigation which would adversely affect or impair Lesses's ability to completely perform under this Agreement; (iv) it will honor all restrictions on the exercise of the Lesses's flights are any other rights granted in this Agreement, including Holdback Periods; (v) it will not exploit any Reserved Rights in the Picture; and, (vi) it will not exploit the Picture, or authorize others to do so, outside the Torritory or after the Term, without Lessor's Approval. Lesses shall indemnify and hold Lessor lincluding its officers, directors, partners, owners, shareholders, amployees and agents) harmless against all claims and expenses (including reasonable outside attorneys' feet) and itabilities due to Lesses's failure to abide by any restriction on the exercise of any rights granted to it or for any breach of Lesses's

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obligations, representations and warranties under this Agreement and with respect to any of its actions as a distributor. Lessee shall remain responsible for honoring Lessee's indomnities despite any assignment or sublicense pursuant to paragraph 5. Lessee does not make and hereby expressly disciolins any warranty, representation, agreement or indomnity not expressly set forth in this Agreement.

# 7. DEFAULT/TERMINATION/ACTIONS:

Dr.

# a, Default:

No breach by either Party of any term or condition herein shall be deemed material until the other Party has given Notice to the breaching Party and such breaching Party falls or refused to cure or correct the applicable breach after such Notice is served within fourteen (14) days for monetary breaches, and twenty-one (21) days for non-monetary breaches. During the cure period for monetary breaches, the Party not in breach may suspend the performance hereunder. Moreover, if the breaching Party fails to cure either a monetary or a non-monetary breach within such prescribed time period, such breaching Party is thereafter deemed in default of this Agreement, the obligations of the non-breaching Party are discharged, and, at such non-breaching Party's election, this Agreement may be terminated. Notwithstanding the foregoing, should Lesses:

become insolvent or be unable to pay its debta as they become due;
equiesce in the filing of a perition for benkruptcy, appointment of a
receiver, trustee or liquidator, distress or other forced sele of a substantial
part of its essets, or a convening of a meeting of its creditors;
seek the protection of any applicable bankruptcy or insolvency law;

take, do or omit to do any action which has the purport or effect of substantial operation of Lesseo's business as a first-class Motion Picture distributor in the Territory; then

Labsee is conclusively deemed to be in material breach and default of this Agreement irrespective of any Notice of breach or other action or statement by Lessor, Lessor may, in its sole discretion, terminate this Agreement. In the event that Lesses is in default of its obligations hereunder, Lessor may, in addition to any other remadies, retain all monies paid by Lesses as illudicated damages, and all meterials delivered to Lesses shall be returned by Lesses to Lesser at Lesser's expense.

# b. Actions:

In the event of any action, suit or proceeding hereunder, the prevailing Party shell be entitled to recover responsible outside attorney's fees and outside accountant's fees and travel expenses, in addition to the costs of the said action, suit or proceeding. Lessor and Lessee, each as to and for the benefit of the other hereby irrevocably:

submit to the non-exclusive jurisdiction of the federal courts in Los Angeles, California (the "Applicable Court") for the purpose of any action, suit or proceeding arising out of or related to the subject matter of, or transactions contemplated by, this Agreement (each and "Applicable Action"); we've and agree not to assert (by way of motion, by way of defense or otherwise) in any Applicable Action brought in the Applicable Court any claim that: (i) it is not subject personally to the jurisdiction of the Applicable Court; (ii) the Applicable Action is brought in an inconvenient forum; (iii) yenus of the Applicable Action is improper; or (iv) this Agreement or its subject matter may not for any other reason be enforced in the Applicable Court:

consent to service of process of the Applicable Court in the same manner as env other Notice is served on Lessor or Lesses is the case may be); agree that the judgment, upon exheustion or expiration of all rights to appoints review in the United States, shell be conclusive and may be enforced in any other jurisdiction; and

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agree not to challenge the enforcement of the final judgment of the courts of the United States on any grounds should either Parry seek to enforce such judgment in a jurisdiction outside the United States.

# c. Arbitration:

Notwithstending the above, if Lessor or Lesses so elauts, any dispute or claim erising out of or relating to this Agreement (including any dispute regarding delivery or the quality of meterials delivered by Lessor) or the breach hereof may be resolved by arbitration in Los Angeles, California, in accordance with the rules and procedures of the independent Film & Television Aliance (formerly known as the American Film Marketing Association) ("IFTA") as such may be emended from time to time, which rules and procedures are incorporated into and made part of this Agreement. The Parties agree to abide by and parform in accordance with any award rendered by the arbitration in such arbitration proceedings and any such decision or award shall be final and conclusive and may be enforced in any court of law with jurisdiction over any of the Parties. All notices required to be given to effectuate service to initiate arbitration or to confirm an arbitration award shall be deemed to have been duly served if sent by certified mail (whether or not the return receipt is returned to the party giving notice by the party receiving notice).

- 8. GENERAL PROVISIONS:
- a. Notices:

All notices to be given by either Party under the terms hereof (8 "Notice") shall be in writing and shall be deemed to have been duly served if delivered or sent by hand, facelimile or courier correctly addressed to the relevant Party at that Party's registered office, as reflected in the Deal Terms, or other address advised by that Party in writing, and any Notice so given shall be deemed served; (i) if hand delivered, at the time of delivery; (ii) if sent by facelmile, by the later of twanty four (24) hours from its transmission or the commencement of normal business hours at its destination if sent outside of normal business hours at such destination; and (iii) if eart by courier, within two (2) business days of the date that such telegram or courier package is sent. All Notices and deliveries to Lessor, unless Lessor serves Notice to the contrary, shall be sent to the address set forth in the Deal Terms with a copy to:

Summit Entertainment L.P. 1630 Stewart Street, Buite 120 Santa Monica California 804-04 United States of America Tel. (310) 309-8409 Fax. (310) 828-4132

b. Entire Agreement:

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This Agreement contains the entire agreement and understanding between the Parties hereto with respect to the subject matter hereof and the transaction contemplated hereby and supersedes any and all prior oral and written agreements, promises, statements, representations and information given by either Party. Each Party expressly waives in favor of the other any right to rely on any such negotiations, understandings or representations, if any. This Agreement may not be modified orally and no waiver, amendment or modification shall be binding or effective unless in writing and signed by both Parties. Lessor and Lesses shall execute any and all documents and instruments and shall do all acts which may be necessary or appropriate to fully implement the provisions of this Agreement, in the event of any inconsistency between any instrument into which these Standard Terms are incorporated by reference and the terms hereof, the provisions of the incorporating instrument control.

#### C. Governing Law:

This Agreement is subject to all applicable laws and treatles. Unless provided otherwise in this Agreement, this Agreement and its validity, construction and effect is governed by and construed under the laws of the State of California, excluding California's choice of law provisions.

# . D. Terminology:

Words used in the singular shall include the plural and vice versa. Any references herein to "including" means "including without ilmitation". This Agreement may be executed in one or more counterparts, each of which shall be deemed an original but all of which together shall constitute one and the same inequament. If any part of this Agreement is declared invalid or unenforceable by any governmental authority or court of competent jurisdiction, the validity of the balence of this agreement shall not be affected.

### E. Cumulativa Rights;

Except as otherwise provided in this Agreement, all of Lessor's and Lessee's rights and remedies under this Agreement shall be cumulative and resort to any one right or remedy does not preclude resort to any other right or remedy at any time. Any waiver by either Party of any breach of this Agreement is not a waiver of any preceding or succeeding breach of the same or any other provisions hereof unless such welver is in writing signed by both parties.

# F. Force Maleure:

Notither Lessor not Lesses is in breach of any term or condition hereof and shall not be Itable or responsible to the other to the extent its performance is materially deleyed or hindered by reason of acts of God, government, wer or other disturbances, acts (whether misfessance or nonfessance and whether or not negligent) of any carrier, transportation facility or laboratory, weather or any other cause, whether or not similar, not within its reasonable control or which it could not by reasonable diligence have avoided ("Force Majoure"). Should any Force Majoure delay or hinder performance by either Lessor or Lesses for a period in excess of six (6) months, then the other Party may terminate the Term on ten (10) days Notice. No Force Majoure or other event or axcuse shall extend the duration of the Term or excuse Lesses's failure to make any payment to Lessor hereunder, and only the provisions of paragraph 4.8 shall apply should any Force Majoure affect payments to Lessor hereunder.

# G. No Joint Venture:

Nothing in this Agreement shall be deemed to create a partnership, joint venture, or any relationship other than as Lesson/Lessee and in no event shall either Perty be liable for the actions, statements of omissions of the other.

# H. Severability:

If any of the provisions of this Agreement become invalid, illegal or unenforceable in any respect under any law, for any reason, such provision is deemed automatically adjusted to the minimum extent necessary to conform to the requirements for validity as declared at such time and, as so adjusted, are deemed a provision of this Agreement as though originally included herein. In the event that the provision

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Invalidated is of such a nature that it cannot be so adjusted, the provision is deamed deleted from this Agraement as though such provision had never been included herein, and the validity, legality and enforceability of the remaining provisions hereof are not in any way affected or impaired.

# i, Confidentiality:

Lesses and Lessor shall keep the terms of this Agreement confidential and shall not disclose them to third parties, other than to its shareholders. Affiliates, financiers, accountants, professional advisors or prospective purchasers, without the other Party's Approval.

#### J. Captions:

The captions, headings, titles end subtities herein are inserted solely for convenient reference only, do not constitute a part of this Agreement and may not be utilized or referred to in the construction or interpretation of this Agreement.

# K. Power Of Attorney:

Lesses hereby agrees to execute and deliver any and all documents reasonably requested by Lessor to evidence, protect, or parfect the rights of Lessor pursuant to this Agreement, and Lesses hereby grants Lessor an irravocable power of attorney, coupled with an interest, to execute any and all such documents on behalf of Lesses.

# . Injunction:

Lesses acknowledges that the Picture is unique and that Lessor may suffer irreparable harm from Lesses's breach of this Agreement. Accordingly, Lesser may seek injunctive or other aquitable relief to enforce the terms of this Agreement. In consideration for the terms, conditions, covenants, promises, and other consideration set forth in this agreement, Lesses waives all equitable remedies orising out of or related to this Agreement and egrees that its sole remedy shall be at law for damages.

# M. Interpretation:

This Agreement has been negotiated at erms-length between persons knowledgeable in the matters desit with herein. In addition, each party has been represented by experienced and knowledgeable legal counsel or has otherwise walved such right. Accordingly, any rule of law, including without limitation section 1854 of the Celifornia Civil Code, or any legal decision that would require interpretation of any ambiguities in this Agreement against the Party that has drafted it, is of no application and is hereby expressly walvad.

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**EXHIBIT B** 

#### NOTICE OF ASSIGNMENT

This Notice of Assignment (the "Agreement") is entered into as of October 19, 2009, by and between Icon Film Distribution Ltd., a company formed and maintained under the laws of England ("Distributor"), Cottonwood Pictures, LLC, a Distribution limited liability company ("Licensor"), and Union Bank, N.A., a national banking association, in its capacity as administrative agent ("Agent") for the Leaders (as such term is defined below), in reference to the following facts:

- A. Licensor and the Distributor entered into a Motion Picture Lease Agreement, dated as of May 16, 2008 (that agreement and all other documents executed in connection therewith, as amended by this Agreement and as hereafter amended, modified or supplemented, the "Distribution Agreement"), pursuant to which Licensor licensed to the Distributor certain rights with respect to a motion picture tentatively entitled "The Tree of Life" (by whatever title such motion picture is now or may hereafter become known, the "Film"). (Those rights, and any other rights, liens, mortgages, charges, and security interests of the Distributor, if any, in or with respect to the Film or any physical elements thereof, whether under the terms of the Distribution Agreement or otherwise being hereinafter collectively referred to as the "Distribution Rights.")
- B. Under the terms of the Distribution Agreement, the Distributor has agreed to pay Licensor a total of US\$2,250,000 (the "Minimum Guaranteed Payment") (no withholding taxes applicable, subject to any change in applicable United Kingdom laws which would require withholding taxes to be withheld by the Distributor provided that the Distributor has first notified the Licensor and the Agent in writing of any such change prior to deducting any such withholding taxes), which is payable under the terms thereof in installments, with each installment being payable immediately upon satisfaction of the condition(s) indicated for such installment as set forth in the Distribution Agreement (collectively, the "Conditions Precedent"). Licensor hereby acknowledges receipt of the initial installment of the Minimum Guaranteed Payment; and Distributor hereby acknowledges that all Conditions Precedent to the payment of the initial installment of the Minimum Guaranteed Payment have been satisfied.
- C. For the purpose of securing the obligations owing to the Agent and to the various lenders (the "Lenders") under a Credit, Security, Guaranty and Pledge Agreement (the "Credit Agreement") and under certain related security and other documents (collectively with the Credit Agreement, the "Facility Documents"), Licensor and certain other parties have granted to the Agent, for the benefit of the Agent and Lenders, a first priority security interest in the Distribution Rights and all amounts payable by the Distributor under the Distribution Agreement, including the Minimum Guaranteed Payment (collectively, the "Distribution Agreement Proceeds").
- D. The parties hereto desire to determine their relative rights and obligations with respect to the Distribution Agreement, the Distribution Rights, and the Distribution Agreement Proceeds, and the priority of the Agent's security interests with respect thereto, in accordance with the terms of this Agreement.

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NOW, THEREFORE, in consideration of the mutual covenants contained herein, the parties hereto agree as follows.

#### Distributor Covenants and Representations.

(a) The Distributor shall pay directly to the bank account set forth below ("Collection Account") (or such other address or account as the Agent may designate in writing) the Minimum Guaranteed Payment (other than the initial installment thereof, which has already been received by Licensor) and all other the Distribution Agreement Proceeds in United States Dollars, as and when due, by wire transfer:

Union Bank, N.A.
1980 Saturn Street
Monterey Park, California 91755
Attention: Martha Arreaga
ABA Number: 122000496
Swift Code: BOFCUS33MPK
Account Name: UB Control - River Road Pictures LLC
Account No.: 4420007588
Reference: Collection - Tree of Life

- (b) The Agent and its representatives, in lieu of Licensor, may exercise and enforce all of Licensor's rights under the Distribution Agreement, including the rights of Licensor under the Distribution Agreement to examine and audit the Distributor's books and records pertaining to the Film.
- (c) The Distributor shall furnish to the Agent copies of all notices and statements (including accounting statements and notices of default) from the Distributor to Licensor given under the Distribution Agreement.
- (d) The Distributor may only discharge its obligation to pay Distribution Agreement Proceeds by paying all such amounts to the Collection Account in accordance with paragraph 1(a) hereof. The Distributor may not discharge that obligation by paying the Distribution Agreement Proceeds to Licensor or any other person, other than the initial installment of the Minimum Guaranteed Payment which has already been received by Licensor.
- (e) The payment to the Collection Account (or, solely with respect to the initial installment of the Minimum Guaranteed Payment, to the Licensor) of the Minimum Guaranteed Payment in full, as and when due hereunder, is a condition precedent to the grant to the Distributor of any of the Distribution Rights. Upon the Agent's election, the Distributor's interest in the Distribution Rights will be fully, automatically, and immediately terminated without further action or notice if, within fourteen (14) calendar days after Distributor has been notified in writing by Licensor or Agent that Distributor has failed to pay any portion of the Minimum Guaranteed Payment in strict accordance with the terms of this Agreement, Distributor has failed to cure such payment default.

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- (f) The Distributor's obligation to pay the Distribution Agreement Proceeds as set forth herein is absolute, and conditioned only on satisfaction of the applicable Conditions Precedent.
- The Distributor waives, as to the Agent and the Lenders only, all defenses (g) to the payment of the Minimum Guaranteed Payment other than a failure to satisfy the applicable Conditions Precedent. Without limiting the generality of the foregoing, the Distributor hereby waives, as to Agent and the Lenders only, all of the following defenses to the payment in full of the Minimum Guaranteed Payment: any discount or offset to, or reduction thereof, for any reason whatsoever (including by reason of the revenues of, or any obligation of Licensor to pay the expenses of, the Film or of any other motion picture licensed to the Distributor under any present or future agreement), any "chain-of-title" defect, any right to apply any Distribution Agreement Proceeds to any obligation of Licensor (whether under the Distribution Agreement or under any other present and future agreements with Licensor or any affiliate), counterclaim, right to withhold any Distribution Agreement Proceeds for withholding taxes (subject to any change in applicable United Kingdom laws which would require withholding taxes to be withheld by the Distributor provided that the Distributor has first notified the Licensor and the Agent in writing of any such change prior to deducting any such withholding taxes), failure of the Film to comply with the censorship requirements of any governmental authority, failure of the Film to comply with any release requirements, any claimed credit, right, defense, or other claim (legal or equitable) which the Distributor may have against Licensor pursuant to the Distribution Agreement or otherwise, and any claim of any breach or default by Licensor under the Distribution Agreement or the agreements pursuant to which Licensor is to acquire the Distribution Rights.
- (h) Distribution Agreement Proceeds paid to the Collection Account (or, solely, with respect to the initial installment of the Minimum Guaranteed Payment, to the Licensor) by the Distributor shall not be subject to refund or return by the Agent or the Lenders for any reason whatsoever. If it is determined pursuant to an arbitration conducted under paragraph 5 hereof that Notice of Delivery (as defined below) has not and cannot be effected to the Distributor, then all of Distributor's interests in the Distribution Rights shall thereupon automatically terminate and Licensor shall refund to the Distributor all installments of the Minimum Guaranteed Payment previously paid by the Distributor to the Collection Account. For all purposes of the Distribution Agreement and this Agreement, "Notice of Delivery" means written notice given by Licensor or any sales agent for the Film to Distributor stating that the materials necessary to manufacture the Initial Physical Materials (as defined in the Distribution Agreement) are available for the manufacture and shipment (at Distributor's sole cost and expense) of the Initial Physical Materials.
- (i) The Agent and the Lenders have taken an assignment only of the rights of Licensor under the Distribution Agreement, including the right to receive payment of the Distribution Agreement Proceeds. Neither the Agent nor the Lenders have assumed any of the Licensor's obligations or liabilities thereunder. The Distributor shall look solely to Licensor for the performance and discharge of any such obligations and liabilities.

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- (j) Any and all liens, mortgages, charges, and other security interests created by Licensor or any of its predecessors-in-interest or any other person in the Agent's favor in or with respect to the Film, Distribution Rights and the Distribution Agreement Proceeds shall at all times be senior to and have priority over any and all of the Distributor's rights, liens, or entitlements to the Film, the Distribution Rights and the Distribution Agreement Proceeds (all which are hereby subordinated to the Agent's security interests therein); provided, however, the Agent will not exercise its security interest or other rights in any manner that would materially and adversely prejudice, disturb, infringe upon, interfere with, prevent or impede the full, complete, free and unencumbered purchase, enjoyment, exploitation and exercise by the Distributor of the Distribution Rights provided the Distributor has paid to the Collection Account (or, solely with respect to the initial installment of the Minimum Guaranteed Payment, to the Licensor) the Minimum Guaranteed Payment in full as and when due under this Agreement and the Distributor is not otherwise in breach of its obligations under the Distribution Agreement.
- (k) The Agent has the right to terminate Distributor's interests in the Distribution Rights if Distributor defaults in any of its obligation to pay the Minimum Guaranteed Payment as and when due under this Agreement or the Distribution Agreement.
- (I) Notwithstanding anything to the contrary contained herein, if the Distributor or any of its sub-distributors releases (or authorizes the release of) the Film in any medium, or is conclusively presumed to have released the Film in any medium, then solely as between the Distributor, on the one hand, and the Agent, on the other hand, all Conditions Precedent to the payment of the Minimum Guaranteed Payment (including Notice of Delivery) shall be conclusively presumed to have been satisfied and the entire unpaid balance of the Minimum Guaranteed Payment shall thereupon be immediately due and payable in full. Nothing in this Agreement shall relieve Licensor of its obligations to deliver the Film elements and other materials to the Distributor in accordance with the terms of the Distribution Agreement.
- (m) The Agent and the Lenders did not make and do not make any representations or warranties, express or implied, with respect to the Film, including the budget, the actual costs of the Film, the Distribution Rights or any other matter. The Agent and Lenders have no duty to disclose any information to the Distributor concerning the Film, including but not limited to the amount of the budget for the Film or the actual production costs thereof. The Distributor shall hold the Agent and the Lenders harmless from any liability or damage that may be incurred by the Distributor as a result of the budget for or any other fact or matter concerning the Film being other than as represented by any other person.
- (n) The Distributor shall promptly notify the Agent of any claim by any other party that such party is entitled to receive any portion of the Distribution Agreement Proceeds.
- (a) Except for Brad Pitt's and Sean Penn's acting services during principal photography of the Film, no individual(s), elements or dates, including, without limitation, the cast members or crew members (including the director), the title of the Film, or any other element is a condition precedent to the payment of the Minimum Guaranteed Payment or is (are) essential for purposes of effectuating Notice of Delivery and the Distributor may not refuse to accept Notice of Delivery or refuse to pay any installment of the Minimum Guaranteed Payment

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(or any other Distribution Agreement Proceeds) should any individual(s), elements or dates (including any delivery date specified in the Distribution Agreement) be changed, other than Brad Pitt and Scan Penn during principal photography of the Film, or the title of the Film is changed, for any reason whatsoever. Notwithstanding anything to the contrary contained in the Distribution Agreement, the Distributor hereby waives, for the benefit of the Agent and the Lenders only and without waiving any rights the Distributor might have against the Licensor, any and all approval rights it may have with respect to any element or aspect of the Film.

- (p) If the Distributor assigns to any person, other than the Agent (for the benefit of the Agent and the Lenders), any of its rights under the Distribution Agreement (or any of its obligations thereunder) as, and to the extent permitted hereunder, then the Distributor and the assignee shall be jointly and severally liable to the Agent under this Agreement and under the Distribution Agreement.
- Representations and Warranties. The Distributor represents and warrants as follows:
- (a) No third person has asserted any prior claims to the Distribution Agreement Proceeds.
- (b) The Distribution Agreement is and shall remain in full force and effect and the Distributor has all necessary power and has taken all action necessary to enter into this Agreement, and upon its execution, this Agreement constitutes a valid, binding and enforceable obligation of the Distributor in accordance with its terms; and no consent, waiver or approval of any third party is necessary for the Distributor to enter into and perform this Agreement or consummate any of the transactions contemplated hereby.
- (c) There are no agreements between the Distributor, on the one hand, and Licensor, on the other hand, concerning or mentioning the Distributor's right to distribute or exploit the Film, including all so-called "side agreements," other than the Distribution Agreement.
- (d) No Distribution Agreement Proceeds have been previously paid to the Licensor or any other person, other than the initial installment of the Minimum Guaranteed Payment which has previously been paid to Licensor.
- (e) No statements, promises, representations, or other statements have been made to and relied upon by the Distributor in entering into the Distribution Agreement other than any the statements, promises, representations, and other statements expressly set forth in the Distribution Agreement.
- 3. Amendments, Modifications, Waivers, and Termination. Licensor and the Distributor shall not, without the prior written consent of the Agent, waive, modify, amend, or supplement the Distribution Agreement in any manner that directly or indirectly adversely affects any Condition Precedent (including Notice of Delivery) or the Distribution Agreement

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Proceeds, or terminate the Distribution Agreement. Any such purported waiver, modification, amendment or supplement made without the Agent's prior consent is null and void ab initio.

4. <u>Reservation of Rights</u>. As to the Licensor only, the Distributor reserves all of its rights under the Distribution Agreement to the extent not inconsistent with the terms hereof. Without limiting the generality of the foregoing, notwithstanding anything to the contrary contained herein, as between Licensor and the Distributor only, nothing contained herein shall relieve Licensor of its obligation to deliver the Film to the Distributor in accordance with the terms of the Distribution Agreement.

#### 5. Arbitration.

- All controversies, claims, disputes, or counterclaims between the parties (a) hereto concerning, based in any way upon, arising under, relating to, or arising in connection with the Film or the Distribution Rights, this Agreement, or any resulting transaction, including, but not limited to, their respective obligations hereunder, payment of the Minimum Gueranteed Payment and any other Distribution Agreement Proceeds, a disagreement about the meaning, interpretation, application, performance, breach, termination, enforceability, or validity of this Agreement, and whether based on statute, tort, contract, common law or otherwise, shall be subject to and resolved by mandatory binding expedited arbitration conducted under the auspices of the Independent Film & Television Alliance and its rules in effect as of the date the request for arbitration is filed (the "Rules") and, to the extent not otherwise covered above, the arbitration shall be conducted in accordance with Title 9 of the U.S. Code; provided, however, if the issue of whether Notice of Delivery has been effected is the subject of dispute, then prior to the commencement of an arbitration proceeding with respect thereto the Agent shall first have a 30calendar day period (commencing on the date on which the Agent is first notified by the Distributor in writing of that dispute) within which to cause any alleged defect relating to Notice of Delivery to be cured. If the Distributor has not, within 3 business days after the expiration of such 30-day period, notified the other parties hereto that the alleged Notice of Delivery defect(s) remain uncured then Notice of Delivery shall be deemed to have been effected for all purposes hereof.
- (b) Each of the parties may initiate such an arbitration pursuant to the Rules. The arbitration shall be held in Beverly Hills or Los Angeles, California (such site being herein referred to as the "Forum"). The arbitration proceeding shall be conducted in the English language. Each of the parties hereto shall abide by any decision rendered in such arbitration, and any court having jurisdiction may enforce such a decision.
- (c) If the issue of whether any of the Conditions Precedent has been effected is the subject of any arbitration proceeding hereunder, then that issue (and only that issue) shall be determined in a separate arbitration proceeding before any other claim is heard. The Distributor may not assert in such proceeding any counter-claim or other offset, or any defense other than the defense of a failure to effect one or more of the Conditions Precedent to the Distributor. That arbitration proceeding shall continue on consecutive business days until fully concluded, unless continued by the arbitrator for good cause shown, but in no event shall that arbitration continue for more than five (5) business days from the commencement thereof

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(exclusive of continuance days). The arbitration must result in either a finding that either (1) the applicable Conditions Precedent have been effected to the Distributor and, if so, the date on which each of the applicable Conditions Precedent were effected, or (2) the applicable Conditions Precedent have not been effected to the Distributor. If there is a finding that the applicable Conditions Precedent were effected, then the arbitrator shall immediately issue and award, ordering the Distributor to immediately pay the Minimum Guaranteed Payment to the Collection Account without asserting any defenses. Until Distributor has completely satisfied such award, the Distributor waives any and all rights to assert any and all claims of any kind whatsoever (whether legal or equitable) against the Agent and/or the Lenders relating to the Film, this Agreement, the Distribution Agreement, or the Distribution Agreement Proceeds. The arbitration award shall also provide for payment by the losing party (i.e., the party or parties against whom an arbitration award is issued) of: (i) the fees and costs incurred in connection with said arbitration, as well as the reasonable attorneys' fees and costs incurred by the prevailing parties (i.e., all parties to the arbitration other than the losing party), and (ii) shall further provide for the payment by the losing party of all other amounts payable pursuant to the Distribution Agreement. The arbitrator shall immediately upon conclusion of the arbitration proceedings, render and issue a written decision.

- (d) Each of the parties hereto submits to the non-exclusive personal jurisdiction of the courts of the Forum as an appropriate place for compelling arbitration or giving legal confirmation of any arbitration award, and irrevocably waives any objection which it may now or hereafter have to the venue of any such enforcement proceeding brought in any of said courts and any claim of inconvenient forum. Service of process for all arbitration proceedings may be made in accordance with the Rules. Service of process in any judicial or other proceeding (including proceedings to judicially confirm any arbitration award) may be made in the manner provided in paragraph 6 hereof and shall be deemed effective as provided therein. Each of the parties hereto waives application of the procedures for service of process pursuant to the Hague Convention for Service Abroad of Judicial and Extrajudicial Documents in Civil or Commercial Matters.
- (e) Any claim or action of any kind (including, but not limited to, any claims for breach of contract), against the Agent or the Lenders arising out of or connected with this Agreement shall be harred and waived unless asserted by the commencement of an arbitration proceeding within 180 days after the accrual of the action or claim. This limitation shall also apply to claims that might otherwise be asserted against the Agent or the Lenders as a "sct-off," credit, cross-complaint, or defense. This section and the foregoing limitation shall survive termination of this Agreement.
- 6. Notices. All notices, statements, and copies thereof given hereunder must be given in writing at the respective addresses for the parties set forth after their respective signatures, and must be delivered either by hand, or by fax or by internationally recognized courier service (such as DHL, FedEx or UPS), and shall be deemed to have been given when personally delivered (if by hand), or (if by fax) upon confirmation of successful transmittal (with such confirmation issued by the sender's fax machine), or (if by internationally recognized courier service) two (2) business days after dispatch by the sending party. A courtesy copy of each notice given to Agent shall be concurrently provided to: Akin Gump Strauss Hauer & Feld,

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LLP, 2029 Century Park East, Suite 2400, Los Angeles, California 90067 USA, Facsimile: +(310) 229-1001, Attention: Marissa J. Roman, Esq. A courtesy copy of each notice given to Licensor shall be concurrently provided to: Loeb & Loeb LLP, 10100 Santa Monica Blvd., Suite 2200, Los Angeles, California 90067 USA, Facsimile: +(310) 919-3990, Attention: Susan Zuckerman Williams, Esq.

- 7. Long Form Agreement. If Licensor, on the one hand, and Distributor, on the other hand, enter into any other agreement concerning the distribution of the Film, including a long-form version of the Distribution Agreement, the parties hereto agree that the terms of this Agreement shall remain in effect and supersede the terms of such other agreements to the extent they conflict with the terms hereof.
- 8. <u>Termination</u>. This Agreement shall terminate when the Agent gives written notice to the Distributor stating that (a) all of the obligations respectively owed to the Agent, the Lenders and the other secured parties under the Credit Agreement have been indefeasibly paid in full and performed in full and (b) the commitments of the Lenders to make advances under the Credit Agreement have been terminated.
- Miscellaneous. This Agreement shall be governed by the laws of the state of California without regard to its conflicts of law rules. Time is of the essence in the performance hereof. No amendment to this Agreement shall be effective unless in writing and signed by each party hereto. If there is a conflict between the terms of this Agreement and the Distribution Agreement, then as between Distributor, on the one hand, and the Agent and the Lenders, on the other hand, only, the terms of this Agreement are controlling. This Agreement may be executed in counterparts, each of which together shall constitute one and the same instrument. Delivery of an executed counterpart of this Agreement by facsimile or by electronic transmission in either Tagged Image Format Files ("TIFF") or Portable Document Format ("PDF") shall be equally effective as delivery of a manually executed counterpart of this Agreement. Any party delivering an executed counterpart by facsimile, TIFF or PDF shall also deliver a manually executed counterpart of this Agreement, but failure to do so shall not effect the validity, enforceability, or binding effect of this Agreement, and the parties hereby waive any right they may have to object to said treatment. The Agent and each Lender may sell or assign any or all of its rights or obligations pursuant to the Facility Documents and all related agreements, including this Agreement, to any party acquiring any or all of Agent's or such Lender's (as applicable) rights with respect to the Facility Documents. This Agreement is binding upon and shall inure to the benefit of the parties hereto, and their respective successors and assigns. This Agreement is intended by the parties hereto to be the final, complete, and exclusive expression of the agreement between them with respect to the subject matter hereof. This Agreement supersedes any and all prior oral or written agreements relating to such subject matter.

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IN WITNESS WHEREOF, the parties have executed this Agreement as of the date first written above.

"LICENSOR"

Cottonwood Pictures, LLC

Its:

Address for notices:

2000 Avenue of the Stars, Suite 620-N

Los Angeles, California 90067 Attention: Deborah Zipser

Fax No.: +(310) 461-1490

"AGENT"

Union Bank, N.A., as Administrative Agent

By: Its:

Address for notices:

1901 Avenue of the Stars, Suite 600

Los Angeles, CA 90067 Attn: Brian Steams

Fax No.: +(310) 551-8980

"DISTRIBUTOR"

Icon Film Distribution Ltd.

By:

Address for notices: Solar House

915 High Road

London N12 8QJ ENGLAND

Fax No.: +(44) 20.8492.6301

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### EXHIBIT C

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#### ASSIGNMENT AGREEMENT

This Assignment Agreement ("Agreement") is entered into as of February 10, 2011, by and between Union Bank, N.A., a national banking association ("Union Bank"), in its capacity as Administrative Agent and a Lender under the Credit Agreement referred to below, on the one hand, and Cottonwood Pictures, LLC, a California limited liability company ("Cottonwood"), on the other hand, with reference to the following facts:

- A. Pursuant to that certain Credit, Security, Guaranty and Pledge Agreement dated as of October 26, 2009, by and among River Road Pictures, Ll.C., as Borrower, the Guarantors referred to therein, the Sponsor referred to therein and Union Bank, as Administrative Agent, Issuing Bank and a Lender (as amended, restated, supplemented or otherwise modified from time to time, the "Credit Agreement"), the Lenders agreed to provide certain financial accommodations to or for the benefit of Borrower on the terms more fully set forth therein. Capitalized terms used and not otherwise defined herein shall have the respective meanings ascribed to them in the Credit Agreement.
- B. On or about May 16, 2008, Cottonwood, a Subsidiary of Borrower and a Guarantor under the Credit Agreement, entered into a Motion Picture Lease Agreement (as amended, restated, supplemented or otherwise modified from time to time, the "Lease Agreement") with Icon Film Distribution Ltd. ("loon") pursuant to which Icon licensed certain distribution rights in and to that certain feature length theatrical motion picture entitled "The Tree of Life" (the "Picture") in the United Kingdom on the terms more fully set forth therein.
- C. On or about October 19, 2009, Union Bank, Cottonwood and Icon entered into a Notice of Assignment (as amended, restated, supplemented or otherwise modified from time to time, the "Notice of Assignment") pursuant to which Icon agreed to pay certain amounts payable by Icon to Cottonwood under the Lease Agreement directly to Union Bank on the terms more fully set forth therein.
- D. Icon has failed to make payment of certain amounts to Union Bank as required pursuant to the terms of the Notice of Assignment.

Now, therefore, in consideration of the mutual covenants contained herein, and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, Union Bank and Cottonwood agree as follows:

Assignment of Rights Under the Notice of Assignment. Subject to the terms and
conditions hereof, Union Bank hereby absolutely and irrevocably assigns, grants and
transfers to Cottonwood all of its right, title and interest of whatever kind and nature
and whether now owned or hereafter acquired or arising in, to and under the Notice of
Assignment and all properties and things of value pertaining thereto and all accounts
and other rights to payment now or hereafter arising in connection therewith and
amounts recovered as damages by reason of the breach thereof or derived therefrom
in any manner whatsoever and all proceeds of any of the foregoing, including cash

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proceeds and proceeds of claims against Icon with respect to the foregoing, including but not limited to (a) all rights to pursue litigation or arbitration against Icon for amounts owing to Union Bank pursuant to the Notice of Assignment or the Lease Agreement, and (b) all other rights Union Bank may have against Icon under the Notice of Assignment (collectively, the "Assigned Rights"), in each case solely in the name of Cottonwood as assignce of such right, title and interest.

- 2. <u>Disposition of Amounts Colleaged</u>. Notwithstanding the assignment set forth in <u>paragraph 1</u> above, the Assigned Rights shall constitute Collateral and any Net Icon Proceeds (as hereinafter defined) received by Cottonwood or any of its Affiliates shall be remitted by Cottonwood to Union Bank within ten Business Days following receipt thereof for application by Union Bank against the Obligations as provided under the Credit Agreement. As used herein, "Net Icon Proceeds" shall mean (a) all sums collected by or on behalf of Cottonwood or any of its Affiliates from Icon in respect of the Picture, whether pursuant to the Notice of Assignment, the Lease Agreement or otherwise, less (b) (i) amounts Cottonwood becomes legally obligated to pay Icon by way of any claim, counterclaim or any other legal procedure in respect of the Picture, (ii) any out-of-pocket exponses incurred by Cottonwood in collecting any such sums from Icon, including attorneys' fees and costs, experts' fees and any other out-of-pocket expense and (iii) any amounts necessary to reimburse Cottonwood for any amounts paid by Cottonwood to Union Bank pursuant to paragraph 3 below.
- 3. <u>Reimburgement Obligation</u>. Cottonwood hereby agrees to reimburso Union Bank for any reasonable out-of-pocket costs incurred by Union Bank in connection with the enforcement of claims under the Notice of Assignment, including any outside attorneys' fees and costs or experts' fees.
- 4. <u>Litigation Decisions</u>. Cottonwood shall have the sole right to determine how to prosecute any claims against Icon whether pursuant to the Notice of Assignment or Lease Agreement, including any decisions regarding whether or how to settle any outstanding claims.
- 5. Choice of Law: IFTA Arbitration Clause. This Agreement shall be governed by the laws of the State of California applicable to contracts made and performed in that State. Any dispute related to or arising out of this Agreement shall be resolved by mandatory, binding arbitration in accordance with the Arbitration Rules of the Independent Film and Television Alliance ("IFTA").
- 6. <u>Counterparts</u>. This Agreement may be executed in identical counterpart copies, each of which shall be an original, but all of which shall constitute one and the same agreement. Delivery of an executed counterpart of a signature page to this Agreement by facilities or other electronic transmission shall be effective as delivery of a manually executed counterpart thereof.

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IN WITNESS WHEREOF, this Agreement has been duly executed as of the date first set forth above.

Union Bank, N.A.

Name: ALEY CHO

Cottonwood Fictures, LLC

By Alexander Consultation

Its: Vice County Ad

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#### PROOF OF SERVICE

I, Moneue Delfin, the undersigned, declare that:

I am employed in the County of Los Angeles, State of California, over the age of 18, and not a party to this cause. My business address is 10100 Santa Monica Boulevard, Suite 2200, Los Angeles, California 90067-4120.

On February 22, 2011, I caused a true copy of the ARBITRATION DEMAND to be served on the parties in this cause as follows:

[X] (VIA HAND DELIVERY) in a sealed envelope addressed as set forth below,

0 or on the attached service list.

Independent Film & Television Alliance c/o Richonda Starkey, The Arbitral Agent 10850 Wilshire Boulevard, 9th floor

13 Los, Angeles 90024 Tel: (310) 446-1000 14 Fax: (310) 446-1600

[X] (VIA U.S. MAIL) by placing the above named document in a sealed envelope addressed as set forth below, or on the attached service list and by then placing such sealed envelope for collection and mailing with the United States Postal Service in accordance with Loeb & Loeb LLP's ordinary business practices.

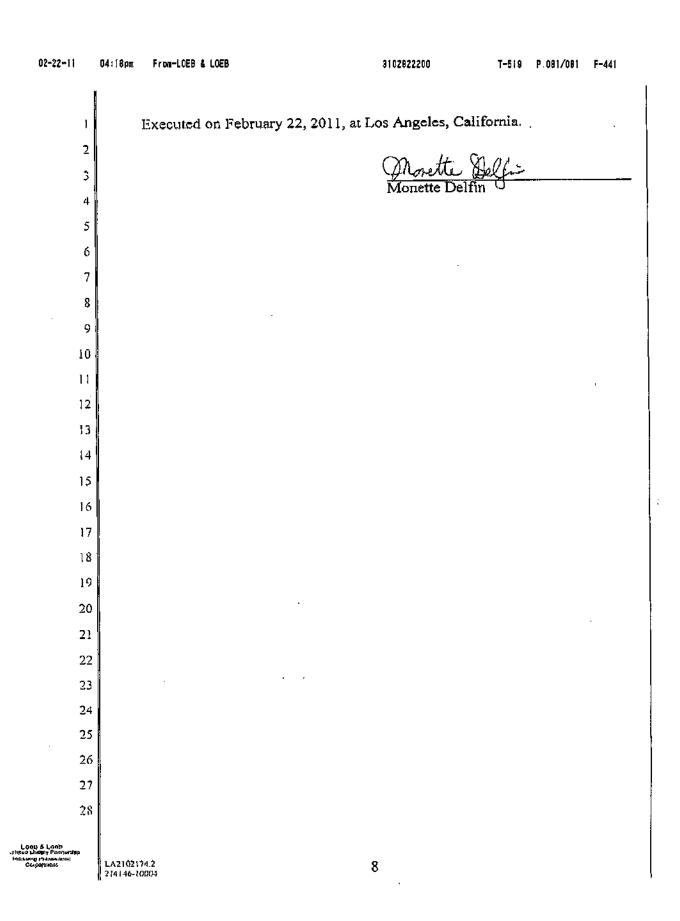
[X] (VIA FACSIMILE) by transmitting the above named document to the fax number set forth below, or on the attached service list.

22 Icon Film Distribution LTD.

90 High Holborn London WC1V 6XX Aun: Steven Corney Tel: +44 20 7067 3000 fax: +44 20 7067 3999

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

Last & Lock arrive Cettley Permanent installing Parkeyonal



# EXHIBIT 2

#### quinn emanuel trial lawyers | los angeles

865 South Figueroa Street, 10th Floor, Los Angeles, California 90017 | TEL 213-443-3000 FAX 213-443-3100

WRITER'S DIRECT DIAL NO. (213) 443-3210

WRITER'S INTERNET ADDRESS garygans@quinnemanuel.com

April 19, 2011

Richonda Starkey, Arbitral Agent Independent Film & Television Alliance 10850 Wilshire Boulevard, Ninth Floor Los Angeles, California 90024

Michael Anderson, Esq.
Donald A. Miller, Esq.
Loeb & Loeb
10100 Santa Monica Boulevard, Suite 2400
Los Angeles, California 90067

Re: Cottonwood Pictures, LLC v. Icon Film Distribution Ltd.
LF.T.A. Arbitration No. 11-15

#### Gentlepersons:

Icon Film Distribution Ltd. ("Icon") hereby responds to the Arbitration Demand of Cottonwood Pictures, LLC ("Cottonwood") and counterclaims against Cottonwood.

#### The Parties and Counsel:

The parties to this arbitration and their counsel are:

Cottonwood Pictures, LLC
Attn: Mitch Horwits

2000 Avenue of the Stars, Suite 620-N

Los Angeles, California 90067 <sup>^</sup> Telephone: (310) 461-1491

Facsimile: (310) 461-1490

Michael Anderson, Esq. Donald A. Miller, Esq.

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10100 Santa Monica Boulevard, Suite 2400

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#### quinn emanuel urquhart oliver & hedges. Up

Icon Film Distribution Ltd.
Attn: Estelle Overs, General Counsel
Charlotte Building, 17 Gresse Street
London W1T 1QL
United Kingdom

Telephone: +44 20 7927 6900 Facsimile: +44 20 7927 6901 Gary E. Gans, Esq. A.J. Bedel, Esq. Quinn Emanuel Urquhart & Sullivan 865 South Figueroa Street, Tenth Floor Los Angeles, California 90017 Telephone: (213) 443-3000

Facsimile: (213) 443-3100

#### The Nature of the Dispute

This arbitration concerns the distribution of a motion picture entitled *The Tree of Life* (the "Film"), directed by Terrence Malick.

As of May 16, 2008, Icon and Cottonwood entered into a contract entitled "Motion Picture Lease Agreement" with respect to the Film (the "Lease Agreement"). Arbitration Demand, Exhibit A. Pursuant to the Lease Agreement, Cottonwood agreed to license to Icon certain rights to exploit the Film in the United Kingdom and related territories. *Id.*, § D. In consideration, Icon agreed to make a payment of US\$2,250,000 (the "Advance") payable as follows: (i) US\$450,000 after execution of the Lease Agreement (the "Signature Payment"); and (ii) US\$1,800,000 after receipt of a "Notice of Delivery" (the "Delivery Payment"). *Id.*, § E.1. A "Notice of Delivery" is defined as written notification to Icon that Cottonwood is able to manufacture and deliver to Icon the "Initial Physical Materials" for the Film. *Id.*, § G. The "Initial Physical Materials" consist of internegatives of the feature and trailer, interpositives of the feature and trailer, an optical soundtrack negative of the feature, an MO disk of the feature, two release prints of the feature, two release prints of the trailer and a combined action continuity/dialogue spotting list of the feature. *Id.*, Schedule B, § A.

The Lease Agreement provides that if Cottonwood is unable to make the Initial Physical Materials available to Icon by July 31, 2010, Cottonwood must give Icon notice of the date that the Film is expected to be available for delivery, and Icon may either accept the new delivery date or terminate the agreement. If Icon elects to terminate the agreement, the agreement shall be deemed null and void and Cottonwood shall refund to Icon all amounts of the Advance that have been paid. Id., § H.6.

As of October 19, 2009, Icon, Cottonwood and Union Bank, N.A. (as agent for certain lenders) entered into a contract entitled "Notice of Assignment" with respect to the Film (the "Notice of Assignment"). Arbitration Demand, Exhibit B. The Notice of Assignment provides that, upon satisfaction of certain "Conditions Precedent," inter alia, Icon would pay the Delivery Payment directly to Union Bank. Icon waived various defenses to payment, but did not waive satisfaction of the Conditions Precedent. Notice of Assignment, §§ 1(a), (f) and (g). The Conditions Precedent are the conditions for payment set forth in the Lease Agreement. Id., Recital B. Icon reserved all of its rights under the Lease Agreement. Id., § 4.

Thus, under the contracts, Cottonwood was obligated, *inter alia*, to make the Initial Physical Materials available to Icon by July 31, 2010 as a condition to Icon's obligation to pay the Advance and its failure to do would give Icon the right to terminate the Lease Agreement and to a refund of its Signature Payment. Cottonwood did not make the Initial Physical Materials available to Icon by July 31, 2010 and still has not made them available, causing Icon to miss its scheduled release date for the Film.

On August 5, 2010, Cottonwood sent Icon a purported Notice of Delivery stating that it was ready to provide to Icon the Initial Physical Materials. However, the Notice of Delivery was improper and ineffective because, *inter alia*, the Film had not been completed and all of the Initial Physical Materials were not available for delivery. Icon is informed and believes that the director, Mr. Malick, had not completed the editing of the Film at that time and that Cottonwood not only concealed that fact from Icon, but issued a false Notice of Delivery to get Icon to make the Delivery Payment on a fraudulent premise.

Cottonwood also failed to give Icon notice of the date that the Film was expected to be available for delivery under § H.6 of the Lease Agreement. Consequently, Icon elected to terminate the Lease Agreement and requested the return of the Signature Payment it made after execution of the Lease Agreement.

Based on the foregoing facts, Icon denies the material allegations of Cottonwood's Arbitration Demand and asserts the following affirmative defenses: failure to state a claim, waiver, estoppel, unclean hands, failure to mitigate, failure to satisfy conditions precedent, breach of contract, breach of the implied covenant of good faith and fair dealing, excuse and failure of consideration.

Furthermore, based on the foregoing facts, Icon asserts the following counterclaims:

- 1. Under the Lease Agreement and the Notice of Assignment, Cottonwood is obligated to return to Icon the Signature Payment. Cottonwood has committed a breach of contract by failing to do so.
- 2. Cottonwood must indemnify Icon against any liability to Union Bank or its successors in interest (including any claim brought by Cottonwood or any other entity as the assignee of Union Bank) under the Notice of Assignment.
- 3. Icon is entitled to arbitral declarations that: (a) the Lease Agreement has been terminated; and (b) Icon has no obligation to pay the Advance under the Lease Agreement or the Notice of Assignment.

#### The Arbitration Agreements

The Lease Agreement, in Schedule C, § 7c, contains the following arbitration clause:

Notwithstanding the above, if Lessor or Lessee so elects, any dispute or claim arising out of or relating to this Agreement (including any dispute regarding delivery or the quality of materials delivered by Lessor) or the breach hereof may be resolved by arbitration in Los Angeles, California, in accordance with the rules and procedures of the Independent Film & Television Alliance (formerly known as the American Film Marketing Association) ("IFTA") as such may be amended from time to time, which rules and procedures era Incorporated into and made part of this Agreement. The Parties agree to abide by and perform in accordance with any award rendered by the arbitrator in such arbitration proceedings and any such decision or award shall be final and conclusive and may be enforced in any court of law with jurisdiction over any of the Parties. All notices required to be given to effectuate service to initiate arbitration or to confirm an arbitration award shall be deemed to have been duly served if sent by certified mail (whether or not the return receipt is returned to the party giving notice by the party receiving notice).

The Notice of Assignment, in § 5, contains the following arbitration clause:

#### (a) <u>Arbitration.</u>

All controversies, claims, disputes, or counterclaims between the parties hereto concerning, based in any way upon, arising under, relating to, or arising in connection with the Film or the Distribution Rights, this Agreement, or any resulting transaction, including, but not limited to, their respective obligations hereunder, payment of the Minimum Guaranteed Payment and any other Distribution Agreement Proceeds, a disagreement about the meaning. interpretation, application, performance, breach, termination, enforceability, or validity of this Agreement, and whether based on statute, tort, contract, common law or otherwise, shall be subject to and resolved by mandatory binding expedited arbitration conducted under the auspices of the Independent Film & Television Alliance and its rules in effect as of the date the request for arbitration is filed (the "Rules") and, to the extent not otherwise covered above, the arbitration shall be conducted in accordance with Title 9 of the U.S. Code; provided, however, if the issue of whether Notice of Delivery has been effected is the subject of dispute, then prior to the commencement of an arbitration proceeding with respect thereto the Agent shall first have a 30-calendar day period (commencing on the date on which the Agent is first notified by the Distributor in writing of that dispute) within which to cause any alleged defect relating to Notice of Delivery to be cured. If the Distributor has not, within 3 business days after the expiration of such 30-day period, notified the other parties hereto that the alleged Notice of

Delivery defect(s) remain uncured then Notice of Delivery shall be deemed to have been effected for all purposes hereof.

- (ii) Each of the parties may initiate such an arbitration pursuant to the Rules. The arbitration shall be held in Beverly Hills or Los Angeles, California (such site being herein referred to as the "Forum"). The arbitration proceeding shall be conducted in the English language. Each of the parties hereto shall abide by any decision rendered in such arbitration, and any court having jurisdiction may enforce such a decision.
- (iii) If the issue of whether any of the Conditions Precedent has been effected is the subject of any arbitration proceeding hereunder, then that issue (and only that issue) shall be determined in a separate arbitration proceeding before any other claim is heard. The Distributor may not assert in such proceeding any counter-claim or other offset, or any defense other than the defense of a failure to effect one or more of the Conditions Precedent to the Distributor. That arbitration proceeding shall continue on consecutive business days until fully concluded, unless continued by the arbitrator for good cause shown, but in no event shall that arbitration continue for more than five (5) business days from the commencement thereof (exclusive of continuance days). The arbitration must result in either a finding that either (1) the applicable Conditions Precedent have been effected to the Distributor and, if so, the date on which each of the applicable Conditions Precedent were effected, or (2) the applicable Conditions Precedent have not been effected to the Distributor. If there is a finding that the applicable Conditions Precedent were effected, then the arbitrator shall immediately issue and award, ordering the Distributor to immediately pay the Minimum Guaranteed Payment to the Collection Account without asserting any defenses. Until Distributor has completely satisfied such award, the Distributor waives any and all rights to assert any and all claims of any kind whatsoever (whether legal or equitable) against the Agent and/or the Lenders relating to the Film, this Agreement, the Distribution Agreement, or the Distribution Agreement Proceeds. The arbitration award shall also provide for payment by the losing party (i.e., the party or parties against whom an arbitration award is issued) of (i) the fees and costs incurred in connection with said arbitration, as well as the reasonable attorneys' fees and costs incurred by the prevailing parties (i.e., all parties to the arbitration other than the losing party), and (ii) shall further provide for the payment by the losing party of all other amounts payable pursuant to the Distribution Agreement. The arbitrator shall immediately upon conclusion of the arbitration proceedings, render and issue a written decision.

#### Statement of Relief Sought

Icon requests the following relief:

- 1. An award that Cottonwood take nothing by means of its Arbitration Demand;
- 2. Arbitral declarations that: (a) the Lease Agreement has been terminated; and (b) Icon has no obligation to pay the Advance under the Lease Agreement or the Notice of Assignment;
- 3. An order that Cottonwood must indemnify Icon against any liability to Union Bank or its successors in interest (including any claim brought by Cottonwood or any other entity as the assignee of Union Bank) under the Notice of Assignment;
- 4. An award of US\$450,000 for the return of Icon's Signature Payment, together with interest thereon;
- 5. An award of Icon's reasonable attorney's fees and costs herein; and
- 6. Such other and further relief as the Arbitrator deems just and proper.

The foregoing is not intended to be a complete statement of the facts and legal issues involved in this matter, and it shall not be construed as a waiver of any of Icon's rights, remedies or claims, legal or equitable, all of which are expressly reserved.

Yours truly,

Gary E. Gans

GEG:av 99998.76876/4094832.3 **PROOF OF SERVICE** 

I am employed in the County of Los Angeles, State of California. I am over the age of eighteen years and not a party to the within action; my business address is 865 South Figueroa Street, 10th Floor, Los Angeles, California 90017-2543.

On April 19, 2011, I served true copies of the following document(s) described as **RESPONSE TO ARBITRATION DEMAND** on the interested parties in this action as follows:

Richonda Starkey Independent Film & Television Alliance 10850 Wilshire Blvd., 9<sup>th</sup> Floor Los Angeles, CA 90024

Michael Anderson, Esq.
Donald A. Miller, Esq.
Loeb & Loeb
10100 Santa Monica Blvd., Suite 2400
Los Angeles, CA 90067

BY MAIL: I am "readily familiar" with the practices of Quinn Emanuel Urquhart & Sullivan, LLP for collecting and processing correspondence for mailing with the United States Postal Service. Under that practice, it would be deposited with the United States Postal Service that same day in the ordinary course of business. I enclosed the foregoing in sealed envelope(s) addressed as shown above, and such envelope(s) were placed for collection and mailing with postage thereon fully prepaid at Los Angeles, California, on that same day following ordinary business practices.

BY ELECTRONIC MAIL TRANSMISSION: By electronic mail transmission from ajbedel@quinnemanuel.com on, by transmitting a PDF format copy of such document(s) to each such person at the e mail address listed below their address(es). The document(s) was/were transmitted by electronic transmission and such transmission was reported as complete and without error.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

Executed on April 19, 2011, at Los Angeles, California.

A.J. Bedel

## EXHIBIT 3



Michael T. Anderson for Loeb & Loeb LLP

10100 Santa Monica Bivd. Suite 2200 Los Angeles, CA 90067 Direct 310.282.2303
Main 310.282.2000
Fax 310.510.6735
manderson@loeb.com

Via Email and US Mail

May 12, 2011

Richonda Starkey, Arbitral Agent Independent Film & Television Alliance 10850 Wilshire Boulevard, Ninth Floor Los Angeles, CA 90024

Jack Freedman, Esq. 1093 Broxton Ave., Suite 228 Los Angeles, CA 90024

Gary E. Gans Quinn Emanuel Urquhart & Sullivan, LLP 865 South Figueroa Street, 10th Floor Los Angeles, CA 90017-2543

Re:

Cottonwood Pictures, LLC v. Icon Film Distribution, Ltd.

IFTA Arbitration No. 11-15

Dear Ms. Starkey, Mr. Freedman and Mr. Gans:

Cottonwood Pictures, LLC ("Cottonwood") hereby responds to the Counterclaim of Icon Film Distribution Ltd. ("Icon").

#### Factual Background re Icon's Counterclaims:

In its April 19, 2011, letter, Icon asserts three "counterclaims": (1) "Cottonwood is obligated to return to Icon the Signature Payment" of \$450,000; (2) "Cottonwood must indemnify Icon against any liability to Union Bank"; and (3) "Icon is entitled to arbitral declarations that . . . the Lease Agreement has been terminated . . . and . . . Icon has no obligation to pay the Advance" of \$1.8 million to Cottonwood. Counterclaim at ¶ 3. All three of the counterclaims are dependent on the following two propositions as articulated in the Counterclaim: (1) "Cottonwood did not make the Initial Physical Materials available to Icon by July 31, 2010 and still has not made them available" and (2) "the Notice of Delivery was improper and ineffective because, inter alia, the Film had not been completed and all of the Initial Physical Materials were not available for delivery." Id.

Both factual propositions are false.

First, Cottonwood, through its sales agent Summit Entertainment, sent a Notice of Delivery to Icon on both July 30, 2010 and, again, on August 4, 2010. Icon apparently quarrels that the first notice of delivery, but not the second, went to an improper address.

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Starkey, Freedman and Gans May 12, 2011 Page 2

Second, Cottonwood made available to Icon the Initial Physical Materials (the "Materials") by July 31, 2010. In fact, at Icon's insistence, Cottonwood provided proof to Icon – several months ago – that the Materials were available to Icon by July 31, 2010. For example, Cottonwood caused Deluxe Italia Holding ("Deluxe"), the independent laboratory in Rome holding the Materials, to prepare a letter confirming that it received the Materials on *July 27, 2010.* ("On behalf of Deluxe . . . I hereby confirm that the preprint materials listed on that certain Laboratory Access letter *dated July 27, 2010* from Cottonwood Pictures, LLC to Deluxe, for the benefit of Icon Film Distribution, Ltd., concerning the motion picture entitled, 'The Tree of Life' are in accordance with [certain] specifications" (emphasis added)).

Additionally, when Icon complained that Deluxe's confirmation letter was not enough proof of the availability of the Initial Physical Materials, Cottonwood sent an annotated copy of the actual laboratory access letter – received-stamped July 27, 2010, by Deluxe – which was delivered to Deluxe along with the Initial Physical Materials on or before July 27, 2010.

The Film was therefore completed and available to Icon by July 30, 2010. Icon's only quarrel, apparently, is that a US theatrical release version of the film was later created. A US theatrical release version is explicitly contemplated by the Motion Picture Lease Agreement and was available to Icon as well. Arb. Demand, Ex. A, ¶ G.

Cottonwood is informed and believes, therefore, that Icon's refusal to pay for the Film is not actually based on any failure to timely deliver the Film, but Icon's new management's dissatisfaction with the film after screening it on July 13, 2010. For all of these reasons, Cottonwood denies the allegation of the Counterclaim.

#### Affirmative Defenses:

Even though Cottonwood denies the allegations of the Counterclaim, the relief sought by the Counterclaim is also barred by the following affirmative defenses: breach of the implied covenant of good faith and fair dealing, excuse, failure to satisfy conditions precedent, waiver, estoppel, unclean hands, offset, and Icon's waiver of the right to assert counterclaims pursuant to paragraph 5 (c) of the Notice of Assignment.

#### Relief Sought:

Cottonwood therefore requests the following relief:

- An award that Icon take nothing by means of its Counterclaim;
- 2. An award of Cottonwood's attorney's fees and costs herein; and
- Such other and further relief as the Arbitrator deems just and proper.

Sincerely,

Michael T. Anderson

### EXHIBIT 4

# Independent Film & Television Arbitration

10850 Wilshire Boulevard / 9th Floor Los Angeles, CA 90024-4321 310-446-1000 tm / 310-446-1600 fax www.ifta-online.org / info@ifta-online.org

November 30, 2011

Michael T. Anderson, Esq.
Donald A. Miller, Esq.
Loeb & Loeb LLP
10100 Santa Monica Boulevard, Suite 2200
Los Angeles, CA 90067

Via email: manderson@loeb.com; dmiller@loeb.com and certified mail

Gary E. Gans, Esq.
Dawn Utsumi, Esq.
Quinn Emanuel Urquhart & Sullivan, LLP
865 S. Figueroa Street, 10th Floor
Los Angeles, CA 90017

Via email: garygans@quinnemanuel.com; dawnutsumi@quinnemanuel.com and certified

mail

Re: Arbitration #11-15 - Cottonwood Pictures, LLC v. Icon Film Distribution Ltd.

#### Gentlepersons:

In accordance with Paragraph 12.3 of the applicable IFTA Rules for International Arbitration, enclosed is a fully executed Award and final invoice for services rendered in this matter.

This Award is being forwarded to the Parties via email, with an original to follow via USPS certified mail. If you would like to receive the Award via courier, please provide IFTA with your courier account number no later than the next business day from the date of this letter.

Sincerely, IFTA

Richonda Starkey Arbitral Agent

enclosures by certified mail

cc: Jack E. Freedman, Esq., Arbitrator - 310-208-2201 w/o attachments

Kim Tommaselli, Senior Counsel, IFTA

Susan Cleary, Vice President & General Counsel, IFTA

#### **DECLARATION OF SERVICE**

I, Richonda Starkey, declare as follows:

I act as Arbitral Agent for IFTA Arbitration in Los Angeles, California. I am over the age of eighteen years of age and am not a party to this action. IFTA's address is 10850 Wilshire Boulevard, 9<sup>th</sup> Floor, Los Angeles, CA 90024. On November 30, 2011, I served the <u>Award</u> on the interested parties as follows:

BY REGISTERED AND/OR CERTIFIED MAIL: I placed a true copy in a sealed envelope addressed the party/ies indicated at the address(es) below. The envelope is deposited with the U.S. Postal Service on that same day in the ordinary course of business. I am aware that on motion of party serviced, service is presumed invalid if postal cancellation date or postage meter date is more than one day after date of deposit for mailing in affidavit.
BY COURIER/OVERNIGHT SERVICE: I caused DHL Express or Federal Express to deliver a true copy of the aforementioned document(s) in a sealed envelope with airbill addressed to the party/ies indicated at the address(es) shown below.
BY FACSIMILE: I caused the aforementioned document to be transmitted by facsimile machine to the parties and numbers indicated below. The transmissions were reported as complete, and no errors were reported by the facsimile machine. Copies of the transmission records are maintained by our office.
BY PERSONAL SERVICE: I caused Express Group, Inc. to hand deliver a true copy of the aforementioned document(s) in a sealed envelope addressed to each person(s) named at the address(es) shown below.
BY ELECTRONIC MAIL (.PDF FORMAT): I caused a true copy of the aforementioned document(s) to be sent via e-mail (.pdf format) to the interested party/ies at the e-mail address/es indicated below.
Executed on November 30, 2011 at Los Angeles, California.
I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct.
Richonda Starkey

Arbitral Agent IFTA Arbitration

#### **SERVICE LIST**

IFTA Arbitration #11-15
Cottonwood Pictures, LLC v. Icon Film Distribution Ltd.

Michael T. Anderson, Esq.
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garygans@quinnemanuel.com
dawnutsumi@quinnemanuel.com

### BEFORE THE ARBITRATION TRIBUNAL OF THE INDEPENDENT FILM & TELEVISION ALLIANCE

In the Matter of Arbitration between

CASE NO. 11-15

Cottonwood Pictures, LLC

Claimant and Counter Respondent,

AWARD

and

Icon Film Distribution Ltd.

Respondent and Counter Claimant.

This matter duly came on for Hearing on October 18, 2011 at 10 am before

Jack E. Freedman, Arbitrator, at the offices of Claimant's attorney, as agreed by the

Parties, continuing through October 21 and concluding on October 26, 2011.

Cottonwood Pictures, LLC, Claimant and Counter Respondent ("Claimant") was represented by Michael T. Anderson and Donald A. Miller of Loeb & Loeb, LLP and Icon Film Distribution, LLC, Respondent and Counter Claimant ("Respondent") was represented by Gary E. Gans and Dawn Utsumi of Quinn Emanuel Urquhart & Sullivan, LLP.

Claimant and Respondent ("Parties") were afforded the opportunity to appear and present their case. In that regard, testifying under oath at the Hearing, were six witnesses (including two experts) for Claimant and six witnesses (including three experts) for Respondent.

This Arbitration arises out of a Motion Picture Lease Agreement entered into between the Parties dated May 16, 2008 ("Agreement") regarding a motion picture entitled *The Tree of Life* ("Picture") directed by Terrance Malick ("Director") starring Brad Pitt ("Star"). Pursuant to said Agreement, Claimant, as Lessor, licensed to Respondent, as Lessee, certain distribution rights to the Picture for the Territory of the United Kingdom ("Territory") for a period of fifteen years after the earlier of: (i)

Re: Cottonwood Pictures, LLC v Icon Film Distribution Ltd Page 2 of 12

the first Theatrical release of the Picture In the Territory, or (ii) nine (9) months after Lessor's Notice of Delivery ("Term"), in consideration of an advance payment by Respondent of \$2,250,000 ("Advance") plus certain contingent overages. The Advance was payable \$450,000 within fourteen days after execution of the Agreement ("First Advance") and \$1,800,000 within fourteen days after the Notice of Delivery ("Second Advance"). The First Advance was paid but the Second Advance, which forms the primary basis of this Arbitration, was not.

The Agreement states that "Notice of Delivery" ("NOD") means "...delivery to Lessee of written notification that, upon receipt of payment for the Initial Physical Materials ("IPM") and any other sums then due and/or due thereon, Lessor is able to manufacture and deliver the Initial Physical Materials." At the time of service of the NOD, Claimant did not have to deliver or provide access to the IPM until payment was made by Respondent for the IPM and for the Second Advance. IPM was defined in Schedule B to the Agreement ("Schedule B") as providing access or delivery to nine listed items. Access was to be provided as per Schedule C of the Agreement ("Schedule C") by a Laboratory Access Letter ("LAL") a specimen of which was attached as Schedule A to the Agreement ("Schedule A") from Deluxe Italia Holding SRL ("Deluxe Italia"). As to the LAL it was acknowledged during testimony by Respondent's General Counsel Ms. Estelle Overs ("Overs") that the Agreement contained no contractual date for delivery of the LAL, which Claimant testified would customarily be delivered only after the aforesald payments were made by Respondent.

The Agreement provides, among other things, that any dispute or claim arising from the Agreement shall be resolved by binding arbitration pursuant to the Rules for International Arbitration ("Rules") published by the Independent Film and Television Alliance ("IFTA") in effect at the time the notice of Arbitration is filed which

Re: Cottonwood Pictures, LLC v Icon Film Distribution Ltd Page 3 of 12

Rules therefore applicable to this matter are dated June 1, 2009 and which establish the authority of the Arbitrator hereunder.

Two other agreements are related to this matter:

- 1. Pursuant to a Notice of Assignment, dated as of October 19, 2009, between Union Bank ("Bank"), Claimant and Respondent ("NOA"), Respondent was to pay the Second Advance directly to the Bank. The Parties agreed at the outset of this matter that the arbitration provision of the Agreement would control over the one contained in the NOA.
- 2. Pursuant to an Assignment Agreement, dated as of February 10, 2011, between Claimant and the Bank ("AA"), the Bank assigned to Claimant all of its rights pursuant to the NOA, including its right to pursue any claims against Respondent for non-payment of the Second Advance.

With respect to the procedural requirements pertaining to this matter, I find that arbitration of the dispute between the Parties was properly initiated, under the Rules, by Claimant's *Notice of Arbitration* dated February 22, 2011 responded to by Respondent, including counterclaims, on April 19, 2011 with a response thereto from Claimant on May 12, 2011. On April 21, 2011 the undersigned was appointed to act as the sole Arbitrator in this matter.

The Arbitrator has reviewed the transcripts of the Hearing, considered the pleadings, pre-Hearing briefs, witness testimony, exhibit books (including viewing two versions of the Picture), documentary evidence, post-Hearing briefs and the arguments presented by the Parties and now makes the following determination.

#### **BACKGROUND AND CLAIMS**

On July 30, 2010 Claimant's sales agent for the Picture, Summit

Entertainment ("Summit"), sent a Notice of Delivery ("NOD"), as required pursuant to the Agreement, for payment of the Second Advance to Respondent. Said NOD

Re: Cottonwood Pictures, LLC v Icon Film Distribution Ltd Page 4 of 12

related to a version of the Picture running approximately 2 hours 45 minutes ("Longer Version"). The NOD, rather than being sent to Respondent in London, was sent by fax to the attention of Respondent's former executive, David Miercort, at their former Los Angeles offices which had been the practice on other pictures between the Parties prior to Icon being sold in November 2009 which separated the UK operations from those of Los Angeles and Australia. Mr. Miercort promptly forwarded the NOD to Respondent in London, where it was received on August 2, 2010, and Claimant, upon realizing the misdirection of the NOD, likewise promptly sent it directly to Respondent in London where it was received on August 5, 2010 after a transmission error when it was initially sent on August 4, 2010.

Respondent on receipt of the NOD on August 5, 2010, notified Claimant that it was terminating the Agreement (and its obligation to make the Second Advance) due to the NOD being received after the date of July 31, 2010. Respondent claimed that if Claimant was unable to make the IPM available by July 31, 2010 that Claimant had to provide, under paragraph G6 of the Agreement, a new date which would be considered an "Extended Outside Delivery Date" as to which, within twenty-one days thereafter, Respondent would have the option of either accepting or of terminating the Agreement. Overs advised Claimant in writing and testified that "[w]e did not receive any notice from you with the relevant NOD by 31 July 2010 and therefore assumed that you would not be delivering this title to us within the relevant timeframe. We therefore elect to terminate... and look forward to return of the signature payment," i.e., the First Advance.

Over the next nine months the Parties alternatingly asserted their rights and attempted to resolve the dispute. On October 28, 2010, Overs wrote to the Bank asserting the claim that "[t]he version of the film shown to our representative prior to the purported service of NOD was not a finished picture. We understand the film is currently being edited.... Contractually, we have access to all versions of the film."

Re: Cottonwood Pictures, LLC v Icon Film Distribution Ltd Page 5 of 12

Then, on November 26, 2010, Overs requested "confirmation that all final deliverables of the long version of the film have been available at the lab since 31 July 2010" and that "we understand... that after payment of the minimum guarantee we will be entitled to access delivery materials for the long and the short version of the film." It wasn't until the end of August 2010, following delivery of the Longer Version pursuant to the NOD, that Claimant prevailed upon the Director to produce a subsequent version of the Picture, which was completed on or about November 2010 and which had its world premiere on May 18, 2011 at the Cannes Film Festival, with a running time of two hours and nineteen minutes ("Shorter Version").

In response to these queries, Claimant, in an effort to satisfy Respondent's requests for information prior to it making the Second Advance, provided Respondent on November 12, 2010, though it had no obligation to do so, with a letter from Deluxe Italia dated October 29, 2010 referencing existence of the LAL and confirming that the preprint materials listed thereon consisted of nine reels, i.e., the complete Longer Version of the Picture including credits on Reel 9. Then on January 4, 2011 Claimant provided Respondent with a redacted copy of the LAL (redacted because it was not intended to be effective and delivered until Respondent had made the required payments as aforesaid), and finally on May 10, 2011, Mr. Anderson wrote to Mr. Gans that, as payment of the Second Advance was not forthcoming, Claimant was terminating the Agreement pursuant to #7(a) as well #1(e) of Exhibit C - Standard Terms and Conditions ("STC").

Respondent, in its Pre-Hearing Brief and confirmed at the Hearing, waived its claim to late delivery of the NOD which was the foundation of its initial refusal to pay the Second Advance. Instead, in support of Respondent's termination action and as defense to its obligation to payment of the Second Advance, it augmented its arguments to allege that: (a) The NOD was defective because it did not relate to the final, completed and approved subsequent version of the Picture, i.e., the Shorter

Re: Cottonwood Pictures, LLC v Icon Film Distribution Ltd Page 6 of 12

Version and that (b) The NOD as to the Longer Version was not in compliance with the requirements of the Agreement. As to point (a) above, Overs testified that Respondent wanted "evidence that the materials listed in the... NOD... related to the final international version... that was complete and ready to be delivered on July 31, 2010 to international distributors with no further edits or amendments and a running time of less than two hours, 45 minutes" and that it "is the version that all international distributors are going to be using."

Claimant argues that the NOD properly related to the Longer Version which it claims was the final, completed and approved version that existed at the time of the NOD and that the NOD was in all respects in compliance with the Agreement entitling it to the Second Payment.

Claimant, by testimony of David Garrett, accepted and acknowledged that it had an obligation to mitigate damages and that Summit, on behalf of Claimant, had successfully re-licensed the theatrical rights to the Picture in the Territory to Fox Searchlight Pictures, Inc. ("Fox") on June 7, 2011 for that purpose.

#### **DISCUSSION AND FINDINGS**

The Agreement required Claimant to provide the NOD by an outside delivery date of July 31, 2010 as agreed by the Parties in their contractual negotiations buttressed by Claimant's behavior in actually providing said NOD by that date. Respondent, by way of walver, acknowledged that Claimant did timely provide the NOD; that NOD was, in effect, notice that the Picture was available for delivery by such date, obviating Respondent's right to terminate under paragraph G6 of the Agreement.

While Respondent, after making all required payments for rights and materials, would be entitled to various rights to all versions of the Picture, the definition of Picture as including all versions thereof does not mean that Claimant is

Re: Cottonwood Pictures, LLC v Icon Film Distribution Ltd Page 7 of 12

required to deliver each and every version that might exist in the future at the time it elects to give the NOD. Respondent argues that it had a right to terminate the Agreement if all versions of the Picture were not made available by July 31, 2010. That illogical construction as argued by Respondent would mean that Respondent could avoid payment on the theory that other theatrical versions might be made. That clause, as was confirmed by testimony and as is customary in contracts of this nature, is primarily to ensure that other distributors do not lay claim to ownership of other versions. The Agreement expressly contemplates that Claimant might, but was not obligated to, create more than one version and that "Subject to Claimant's receipt of the Advance and cost of materials... Claimant shall provide Respondent with access, if available, to the U.S. Theatrical version/cut." In such event, Respondent would have had ample time prior to the expected release date in the Territory to choose which version it preferred to release. Finally, there is nothing in the express language of the Agreement, or Schedules A, B and C, that prevented Claimant from choosing to complete and deliver the Longer Version even though it was continuing editing in the hopes of producing the Shorter Version. If Respondent wished to only pay on delivery of a U.S. theatrical version, if any, then such provision might have been negotiated to be part of the Agreement and if so this case would likely not have arisen.

Respondent argues that delivery of the Longer Version was not a version that was approved as the completed Picture by the Producer, Director and Star.

Respondent argues that the Picture had to be approved before it could be considered complete, yet the Agreement does not condition payment of the Second Advance on evidence of such approval. However, I find that by testimony of Claimant's Mitch Horwits and simply by virtue of the fact that Claimant delivered the Longer Version, Claimant acknowledged that it was an approved version of the Picture as existed at that time; furthermore the evidence made it clear that the Director preferred the

Re: Cottonwood Pictures, LLC v Icon Film Distribution Ltd Page 8 of 12

Longer Version, delivering it as his final approved cut at that time, and that the Claimant had to cajole the Director into making the Shorter Version. Respondent introduced no credible evidence establishing lack of approval of the Longer Version. In fact by the specific terms of the Director's contract his final cut rights might have been eliminated for a number of reasons. However, even if he retained his final cut rights and had not approved the Longer Version, the Director would not have been entitled to prevent the Respondent from the free exercise of its rights under the Agreement. The Director's claim, if any, would be solely against the Claimant and furthermore, the Director's contract does not allow him to rescind said contract, enjoin or otherwise impair Claimant's, and therefore Respondent's, exploitation of the Picture. Additionally, it was not established that the Star had approval rights over any cut of the Picture.

Respondent's only claim that the IPM were not available relates to the fact that the one Interpositive of the Picture ("IP") listed as one of the IPM was at Deluxe Hollywood while the LAL implied that all of the IPM film elements (including the IP) were at Deluxe Italia. In fact all of the IPM except the IP were at Delux Italia. However, there was no requirement in the Agreement that the IP had to be housed at a particular location. While there were compelling arguments on both sides, the weight of the testimony tilted to the conclusion that the IP being housed at Deluxe Hollywood was not a violation of any of Claimant's obligations under the Agreement. Supporting this conclusion, Overs testified that regarding a NOD clause, one "would normally want it to be on technical acceptance of the materials. Effectively, [the NOD in this case] compels you to pay on service of a piece of paper. But this is the way that Summit worked and they were the terms we had to accept." Furthermore, providing the NOD, as Claimant did in a timely fashion, satisfied its condition precedent requiring Respondent to pay the Second Advance. Sometime subsequent to payment, on delivery of the LAL, when Respondent would have learned that the IP

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was at Deluxe Hollywood, it would have had the obligation to notify Claimant of breach and allow twenty-one days for Claimant to cure under the provisions of Schedule C. The issue of *location* of the IP was not a condition precedent to payment of the Second Advance. In fact, the IP was transferred from Deluxe Hollywood to Deluxe Italy where it arrived on August 9, 2010 (only nine days from the date of the NOD) so the breach, if any, was not material especially in light of the substantial testimony as to when, if ever, the Respondent would have needed access thereto in light of the distance of their anticipated release date as permitted under the Agreement. In this regard, Overs testified that "[i]f there was a problem they wanted to have direct access to [the IP]," which was only a theoretical concern, in light of the expected release date being approximately nine months in the future. Lastly, there was credible testimony that the IP was not defective, as claimed by Respondent, but even if it was determined to be defective Respondent was required to provide a "First Defect Notice" under paragraph G (4) of the Agreement, re: "Technical Quality", to allow Claimant time to provide a replacement.

While, for the purposes of identifying what was being delivered, there might have been some confusion as to the actual length of the Longer Version both in the NOD and Deluxe Italia letter of October 29, 2010, mentioned above, these discrepancies related to differing mathematical calculations and/or different ways of measuring the length (e.g., leader inserted by labs for prevention of damage to the film and/or for billing purposes) rather than some breach of contract especially since the Agreement did not guarantee or promise that Respondent would be delivered a film of a certain length. Regarding requesting a clause in the Agreement guaranteeing a specific running time, Overs testified that "I would never get it."

Nothing in the Agreement tied Respondent's rights to the rights of any other international distributor regarding receiving the same version of the Picture.

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However, it should be noted that the numerous Notices of Delivery sent by July 31, 2010 to international distributors all related to the Longer Version.

At Respondent's request, this arbitrator viewed both the Longer Version and Shorter Version and is of the opinion that both were finished movies, not works in progress, with the primary difference being that the Shorter Version was twenty-seven minutes shorter than the Longer Version. In addition, there was a reduction in repetitive scenes, re-ordering and re-cutting of others and some added voice over. However, none of these changes vitiated from the fact that both films were completed motion pictures by the Director with the same cast, based on the same screenplay, with the apparent technical quality necessary to make each capable of being theatrically released.

I find that the Claimant (a) had the right to deliver the Longer Version, even as it continued to edit the Shorter Version, as the Longer Version, at the time that it elected to deliver, to which it provided timely NOD, was a completed Picture ready for distribution and (b) that it was able to manufacture and deliver or provide access to the IPM (and had in fact manufactured same at that time) pursuant to the LAL, in a timely manner upon receipt of payments due from Respondent. Therefore, Claimant is entitled directly and as assignee of Bank under the AA, to be paid the Second Advance.

Arbitrator determines that Claimant made a good faith and timely effort to resell the Picture and that the present value of the Picture in the Territory for the purposes of mitigation is the amount the Claimant received, or is expected to receive, from reselling the UK territory to Fox Searchlight Pictures, Inc. in the amount of \$522,165. Such sum consists of the present value of both the minimum guarantee of \$275,000 paid by Fox and the estimated future contingent compensation that Fox will most likely pay to Claimant; the latter includes the assumption that Fox will make a B Sky B deal, which I find is likely based on both

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testimony at the hearing as well as recognition that the Picture's notoriety and the various accolades it has received including having been accorded the Palme d'Or at the 64<sup>th</sup> 2011 Cannes Film Festival and the "FIPRESCI GRAND PRIX 2011" award to the Director at the 59<sup>th</sup> San Sebastian International Film Festival. Claimant was willing to give one-half of the difference in value based on its assumption that a B Sky B deal was a 50-50 possibility, and if the B Sky B deal was not made, Claimant would have been out of pocket for sums not received. As I feel that the probabilities for a B Sky B deal are much higher than Claimant's expectation, it is appropriately within my discretion to build on Claimant's suggested method for resolving this issue so that, if a B Sky B deal does not happen, Claimant will bear the risk of the resultant out of pocket.

Respondent offered no expert on the issue of mitigation to counter the expert testimony of Claimant's witness Mr. Phil Fier ("Fier"). In the absence thereof, despite some weaknesses in Fier's testimony, as perceived by Respondent, it was generally credible, reasonable and necessary for the arbitrator to rely thereon. Furthermore, no credible testimony was proffered regarding revenue that might be received from so-called "new media," from Fox or otherwise, and as such I find same to be too speculative and uncertain to be considered as mitigation hereunder.

Respondent's numerous arguments and legal theories, including those not specifically addressed above have been carefully considered in reaching this decision. Thus, for Respondent's breach of the Agreement by failure to pay the Second Advance, it is determined that Claimant lawfully terminated the Agreement, and is entitled to the relief it seeks, as is now awarded herein.

#### **AWARD**

 Respondent owes and is hereby ordered to pay Claimant the sum of US\$1,277,835 representing the unpaid balance of the moneys remaining Re: Cottonwood Pictures, LLC v Icon Film Distribution Ltd Page 12 of 12

due Claimant under the terms of the Agreement, i.e., the Second Advance of \$1.8 million, less Arbitrator's determination, as aforesaid, of the amount by which Claimant was able to mitigate its damages in the amount of \$522,165; plus interest thereon calculated as provided in Schedule C of the Agreement ("at the rate of 2% per annum above the prime rate quoted by the Bank of America compounded monthly until paid in full"), from the due date of August 14, 2010.

- Distribution rights under the Agreement are terminated as of May 10,
   2011, the date of the notice of default given by Claimant to Respondent.
- 3. Pursuant to the Agreement and Rule 14 of the Rules, the Arbitrator has the power to award and make an unequal allocation of all costs of the arbitration and Arbitrator finds that Claimant, as the prevailing party, is entitled to recover and Respondent is to pay forthwith to Claimant such costs in the total amount of \$754,392 which consists of Claimant's legal fees, allowed by Arbitrator as being reasonable, in the amount of \$670,051 and Claimant's costs of \$84,341 which include its share of both IFTA filling fees and Arbitrator fees.
- 4. This Award is in full settlement of all claims and counter claims submitted to this Arbitration. All claims and counter claims not expressly granted herein are hereby denied.
- This Award may be executed in any number of counterparts, each of which shall be deemed an original, and all of which shall constitute together one and the same instrument.

Dated November 28, 2011 Los Angeles, California

dack E. Freedman

Sole Arbitrator

## Freedman Communications, Inc. fso JACK E. FREEDMAN, ESQ.

1093 Broxton Ave., Suite 228, Los Angeles, CA 90024 JackFreedmanEsq@Gmail.com

#### ARBITRATOR INVOICE - Prepared November 28, 2011

## RE: IFTA Arbitration #11-15 <u>Cottonwood Pictures, LLC v Icon Film Distribution, LTD</u>

DATE	<u>SERVICES</u>	<u>IOURS</u>
<u>2011</u>		
4.30	Review Letter from IFTA dated 4.21 w/ attachments including Amended NOA of 4.21, underlying contracts & R Response & Counterclaim of 4.19.	4
5. 2	Arbitrator email requesting dates for Preliminary Hearing	1/4
5. 4/16	Arbitrator follow-up emails (8) re: PH;	1/4
5.17	Preliminary Hearing	1
5.20	Prepare and Issue Scheduling Order	1
6.14 – 17	Discovery Motion by Respondent, setting hearing (10 em)	1/2
6.17	Discovery Motion: Claimant Response	1/2
6.19	Discovery Motion: Respondent counter	1/2
6.20	Discovery Motion: Telephonic hearing	1 1/2
	& Order preparation and distribution	3/4
7.6 – 14	Discovery Motion re: (a) MO & (b) Subpoenas; 13 emails with Attachments/exhibits	1
7.14	Discovery Conference Call; Issuance of Order #2	1 1/2
7.21 - 25	Discovery re: choice of lab for MO and document production (11er & Review attached letters of 6.24 & 7.15	m) 2 ½
7.26	Document production conference call & em to parties	1 3/4
7.28	Review parties' letter to arbitrator of July 28, 2011.	1

7.29	Preparation and issuance of Order #3				
8.3 – 5	Production of additional dvd's without reasonable security (8 em)				
8.25	Review Expert Witness Disclosures from both parties				
	Request for postponement of Hearing (2em)	1/4			
9.28	Request for production of director's contract (2em)				
10.3-4	Respondent request for Hearing postponement (5em)				
10.7	Request for viewing of 2 non-watermarked versions of TOL (5em)				
10.12-13	Opening Statement, DVD's of versions. (3em)	1/4			
10.14,16,17	DVD availability for Respondent (9em)	1/4			
10.14	Motions to be addressed at Hearing (Iem)				
10.14-17	Review Briefs (2), Exhibit Books (5), Motions (2), Supporting Cases & Declaration, Witness Lists (2), Depositions (1).	20			
10.16	Screen two versions of TOS	5			
10.17	Respondent Opposition & supporting case re: Excluding Witness	3 1/2			
10.18	Hearing Day (10-5:30 + ½ hour r/t travel)	8			
10.19	Hearing Day (9:30-5:30 + ½ hour r/t travel)	9			
10.20	Hearing Day (10-6:15 + ½ hr rt/ travel)	8 3/4			
10.21	Hearing Day (10-5:30 + ½ hr rt/ travel)	8 1/2			
10.26	Hearing Day (9-2:45 + ½ hour rt/ travel)	6 1/4			
11.8	Review various transcripts	5			
11.18	Transcript & legal fee declaration questions fr Respondent (2em)	1/4			
11.21	Request clarification legal fee declaration (3em)	1/4			
11.21	Post-Hearing Briefs & Attorney fee declaration	4 1/4			
11.22-25	Review evidence, prepare & finalize Award	10			

<sup>111</sup> hours at \$300 per hour =\$ 33,300 less deposits = Balance \$300. - waived as a courtesy.

# UNITED STATES DISTRICT COURT CENTRAL DISTRICT OF CALIFORNIA

#### NOTICE OF ASSIGNMENT TO UNITED STATES MAGISTRATE JUDGE FOR DISCOVERY

This case has been assigned to District Judge John Kronstadt and the assigned discovery Magistrate Judge is Jay C. Gandhi.

The case number on all documents filed with the Court should read as follows:

CV11- 10773 JAK (JCGx)

Pursuant to General Order 05-07 of the United States District Court for the Central District of California, the Magistrate Judge has been designated to hear discovery related motions.

All discovery r	related motions sl	hould be noticed	on the calendar	of the Magistr	ate Judge
		======		= <b>==</b> ===	

#### **NOTICE TO COUNSEL**

A copy of this notice must be served with the summons and complaint on all defendants (if a removal action is filed, a copy of this notice must be served on all plaintiffs).

Subsequent documents must be filed at the following location:

[X]	Western Division 312 N. Spring St., Rm. G-8 Los Angeles, CA 90012	Ц	Southern Division 411 West Fourth St., Rm. 1-053 Santa Ana, CA 92701-4516	L	Eastern Division 3470 Twelfth St., Rm. 134 Riverside, CA 92501

Failure to file at the proper location will result in your documents being returned to you.

### UNITED STATES DISTRICT COURT

for the
Central District of California

CON FILM DISTRIBUTION LTD., a United Kingdom limited liability company,	)		
Plaintiff  v. COTTONWOOD PICTURES, LLC, a California limited liability company,  Defendant	) ) ) )	Civil Action GV11	10773 JAK

#### SUMMONS IN A CIVIL ACTION

To: (Defendant's name and address)

Cottonwood Pictures, LLC, a California limited liability company Michael A. Anderson, Esq.
Loeb & Loeb
10100 Santa Monica Boulevard
Suite 2200
Los Angeles, CA 90067

A lawsuit has been filed against you.

Within 2) days after service of this summons on you (not counting the day you received it) — or 60 days if you are the United States or a United States agency, or an officer or employee of the United States described in Fed. R. Civ. P. 12 (a)(2) or (3) — you must serve on the plaintiff an answer to the attached complaint or a motion under Rule 12 of the Federal Rules of Civil Procedure. The answer or motion must be served on the plaintiff or plaintiff's attorney, whose name and address are:

Gary E. Gans, Esq.
Quinn Emanuel, Urquhart & Sullivan, LLP
865 S. Figueroa Street
10th Floor
Los Angeles, CA 90017

If you fail to respond, judgment by default will be entered against you for the relief demanded in the complaint. You also must file your answer or motion with the court.

Date: December 29, 2011

MARKLYN DA'AIS
Signature of Glerk or Deputy Clerk

CLERK O

Civil Action No.

#### PROOF OF SERVICE

(This section should not be filed with the court unless required by Fed. R. Civ. P. 4(1))

This summons for (na	me of individual and title, if any)		
received by me on (date)	·		
		at (place)	
	·	On (date)	; or
I left the summon:	s at the individual's residence or u	sual place of abode with (name)	
	, a person of	of suitable age and discretion who	resides there,
on (date)	, and mailed a copy to	the individual's last known addres	s; or .
I served the summ	ONS ON (name of individual)		. who is
	-	of (name of organization)	, , , , , , , , , , , , , , , , , , , ,
		On (date)	; or
I returned the sum	mons unexecuted because		; or
Other (specify):			
My fees are \$	for travel and \$	for services, for a total of \$	3
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		Server's signature	
		Server's signature	

Additional information regarding attempted service, etc:

Case 2:11-cv-10773-JAK-JCG Document 1 Filed 12/29/11 Page 121 of 1 UNITED STATES DISTRICT COURT, CENTRAL DISTRICT OF CALIFOR CIVIL COVER SHEET 1 (a) PLAINTIFFS (Check box if you are representing yourself [ ]) DEFENDANTS ICON FILM DISTRIBUTION LTD., a United COTTONWOOD PICTURES, LLC, a California Kingdom limited liability company, limited liability company, (b) Attorneys (Firm Name, Address and Telephone Number. If you are representing Attorneys (If Known) yourself, provide same.) Gary E. Gans, Esq. (Bar No. 89537) Michael Anderson, Esq. Quinn Emanuel Urquhart & Sullivan, LLP Loeb & Loeb 865 S. Figueroa Street, 10th Floor 10100 Santa Monica Blvd, Suite 2200 Los Angeles, California 90017 Los Angeles, CA 90076 213-443-3000 (310) 282-2000 BASIS OF JURISDICTION (Place an X in one box only.) CITIZENSHIP OF PRINCIPAL PARTIES - For Diversity Cases Only Ш. (Place an X in one box for plaintiff and one for defendant,) DEF PTF PTF DEF 1 U.S. Government Plaintiff 3 Federal Ouestion (U.S. I Incorporated or Principal Place of Business in this State Citizen of This State \_ 4  $\times 14$ Government Not a Party) Citizen of Another State 2 2 Incorporated and Principal Place 2 U.S. Government Defendant X 4 Diversity (Indicate Citizenship of Business in Another State of Parties in Item III)  $\mathbf{X}$  6  $\mathbf{\square}$  6 Foreign Country ORIGIN (Place an X in one box only.) X 1 Original 2 Removed from 3 Remanded from 4 Reinstated or 5 Transferred from another district 6 Multi-7 Appeal to District Proceeding State Court Appellate Court Reopened (specify): District Judge from Litigation Magistrate Judge REQUESTED IN COMPLAINT: JURY DEMAND: Yes No (Check 'Yes' only if demanded in complaint.) CLASS ACTION under F.R.C.P. 23: Yes X No MONEY DEMANDED IN COMPLAINT: \$ VI. CAUSE OF ACTION (Cite the U.S. Civil Statute under which you are filing and write a brief statement of cause. Do not cite jurisdictional statutes unless diversity.) Federal Arbitration Act, 9 U.S.C. §1, et seq.; Petition to Vacate Arbitration Award. Convention on the Recognition and Enforcement of Foreign Arbitral Awards, 9 U.S.C.  $\S\S201$ , et seq. NATURE OF SUIT (Place an X in one box only.) OTHER STATUTES \* TORTS TORTS IN THE PRISONER LABOR PERSONALINJURY PERSONAL PETITIONS + 400 State Reapportionment 110 Insurance 710 Fair Labor PROPERTY : 3410 Antitrust 120 Marine 310 Airplane 510 Motions to Standards Act 430 Banks and Banking 720 Labor/Mgmt. 130 Miller Act 315 Airplane Product 370 Other Fraud Vacate Sentence 3450 Commerce/JCC 371 Truth in Lending Habeas Corpus Relations 140 Negotiable Instrument Liability Rates/etc. 380 Other Personal 730 Labor/Mgmt. 320 Assault, Libel & 150 Recovery of 530 General Reporting & 3460 Deportation Overpayment & Slander Property Damage 535 Death Penalty Disclosure Act 3470 Racketeer Influenced Enforcement of 330 Fed. Employers 540 Mandamus/ 740 Railway Labor Act Judgment Liability and Corrupt Product Liability Other 340 Marine Organizations 151 Medicare Act 550 Civil Rights 790 Other Labor BANKRUPTCY 3480 Consumer Credit 345 Marine Product 152 Recovery of Defaulted 555 Prison Condition Litigation Liability 422 Appeal 28 USC 490 Cable/Sat TV Student Loan (Excl. FORFEITURE 791 Empl. Ret. Inc. 350 Motor Vehicle 158 Veterans) 810 Selective Service PENALTY ... Security Act 355 Motor Vehicle 423 Withdrawal 28 850 Securities/Commodities/ ☐ 153 Recovery of PROPERTY ARTERIES Product Liability USC 157 610 Agriculture Exchange Overpayment of 620 Other Food & 360 Other Personal Veteran's Benefits 820 Copyrights 875 Customer Challenge 12 441 Voting Injury Drug 830 Patent 160 Stockholders' Suits USC 3410 Personal Injury-840 Trademark XCLAI/SEGURFEY 442 Employment 625 Drug Related 190 Other Contract 890 Other Statutory Actions Med Malpractice 443 Housing/Acco-Seizure of 195 Contract Product Liability 891 Agricultural Act 365 Personal Injurymmodations Property 21 USC 861 HIA (1395ff) Product Liability 444 Welfare 881 862 Black Lung (923) Act 96 Franchise ∆ 368 Asbestos Personal 3445 American with 630 Liquor Laws 863 DIWC/DIWW 393 Environmental Matters REAL PROPERTY Injury Product Disabilities -640 R.R. & Truck (405(g))Liability 894 Energy Allocation Act 210 Land Condemnation Employment 650 Airline Regs 864 SSID Title XVI 895 Freedom of Info. Act IMMIGRATION ... 220 Foreclosure 660 Occupational 446 American with 865 RS1 (405(g))

FOR OFFICE USE ONLY: Case Number:

230 Rent Lease & Ejectment

245 Tort Product Liability

J290 All Other Real Property

240 Torts to Land

462 Naturalization

Application

Alien Detainee

465 Other Immigration

463 Habeas Corpus-

Actions

□900 Appeal of Fee Determi-

Access to Justice

☐950 Constitutionality of

State Statutes

nation Under Equal

Disabilities -

Other

Rights

440 Other Civil

Safety/Health

☐ 690 Other

FEDERAL TAX SUITS

870 Taxes (U.S.

Plaintiff or

Defendant)

3 871 IRS - Third Party

26 USC 7609

Case 2:11-cv-10773-JAK-JCG Document 1 Filed 12/29/11 Page 122 of 122 Page ID #:134

## UNITED STATES DISTRICT COURT, CENTRAL DISTRICT OF CALIFORNIA CIVIL COVER SHEET

VIII(a). IDENTICAL CASE If yes, list case number(s):	S: Has this action	oeen previously filed in this	court and dismissed, remanded or closed? X No Yes		
VIII(b). RELATED CASES: If yes, list case number(s):	Have any cases be	en previously filed in this co	ourt that are related to the present case? X No Yes		
Civil cases are deemed related if a previously filed case and the present case:  (Check all boxes that apply)  A. Arise from the same or closely related transactions, happenings, or events; or  B. Call for determination of the same or substantially related or similar questions of law and fact; or  C. For other reasons would entail substantial duplication of labor if heard by different judges; or  D. Involve the same patent, trademark or copyright, and one of the factors identified above in a, b or c also is present.					
	rict; California Cou	nty outside of this District;	sheet if necessary.)  State if other than California; or Foreign Country, in which EACH named plaintiff resides.  intiff. If this box is checked, go to item (b).		
County in this District:*			California County outside of this District; State, if other than California; or Foreign Country London, United Kingdom		
<del></del>			State if other than California; or Foreign Country, in which EACH named defendant resides. endant. If this box is checked, go to item (c).		
County in this District:*			California County outside of this District; State, if other than California; or Foreign Country		
Los Angeles					
		nty outside of this District; S e location of the tract of la	State if other than California; or Foreign Country, in which EACH claim arose.  nd involved.		
County in this District:*			California County outside of this District; State, if other than California; or Foreign Country		
LOS AMBELI	55				
	rnardino, Riversi	of the tract of land involved	a, or San Luis Obispo Counties		
X. SIGNATURE OF ATTORN	EY (OR PRO PER)	Gary E. Gans	Date December 29, 2011		
or other papers as required by	law. This form, ap	) Civil Cover Sheet and the proved by the Judicial Confe	information contained herein neither replace nor supplement the filing and service of pleadings erence of the United States in September 1974, is required pursuant to Local Rule 3-1 is not filed nitiating the civil docket sheet. (For more detailed instructions, see separate instructions sheet.)		
Key to Statistical codes relating	o Social Security C	ases:			
Nature of Suit Code	Abbreviation	Substantive Statement of	Cause of Action		
861	ніа	All claims for health insurance benefits (Medicare) under Title 18, Part A, of the Social Security Act, as amended. Also, include claims by hospitals, skilled nursing facilities, etc., for certification as providers of services under the program. (42 U.S.C. 1935FF(b))			
862	BL	All claims for "Black Lung" benefits under Title 4, Part B, of the Federal Coal Mine Health and Safety Act of 1969. (30 U.S.C. 923)			
863	DIWC	All claims filed by insured workers for disability insurance benefits under Title 2 of the Social Security Act, as amended; plus all claims filed for child's insurance benefits based on disability. (42 U.S.C. 405(g))			
863	DIWW	All claims filed for widows or widowers insurance benefits based on disability under Title 2 of the Social Security Act, as amended. (42 U.S.C. 405(g))			
864	SSID	All claims for supplemental security income payments based upon disability filed under Title 16 of the Social Security Act, as amended.			
865	RSI	All claims for retirement (old age) and survivors benefits under Title 2 of the Social Security Act, as amended. (42 U.S.C. (g))			

CV-71 (05/08)